

DEC 21 1922

Cat.

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

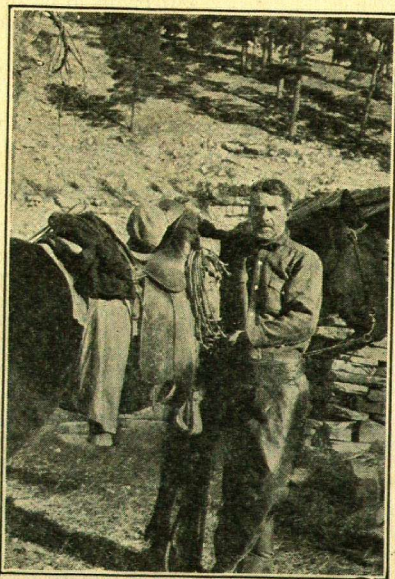
Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of March 3, 1879. Subscription price, Zones 1-5, \$5.00; Zones 6-8, \$5.50; Foreign, \$6.00.
English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CII.

NEW YORK, DECEMBER 16, 1922

No. 25



TO BE PUBLISHED JANUARY 5TH

ZANE GREY'S MASTERPIECE

Zane Grey says that he is willing to stand or fall by "Wanderer of the Wasteland." In his opinion and in ours it is his supreme effort — his greatest novel. The story is of a hot-headed crime, its expiation in the Great American Desert, and the love of a young girl. It is the book that Zane Grey readers have been waiting for. Into its making has gone all Grey's experience of life and of writing.

WANDERER OF THE WASTELAND

Illustrated, 419 pp.

\$2.00

HARPER & BROTHERS *Established 1817* NEW YORK

We Contribute

to the Year Round Bookselling effort of 1923

COMMAND

McFee's
great
book

By William McFee, author of "Casuals of the Sea," "Aliens," etc.

As a novel of the sea, this book stands, not in the niche of satire, fantasy, or romance alone; they are merely the contributing moods which raise it to the high classification of life. "McFee has the artistry," says Ralph D. Paine, "the magic of the necessary word."

Price, \$1.90



The
Colleges

FOURSQUARE

By Grace S. Richmond

The colleges are in the news. Grace Richmond should reach even beyond her present vast public with this important novel of a college and a great teacher.

Price, \$1.75

Henry
Ford's
Life

My Life and Work

By Henry Ford

Edward A. Filene writes—"Henry Ford's book should sell in enormous quantities" and from E. N. Hurley—"It ought to be of great help to the business of the country."

Price, \$3.50

Literature

Where the Blue Begins

By Christopher Morley

These critics—Stuart P. Sherman, Vincent Starrett, Hugh Walpole, T. A. Daly, Sinclair Lewis, and Heywood Brown—have all written to praise "Where the Blue Begins."

Price, \$1.50

The
Frontier

Daniel Boone Wilderness Scout.

By Stewart Edward White

A permanent addition to the romance and the history of the forgotten frontier.

Price \$1.75

History

Woodrow Wilson and World Settlement

Written from his unpublished and personal material
By Ray Stannard Baker

"It carries one into the very atmosphere of the Conference."—Norman H. Davis.

Vols. I and II, price, per set, \$10.00

Vol. III, containing documents, price, \$10.00

The
Page
Letters

The Life and Letters of Walter H. Page

By Burton J. Hendrick

Bliss Perry says, "The Page Letters will be quoted by historians for generations to come."

Price, per set of 2 Vols., \$10.00



From a portrait
by Lazzlo

Doubleday



Page & Co.

Garden City

New York

In Canada: 25 Richmond Street, West, Toronto

It is also

a privilege to begin the year with
so important and delightful a volume as

The Enchanted April

by

Elizabeth

Author of "Elizabeth and Her German Garden,"
"Christopher and Columbus," "Vera," etc.

Just beyond

"Oh!" she cried.

Where
the

Blue

Begins

is

"All the radiance of an April in Italy lay gathered together at her feet. The sun poured in on her. The sea lay asleep in it, hardly stirring. Across the bay, the lovely mountains, exquisitely different in colour, were asleep too in the light; and underneath her window, at the bottom of the flower-starred grass slope from which the wall of the castle rose up, was a great cypress, cutting through the delicate blues and violets and rose-colours of the mountains and the sea like a great black sword.

"She stared. Such beauty; and she there to see it. . . . Her face was bathed in light. Lovely scents came up to the window and caressed her. . . . Far out on the bay a cluster of almost motionless fishing boats hovered like a flock of white birds on the tranquil sea. How beautiful, how beautiful. Not to have died before this . . . to have been allowed to see, breathe, feel this."

The
Enchanted
April

Published, January 5th

Price, \$1.90

Also in a deluxe edition, limited to 377 numbered
copies, signed by the author, price, \$10.00

Doubleday



Page & Co.

Garden City

New York

In Canada: 25 Richmond Street, West, Toronto

Books that are sure to be in demand during the Christmas shopping rush

THIS FREEDOM

By A. S. M. Hutchinson

The national best seller for November, as reported by the book-sellers to *Books of the Month*, with 57 out of a possible 64 points.
225th THOUSAND!

IF WINTER COMES

By A. S. M. Hutchinson

The great novel of last fall and this spring—still a best seller on at least three continents.
397th THOUSAND!

PEREGRINE'S PROGRESS

By Jeffery Farnol

Also a best seller for November.

Third Printing.

THE EVIL SHEPHERD

By E. Phillips Oppenheim

A best seller for November that will appeal to all who enjoyed reading "The Great Impersonation."

THE MAN WHO LIVED IN A SHOE

In its Fourth Printing.

By Henry James Forman

1492

By Mary Johnston

Already in its third printing and going strong.

THE PUPPET SHOW OF MEMORY

Fourth Printing.

By Maurice Baring

THE LOG-CABIN LADY

An Anonymous Autobiography that is receiving excellent reviews.
Second Printing.

ENRICO CARUSO

Second Printing.

By Pierre V. R. Key

in collaboration with Bruno Zirato

LITTLE WOMEN

By Louisa M. Alcott

This new popular illustrated edition of the most popular of all books for boys and girls is in its second large printing.

THE ADVENTURES OF DIGGELDY DAN

Fourth Printing.

By Edwin P. Norwood

KRITTERS OF THE KITCHEN KINGDOM: and How to Make Them

By Aunt Jo and Uncle George

The most original juvenile since Peter Newell's famous "The Hole Book."

Boston

LITTLE, BROWN & COMPANY

Publishers

The Publishers' Weekly
THE AMERICAN BOOK TRADE JOURNAL
Founded by F. Leyboldt

December 16, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

The Modified Copyright Bill

THE Copyright Bill, promoted by the Authors' League, modified as the result of much consultation and discussion since its original introduction, was introduced into the present session of the Congress by Senator Lodge on December 6, and is printed in full elsewhere. It is not probable that hearings will be asked for previous to the Christmas holidays, but thereafter it is hoped to press the bill to early passage. Meantime, its introduction is evidence that should give our Canadian friends pause respecting the retaliatory legislation which has not yet been approved by the Canadian Government but is likely to come up for further action by the Canadian Parliament at the session beginning next month.

Except for formal changes in the other sections which have been found necessary or desirable to conform with existing law, Sections 5 and 6 are the only ones of important interest. Section 5 has been much condensed and clarified, especially in defining the term of copyright for works of foreign authorship. The term in the United States will be limited by our own national term or by the expiration of copyright in the country of origin or of first protection within the Union, whichever proves the shorter, and, in the case of existing copyrights, these will have the benefit of the American term from the date of the President's proclamation, unless the work sooner falls into the public domain in the country of origin or of first protection. Careful provision has been made for the protection of enterprises which had been lawfully undertaken previous to the date of the President's proclamation, which will permit, for instance, the continuing publication of a book which had previously been issued, despite the fact that the copyright would hold as against unauthorized later republications.

In Section 6, three important changes have been made with the assent of the Publishers'

Committee. These except from the operation of this Section books in languages other than English, as also all second-hand copies, and confine restriction to books for which the American market has been assigned and such assignment duly recorded in the Copyright Office. These changes go far to meet the views of librarians, but it is not probable that they will cease their opposition to any restriction which limits their free purchase abroad.

The passage of this Bill during the present session will crown the efforts of the friends of international copyright, begun previous to the Act of 1891, to bring this country into full international relationship by membership in the International Copyright Union under the terms of the Berlin-Berne Conventions. Hitherto, such inclusion, which involves the repeal of the manufacturing clause, had been opposed by the Typographical Unions and their allies, but the growing importance of our exports of printed material to Canada and the danger of retaliatory legislation from across the border has caused a change of view on their part. Nearly \$1,000,000 worth of books and \$2,500,000 worth of periodicals are now yearly exported to the Dominion, besides music and other printed material, aggregating nearly \$6,000,000 per year, and it is to be hoped that the repeal of our manufacturing clause will induce our Canadian friends not to take retrograde action after we have shown our good faith towards them by the repeal of the manufacturing clause.

Clearance Month

ONE fundamental condition makes January a busy time in the bookstores.

Many book lovers, who have spent long hours at book counters and among the reviews planning what to give to others, have had their own appetites whetted. Few of them will find all their favorites piled beneath the Christmas tree.

Statistics on a bookseller's year point to January as the equal of October and November as a bookselling month, and, in many stores, it is second only to December. That a thoro clearance of old stock adds to the interest is undoubted, and, Ward Macauley, who writes in the next number of a sales plan of his own, presents a method of organizing a sale that should prove of real value in other stores. The most troublesome problem in a sale is to clear up the odd copies, and Mr. Macauley's "One Copy Sale" makes a virtue

of that handicap by pointing out to the customer that only one volume of each title is obtainable at the cut price. Five hundred and one thousand volumes cleared up in this way usually means \$500 to \$1,000 put immediately into the store's funds for aggressive use in new bookselling.

For a Consistent Year

GRADUALLY the old handicap of the book business as a short season enterprise is being wiped out. The number of stores that have spread their bookselling activity from the holiday season to twelve months in the year has been greatly augmented in the last two or three years, enlarged by the application of the Year Round Bookselling Plan.

The economic importance of this effort to both publishing and retail bookselling is unquestionable, and that the effort is founded on a sound analysis of the public's interest is also evident. No one interested in books will be willing to admit for a moment that the book's place in the public's attention should be limited to the short time when the giving impulse is strong and books serve as a convenient carrier of good wishes. The bookseller who will admit that books have that virtue only is not keeping abreast of the present bookselling conditions.

A very concrete evidence of this increased year round tendency has shown up in 1922 in the selling of children's books. One publisher last year found that his orders for staple items in children's literature had reached by May the same totals that were usually reached by fall, that is, that the number of active outlets for children's books, which were looked on as year round merchandise, had definitely increased. Because the increase of children's reading is fundamental to the whole bookselling situation, and also because its development stimulates the whole book distributing area, the Year Round Bookselling Committee is urging the importance of every bookseller's laying his plans with a foundation of a full year's emphasis on children's books.

The Bookseller's Christmas Giving

IT is a trite but true saying that you can more easily create an emotion in others if you feel it yourself. Publishers and booksellers at this time of year wish to inspire the

general public to be generous, and they would like to establish an inevitable connection between the generous impulse and books. Much faith and enthusiasm is needed to make this connection universal, and the bookseller and publisher can wax more eloquent upon the theme if they are themselves giving books. They can choose books as gifts for their own friends and family. They can also widen the field of their holiday giving. They can make up Christmas packages of books for institutions—homes, hospitals, schools and prisons. Perhaps there is no better way to find out how gratefully gifts of books are received than to give them to these hungry communities, shut off from new and appropriate books.

One publisher sends books every year to the Pine Mountain School in the mountains of Kentucky, to Berea College and to Sing Sing. John Kidd recently sent a copy of Bill Johnston's "Joy Book" to the Ohio Penitentiary, and received a most enthusiastic response. The chaplain, T. O. Reed, wrote:

"Just to show you how things work together for a common good, the day after we wrote you, we decided to make half of our Christmas show a minstrel with the other half a playlet based on Appleton's 'Woman Who Understands.' We were at a great loss as to where we could find some real good jokes and the 'Joy Book' came to us almost as an answer to our unspoken prayer. From its splendid pages we have derived the material for the minstrels, so the Stewart Kidd Company has really furnished us the foundation for Christmas cheer for 2,800 men."

Mr. Kidd has become very much interested in this idea of the bookseller's Christmas giving and says: "I am writing the chaplain to give me a list of the larger penitentiaries thruout the United States, and I am going to send copies of the 'Joy Book' and of 'Quiet Courage' to the wardens for their men. This idea appeals to me very much, and I would like to have others in the trade know how we feel about Christmas here in the Middle West. This sounds as if we wanted somebody to send us a 'Joy Book.' It isn't quite as bad as that out here, but the chaplain's letter touched me greatly."

THE ORIGINAL TOUCH

AUTHOR (at private film exhibition)—"That's quite an original plot. When are you showing me the film of my book?"

FILM MAGNATE—"You've just seen it."
—Punch.

Displays Dealers Like—and Don't Like

By Michael Gross

President, The Michael Gross Company, New York

SOMEONE once remarked that the thing which made it extremely hard to teach an old dog new tricks was the difficulty of finding any new tricks he didn't know. The truth of his aphorism was never better exemplified than by the result of a circular which the writer, as head of a concern that specializes in store advertising, recently addressed to over a thousand book-sellers thruout the country.

plugs" that flashed a light on and off, or any other electrically-operated device used in connection with a card-board display. The main objection to these was that they were usually made for one kind of electric power and that, invariably, the dealer who used alternating current got something geared for direct—and vice versa. In some cities the Board Of Underwriters refuse to allow any of these

BOOKS FOR EVERY CHILD

A busy child is a happy child

We have every kind of book and game to keep children busy as well as happy.

Occupational games and books stimulate the child's mind. They awaken the imagination and interest while providing hours and days of entertainment.

Come In and look over our **Books Toys Games** for Boys and Girls.

You are sure to find just the thing that will make your youngster happy.

THE FUN OF SAVING UP

by Elizabeth Hobart Child

We especially Recommend

Plenty of fun in this unique outfit and at the same time it cultivates thrift in the child. Teaches him the lesson of saving that will benefit him throughout the years.

The Book consists of a story and pages of heavy cardboard cut out for inserting—Pennies—Nickels—Dimes and Quarters.

Cultivate the artistic and imaginative instincts in your children and they will thank you for it when they grow older.

Give them the kind of books and games that will teach them how to do things, how to design things, how to make things.

We carry a full line of **Something To Do** Games and Books and will gladly demonstrate any device for you.

Come In and bring the kids. They'll find lots of things to amuse and entertain them.

A Specimen Page from **THE FUN OF SAVING UP**
Showing one of the pictures partially completed

BECAUSE THE PUBLISHER WAS A SPORT AND GAVE THE DEALER PART OF THE SPACES FOR HIS OWN STORY, THE DEALER GAVE THE SIGN PROMINENT SPACE

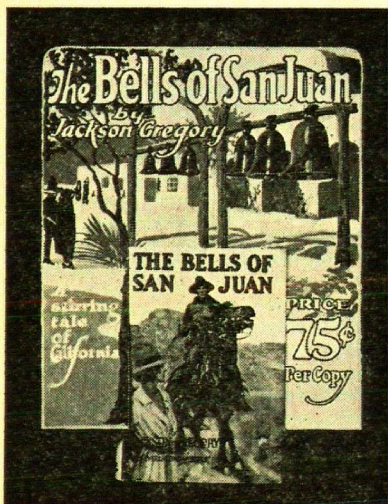
In this letter was briefly described some "new tricks" our art department had originated in window displays, and the dealer was invited to send for samples if he was interested. The answers to this invitation proved conclusively that not only had some of the dealers practiced a few of the "new tricks" before the writer was born, but also that there were decided objections to certain others which only actual use in the store or window disclosed. This discovery led to the immediate sending out of a second letter, containing a list of standard and novelty constructions in lithographed window signs and asking the dealer to give his opinion for or against each display idea. The result will no doubt prove of interest to dealer and publisher alike.

The first "stunt" to be hit on the head by Mr. Bookseller was the use of "skedoodle

mechanical devices to be used in a show window as part of a card-board display, unless a lot of insulation and other paraphernalia was also installed to prevent fire. But the greatest objection came from the small-town dealers, who claimed that to feature a display using electric power usually meant special wiring in the window for which the additional sales of the book advertised rarely proved compensation enough.

Idea number two which suffered heavily in the voting was a show card so constructed that an actual book could be stood in, or on top, of it, the text matter describing the novel being lettered underneath. The main objection to signs of this nature was that, when displayed in the window, the book used as part of the card failed to attract any more attention than would the card alone, for other books of

the same title invariably formed the major portion of the trim. When placed on the counter, the easel of such a card was rarely heavy enough to hold an actual book for any



A MUCH PRAISED CARD WHICH USED THE BOOK AS AN EASEL SO IT COULD BE PLACED ANYWHERE

length of time and the sign would soon begin to sag. In addition, there was always the danger of knocking the display over and damaging the book.

Many dealers, however, were using a metal sign put out by one of the publishers, which consisted of a decorative face design with a hole cut into it the exact size of a book-jacket. An opening in the rear allowed a book to be inserted. The sign itself said nothing about any particular novel. As new titles by this publisher appeared, they could be substituted for old ones and the display thus kept up to the minute. The metal construction gave the sign rigidity and thus overcame the objections of warping and falling over.

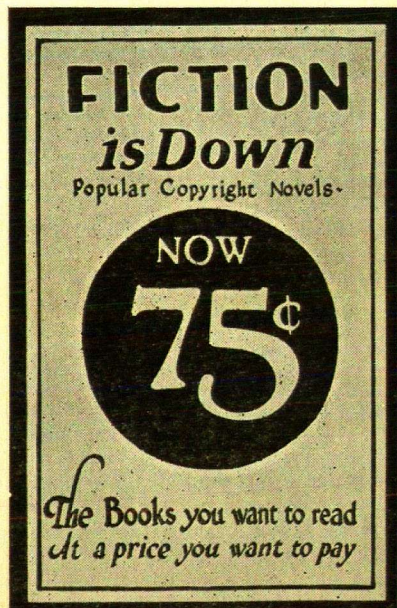
Counter cards seemed to be looked upon favorably by book-sellers, provided the size was right. Long, narrow cards (especially when they got beyond a length of fourteen inches) were very undesirable. They took up space in a direction the dealer couldn't afford and seemed always in the way. Cards more than eleven inches high were also classed as impractical, for the dealer found it difficult to reach across them in handing a purchase or change over the counter. The ideal size for a counter sign seemed to be seven inches high by eleven inches long. Quite a few dealers, however, favored the eleven by fourteen size and a goodly number declared themselves partial to a counter stand four by fourteen inches, with just the title of the book and the author's name appearing on it. But the card which met with

the greatest favor was a four-color, hand-lettered and artistically-designed announcement five by seven inches in size, made on heavy cardboard and bevelled to enhance the appearance. The card was equipped with a silk cord hanger as well as an easel back. Stores whose practice it was never to use cardboard displays of any kind said they could always find room to hang or stand a little card such as this one.

Other displays which came in for adverse criticism at the hands of friend dealer were those in which he was expected to run ribbons from a card to a lot of books in front of it; also those that took three hours and the services of a civil engineer to set up.

Paper posters, unless not over seven inches wide, were rarely pasted up on the plate glass front of the show window. The objection to the larger size poster was that it required too many gummed stickers to attach, making it necessary to clean the entire window afterwards. Another objection was that when these posters were finally stuck up they shut off too much light. The paper poster that met with the widest approval was a strip about 9 x 22 inches, lettered roughly to give the impression that the dealer himself had made it, and bearing copy along the lines of: "Jack Robinson's new book, 'The Haunted House,' has just been received. Come in now and get your copy of this absorbing story."

Displays that were almost unanimously approved by book-sellers everywhere are contained in the following group.



EFFECTIVE BECAUSE IT WAS THE SORT OF SIGN THAT THE DEALER WOULD MAKE FOR HIMSELF IF HE KNEW HOW

Three-piece screens, not over 28 x 44 for a "big" title by a celebrated author or 22 x 28 for an average novel, seemed to lead in favor. The advantages claimed for these screens were, primarily, their appropriateness for large as well as small windows. The wings could be opened wide to fill a big space or brought close together if not much more room could be spared. Also they were easy to set up, stood rigid, and formed a background for a window trim.

Display cards, not over 14 x 22 inches, bearing good selling copy and showing, if possible, the jacket of the book advertised, were invariably used, according to the letters received. If these cards were die-cut to a pleasing shape and had an element of novelty about them the chances of their being put up were greatly increased.

A display idea that received unexpected praise consisted of a flat card, twelve by twelve inches, with a slot cut into it so that it could be slipped across the backbone of a book, the volume itself forming the easel. An edition of 5000 of these book-stands, featuring five different novels issued by one publisher, was immediately followed by an order for 10,000 more, so quickly was the first lot spoken for. Dealers could stand these cards anywhere a book itself might be placed and be sure that the design would attract attention.

Another card which proved popular was one on which had been pasted a moving picture "still" showing a scene in the photo-play that had been made from the book. As a matter of fact, an actual photograph, when made part of a display, always seemed to meet with favor. There is something about a real photographic print that makes a good impression on the dealer and gives it a value in his eyes far above its actual cost to produce.

Giant enlargements of a best-seller with an attractive jacket design (not over 22 x 28 inches in size, however) either made of a back and front piece to give the effect of an actual volume, or designed in one flat plane with the perspective of the pages and the backbone drawn in, were given a favorable vote. The simpler these are to set up, if made in more than one piece, the more chance will they have to adorn the show window in the front of the store rather than the coal pile in the rear. Also they must be mounted on heavy stock and equipped with a substantial easel back.

Last, but far from least, the signs and show cards that won the highest number of favorable votes were those on which the book publisher did not monopolize the entire advertising space. Whenever the man sending out display material bore in mind the fact that while it was true that he was paying for the signs, the dealer

Here is Good Reading at a Small Price



ABSORBING STORIES BY PETER B. KYNE

The Valley of the Giants
Captain Scraggs
Cappy Ricks
The Long Chance
Webster - Man's Man
Kindred of the Dust

THEY ARE

75¢

EACH

GIANT ENLARGEMENTS OF BEST SELLERS DESIGNED
IN ONE FLAT PLANE BUT WITH A PERSPECTIVE OF
THE PAGES AND THE BACKBONE ARE GIVEN A
FAVORABLE VOTE BY THE DEALER

was paying for the store and window, he usually turned out the sort of stuff that the bookseller gladly used. A good example of an unselfish card was one put out by a reprint publisher. The design was an attractive one and was lithographed in four colors. On it appeared the following copy: "Fiction Is Down. Popular Copyright Novels Now 75c. The books you want to read at a price you

want to pay." Here was the sort of sign that the dealer himself would make if he knew how. It could be used for other books besides those issued by the publisher who sent it out but, according to the testimony of the letters received, it rarely was so used.

Another example of a "fifty-fifty" display was the screen sign put out by a juvenile book publisher. The two side panels contained the kind of copy the dealer himself would have put on had he ordered the display from his local sign painter. It described the various toys and games he had in stock and invited mothers to bring in their children for a look-around. The center panel carried the publisher's announcement of a combination book and savings bank. Because the publisher had been enough of a sport to give the dealer part of the advertising space for his own story, the dealer felt in the mood to reciprocate by seeing to it that the

entire screen received a prominent position in his show window.

Leipzig Copy of Gutenberg to be Sold

THE famous copy of the Gutenberg Bible in the museum at Leipzig will be sold in order to enable the museum officials to continue to run the museum, according to a special cable dispatch to the *New York Evening Post*. The Bible is said to be the finest example of the first book ever printed by mechanical means. Many German artists are concerned at the possibility of Germany losing the Bible and are trying to raise a fund to purchase it. There are but eight surviving copies of the Bible in existence and the Leipzig one is far superior to all the others. An American collector in 1911 paid \$50,000 for one of the inferior copies.

AMERICAN FIRST EDITIONS

A Series of Bibliographic Check-Lists*

Edited by Merle Johnson and Frederick M. Hopkins

Number 14

EDNA ST. VINCENT MILLAY, 1892

Compiled by Frank Shay

RENAISSANCE. *New York, 1917.*

Black cloth. 15 copies on Japan paper, bound in boards.

A FEW FIGS FROM THISTLES. *New York, 1920.*

Sq. 8vo wrappers. First issue has wrapper with wallet edges.

THE LAMP AND THE BELL. *New York, 1921.*

8vo wrappers.

ARIA DA CAPO. *London, 1920; American edition, 1921.*

Sq. 8vo pictorial wrappers.

SECOND APRIL. *New York, 1921.*

12mo black cloth.

TWO SLATTEENS AND A KING. *Cincinnati, 1921.*

8vo wrappers.

THE BALLAD OF THE HARP-WEAVER. *New York, 1922.*

Sq. 12mo wrappers.

Copyright, 1922, by R. R. Bowker Co.

The Present Status of Price Standardization

The New Congress Called On to Consider This Important Legislation

By Waldon Fawcett

IF the fate of price standardization legislation in Congress rests upon the recommendations of the executive branch of the government it would be fortunate if there could be an extension of the campaign of education projected by Charles E. Butler of the Booksellers' Board of Trade. So long as any considerable section in governmental circles remains unconvinced to the principle of resale price fixing it will not suffice to bring pressure to bear upon Congressmen by means of local or State campaigns. A first-hand investigation just completed for the PUBLISHERS' WEEKLY reveals that the executive branch is by no means solid on the proposition.

Division Into Two Camps

The report seems premature that Secretary of Commerce Herbert Hoover has been won to enthusiastic support of the new price stabilization bill. Unless it be in private conversation Secretary Hoover has not committed himself. Certainly, the Department of Commerce is preserving its old position of neutrality. To be sure, the Department is conducting, thru its Division of Simplified Practice, a drive for what is substantially standardization in industry, but this is not conceived to extend to price standardization.

Even if the new bill to legalize price restrictions on trade-marked goods is, as claimed, couched in terms to win the approval of the Department of Commerce, this support if won may be at the price of the support of the Federal Trade Commission. The new version of the Price Standardization Bill, as printed in the PUBLISHERS' WEEKLY, issue of August 25, eliminates, it may be remembered, all the provisions found in the familiar Kelly Bill, the purpose of which is to give the Federal Trade Commission supervision over resale price fixing, by a plan for the registration of pegged prices. Members of the Federal Trade Commission with whom I have talked did not acknowledge that a slight had been put upon the Trade body by the omission of the provisions incorporated in the earlier bill at the direct suggestion of the Commission. But on the broad ground of public policy they questioned the wisdom of legislation which would give the private price fixer a free hand in price maintenance.

To discuss the attitude of the executive branch of the government with respect to the impending resurrection of the price standardi-

zation issue is, in one sense, to put the cart before the horse. A bid on the part of the forces of business for governmental support when the case is put before Congress presupposes unison of sentiment among the proponents. This seems to be lacking. The winter of 1922-23 seems destined to see, for the first time in the history of the agitation, a division of the price standardization forces into two camps. The new Price Standardization Bill is not the successor of the Kelly Bill (H. R. 14426 in the 66th Congress), and the sponsors of the new bill counted without their host when they intimated that Congressman Kelly would introduce the revised bill as a substitute for the pending bill.

Representative Kelly tells me that he has no intention of withdrawing his present bill nor of introducing the new bill. What is more, this leader in the price maintenance fight is convinced that the new measure "to prevent discrimination in prices" is unworkable. He feels that in the effort for condensation and simplification the heart has been cut from the proposition. He is by no means deaf to the objections of the members of the book-trade who feel that the contemplated system of price registration would prove an undue hardship to a trade that would be confronted with the necessity of registering thousands of individual items each year. He acknowledges that some means of relief might have to be provided in exceptional cases such as that of the book-trade, but he feels that it is a desperate remedy to undertake to eliminate the entire price censorial structure and he is convinced that Congress will not hear of any proposal that contemplates price fixing without the price fixer taking the government into his confidence.

Mr. Kelly Takes a Firm Stand

The author of the Kelly Bill is making all preparations to press for public hearings in committee upon his pending bill early in the next session of Congress. His best guess as to the report that he will change to another bill is that the conclusion had been jumped at because, in his eagerness for price standardization legislation, he has shown a conciliatory spirit. He has had too much experience in Congress not to realize that if a bill is ever enacted it will constitute a compromise. He is willing that his pending bill should serve as a working basis for a modified draft to be evolved in committee. But that does not mean,

he lets it be known, that he will waive his bill for a condensed alternative which lacks the very feature that he deems essential to the success of the proposition.

Who Will Introduce the New Bill?

With Congressman Kelly in the attitude of an irreconcilable it is uncertain who will introduce the new bill at the coming session of Congress, tho it will be no difficult matter to induce some member to introduce the bill "by request." Supporters of the bill are anxious, however, that prestige shall be gained by the circumstances of introduction. Accordingly, they have asked for the introduction of the bill by Representative Samuel E. Winslow of Worcester, Mass. Not only is Mr. Winslow a business man of large interests, but he is Chairman of the House of Representatives' Committee on Interstate and Foreign Commerce, the body to which the bill would, in regular routine, be referred for report and recommendation. At last accounts, Chairman Winslow had not indicated whether he would introduce the bill.

The recent confirmation by the U. S. Supreme Court, in the Beechnut decision, of the right of the Federal Trade Commission to proceed against resale price fixing only renders it the more certain that Congressional committees will ask the advice of that body before reporting out any bill providing for price publicity and price restriction. Hence the importance of the attitude of this body. To many readers of the PUBLISHERS' WEEKLY there has never, perhaps, been room for doubt on this score. The fact that the Trade Commission is supposedly on record in favor of price maintenance has, by the same impression, been understood to have petitioned Congress for legislation to the desired end; and to have entered upon its prosecutions of price fixers reluctantly after Congress failed to act, has brought conviction that the Trade Commission might be depended upon at all times as a bulwark for retail price uniformity. This reckons without the fact that there come changes in the personnel of the Trade body which exert revolutionary influence upon the composite opinions and policies of the Commission, just as a division in the Supreme Court may be affected by retirements and accessions. The Trade Commission's endorsement of resale price fixing as a sound principle was made in the days when the Chairmanship was held by W. B. Colver, who is remembered by the book-trade for his activities designed to stabilize print paper supply and prices. The letter which transmitted to Congress the special report dealing with the subject of resale price maintenance bore date of December 2, 1918. The report was signed by but three members of the Commission, namely,

Chairman Colver, John Franklin Fort and Victor Murdock, but inasmuch as this constituted a majority of the five members the findings have stood as the pronouncement of the Trade Commission.

For present purposes the point to be remembered is that the Trade Commission as now constituted musters but one member who was in office in 1918, namely, Commissioner Murdock. In place of the absentees have come new members, some of whom are frankly unconverted to price maintenance. The new note of opposition is based mainly upon the conviction that no producer or seller should be accounted to have any interest in or control over a commodity which has passed from his possession. One of the Commissioners remarked to me the other day that Great Britain has required countless years to learn this lesson and that in the light of that experience it is not for the United States to reopen the question whether dictation is permissible with respect to merchandise the title of which has passed from the producer.

Opinion of Federal Trade Commission Important

There is one school of thought in the Trade Commission that finds no fault with the eliminations made in redrafting the Price Standardization measure, for the simple reason that there has never been sympathy in this quarter for the registration scheme. To begin with, there is the physical aspect. It is predicted that the Trade Commission would have to increase its clerical force by hundreds if it were required to record and file price schedules and terms of settlement for all trade-marked articles. Added to that, is the belief that the idea is wrong in principle because it would mean fresh entanglements instead of the divorce of business from government. As one of the Trade Commissioners recently commented: "Government supervision of prices and discounts on every individual item would be but one step removed from socialism." At the same time it is to be borne in mind that one vote in the Trade body rests with Commissioner Victor Murdock, who signed the report that said in part: "It would be unwise to vest with the manufacturers of articles the right, without check or review, both to fix and to compel the maintenance of resale prices."

In this whole situation the attitude of the Federal Trade Commission becomes of the utmost importance not only because Congress is likely to turn to the Trade body for advice but also because, under the simplified price standardization bill, relief from price cutting would lie in "complaints" lodged with the Trade Commission charging unfair business practice.

Thursdays at Five-thirty

Little Talks With the Sales Force

By James Lackington, Jr.

VII

AT about four o'clock on Thursday afternoon, Miss Belleville approached Mr.

Brown and said: "Mr. Brown, I wonder if you could excuse me from the meeting this evening?" Mr. Brown looked at her somewhat sharply and said "Why?" in a very incisive tone and then added: "Have you an important engagement?" Miss Belleville looked a little confused:

"Why no, I haven't" she admitted, "You see it's like this. I——"

"Perhaps we had better step up to the office to talk it over" said Mr. Brown, in a friendly tone. He perceived a difficulty and thought that he knew the cause. When they were seated in Mr. Brown's office, Miss Belleville said:

"You remember you asked each of us to bring an advertisement to this evening's meeting and make a criticism of it. Well, here it is four o'clock, and I haven't found an advertisement and I couldn't criticize it if I did. I don't feel that I know enough about advertising to be able to criticize an ad. Now, you and Mr. Gordon have studied such things and you can tell us why an ad is good or why it isn't. And that's why I don't want to come, Mr. Brown, and I hope you will excuse me."

"Have you ever read the twenty-fifth chapter of Matthew?" asked Mr. Brown, a quizzical gleam in his eye.

"I suppose so" said Miss Belleville, "I've read the whole New Testament at one time or another."

"Well, read that chapter again when you get home" Mr. Brown advised. "The trouble is, Miss Belleville, that you have taken this matter too seriously. I don't want a detailed criticism from an expert standpoint. What I want to get is the same reply that you would give me if I were to ask you if you liked John Drew in 'The Circle.' You could answer at once and give me a definite statement of your judgment and a reason for it. Now this matter is just as simple. Here is a copy of the New York Herald's book section. Just look over the advertisements. When you see one that would sell you a book, cut it out and bring it to the meeting tonight and tell us in just a few sentences what there was in the advertisement that caught your attention and aroused your interest."

"That doesn't seem so hard, does it?" asked Miss Belleville, smiling. "I'm afraid I did

make it seem a lot more difficult than it really will be."

"You sit right here" said Mr. Brown encouragingly, "and select your ad and have it all ready for the meeting to-night."

When the group gathered around Mr. Brown at five-thirty, no one had a more smiling face than Miss Belleville. Before the meeting was called to order, she managed to whisper to Mr. Brown: "I glanced at that chapter you mentioned, Mr. Brown, and I'm going to show you that I may not be limited to one talent."

"Go to it" said Mr. Brown, and a moment later, he had the meeting well started.

"You were all assigned the job of bringing advertisements to this meeting. We will eliminate the preliminaries and start in at once. Let's begin at my left, here. Miss Temple."

"I liked this advertisement of 'Where the Blue Begins' said Miss Temple, whereat Mr. Gordon let out a loud guffaw.

"Of course that would attract you because the book is by your old friend Chris Morley" he said.

"No" asserted Miss Temple, stoutly, "I think it's a good ad and I would have been interested in it if I had never heard of Mr. Morley. Just look at it and see if it doesn't make you want to find out about 'Where the Blue Begins' right away." She passed her little clipping around and each one examined it with much interest. "That is a very good ad, indeed," said Mr. Brown, "and I think it would sell books. By the way, Gordon, that copy would go mighty well on a half sheet sign. Have Johnson make one to-morrow. Now Miss Temple, tell us what you consider the good point of the ad."

"I think it leads you right into the story and you feel that you simply must know what the floor-walker did."

"That's the secret of it," assented Mr. Brown. "That's how they put O. Henry over. The advertising gave you the climax of the story and you simply had to know the rest of it. Miss Porter, please."

"I think this ad is a 'peach'," said Miss Porter, enthusiastically. She exhibited the announcement of Arnold Bennett's new novel "Lilian." "Only if it were published in The Gazette, we'd better change subway to street car. What I like about the ad is that it doesn't



Bessie
ambitions,
juggling

Woodpecker
and
act with

had
did a
mills.

Price, \$2.50
postage extra

The Bird-Nest Boarding House

By VERBENA REED

Illustrated by OLIVER HERFORD

with 70 drawings and a frontispiece in color.

The manuscript of this book by an unknown author fell into the hands of that incomparable Oliver Herford, who became so bewitched by it that without regard for time or money, he filled it with the most deliciously funny drawings (of the Widow Grasshopper and Daddy Long-Legs, of Col. Geo. W. Grub-Worm and his dashing team of horse-flies and of other little creatures that live in the grass) that you have seen in many a day.

E. P. DUTTON & CO.

681 FIFTH AVE.,
NEW YORK.

MISS BELLEVILLE THOUGHT THE QUEER LITTLE ILLUSTRATION WAS HALF THE APPEAL THO
THE TEXT AROUSED THE CURIOSITY

say much but what it does say, it says emphatically."

Mr. Brown took the advertisement and looked at it intently.

"That is a good ad" he decided, "and there's this about it. There are a lot of book ads that are all right in the book section, addressed particularly to people interested in books. Now this ad would get attention in any part of the paper and make sales as well. I think Miss Porter is right about the bold display. I think any advertisement in small type is futile. By the way, Gordon, there is first class copy for another sign."

"You bet," replied Gordon, enthusiastically, "I'll have Latimore paint a picture of Lilian

and I'll bet we sell the whole lot the first day we make the display."

"Mr. Partland would be a millionaire if all your prophecies came true" said Mr. Brown smiling. "At any rate, I give you credit for working hard enough to make them all come true."

"What I like about that ad" said Miss Temple, "is that it arouses curiosity. I can hardly wait to read 'Lilian' myself."

"Anyway it is a better sales-puller than one of these announcements like this: 'The George H. Doran Company announces a new novel by Arnold Bennett, the distinguished English novelist.' Such an ad has dignity but it gets nowhere. Now, Miss Lister, what have you to offer?"

Miss Lister produced the advertisement of "Rootabaga Stories" and after passing it around, said:

"That's a real ad. It's got more attention winning qualities than all the other ads on that page put together. And after it gets your attention, it makes you want to read the book yourself, as well as to buy it for the children. I know every ad. can't be unusual or the unusual would become the usual, but still I do like to see something different once in a while."

Mr. Brown looked at the ad thoughtfully for a moment.

"Gordon" he observed, "that would make a great window display if we could only put it over."

"You bet your life we can put it over if I have to be the monkey myself" said Gordon, enthusiastically.

"Now, Miss Belleville, what have you to offer?"

LILIAN

Poor, beautiful and alone; fascinating and disturbing; she sits across the aisle from you in the subway every night.

An
Arnold Bennett
heroine

LILIAN, by ARNOLD BENNETT,
AT ALL BOOKSHOPS, \$2.00

**DORAN
BOOKS**

THE CLASS DECIDED THAT THIS AD WOULD GET
ATTENTION IN ANY PART OF THE PAPER

If you were a floorwalker in a large department store—and were pretty smooth—and attracted so many ladies that business boomed—and you were given the manager's job and found it steeped in worries, would you want to be a floorwalker again or would you want to quit? Read

Christopher Morley's

study in values, "Where the Blue Begins."

\$1.50 Everywhere

DOUBLEDAY, PAGE & CO.

THO GORDON LET OUT A LOUD GUFFAW AND SAID IT WAS BECAUSE THE BOOK WAS BY HER OLD FRIEND, CHRIS MORLEY, MISS TEMPLE STOUTLY MAINTAINED IT WAS A GOOD AD

Miss Belleville took her clipping from her bag and after a moment of nervousness at the beginning gave her idea very quickly and very tersely, almost as tho she had learned it word for word, which, as a matter of fact, she had done.

"I like this ad of 'The Bird-Nest Boarding House' because among all the other ads, it caught my attention quickly because of the queer little illustration. I feel that pictures help an advertisement, tho I suppose if they were all illustrated, we wouldn't notice them so much. Then the description piques your curiosity and I know that I for one will read the book at once. I do think if the ad had been published in larger type in more space, it would be even more effective." Miss Belleville paused a little out of breath. Mr. Brown glanced at his watch.

"I am afraid that this must be a case of continued in our next" he said. "We are a little over time now. So next Thursday, we will hear from the rest and I will try to say a few words about advertising myself. That will be all. Good night."

He detained Miss Belleville for a moment, however, and said: "That was exactly what I wanted, Miss Belleville, thank you." She smiled pleasantly and resolved that hereafter none of Mr. Brown's assignments would have any terrors for her.

A Guide to American Histories

A LIST of American histories with annotations that will be valuable for book-sellers and librarians and readers has just been issued by the Institute of International Education. The bibliography, which has been published under the direction of Stephen P. Duggan of the Institute, has been prepared especially for foreign students. The books on history have been annotated by Professor David Muzzey, those on government by A. W. MacMahon, on geography by Professor Charles C. Colby, on population and social conditions by Professor Samuel McCune Lindsay, on

WHOA!

READ

CARL
SANDBURG'S

ROOTABAGA STORIES

and discover a new wonderland for children and other young folks.

"My first inclination after reading 'Rootabaga Stories' was to declare a Rootabaga Week . . . Sublime nonsense, which can carry wit and sarcasm with it and which under the spell of Mr. Sandburg's method can climb the heights of splendid poetry . . . America keeping abreast of Swift and Gulliver." From the N. Y. Times.

Illustrated by the Peter-shams. \$2.00



HARCOURT, BRACE AND COMPANY, 1 W. 47th St., N. Y.

MISS LISTER CHOSE THE ADVERTISEMENT OF THE "ROOTABAGA STORIES" FOR ITS ATTENTION WINNING QUALITY, AND GORDON SWORE TO MAKE A GOOD WINDOW DISPLAY OF IT IF HE HAD TO BE THE MONKEY HIMSELF

literature by Professor Roy F. Dibble and on education by Professor I. L. Kandel. The books are carefully classified, and the notes, covering from a line to ten lines, give a very valuable clue to the best books on various aspects of American history.

A Bill to Amend the Copyright Law to Permit the United States to Enter the International Copyright Union

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled,

That the President of the United States be, and is hereby, authorized to effect and proclaim the adhesion of the United States to the Convention creating an International Union for the Protection of Literary and Artistic Works, known also as the International Copyright Union, signed at Berlin, Germany, November thirteen, nineteen hundred and eight, and to the "Additional Protocol" to the said Convention, executed at Berné, Switzerland, March twenty, nineteen hundred and fourteen.

SEC. 2. That it is hereby declared that the United States desires to be placed in the first class of the countries which are members of the International Copyright Union, as provided in Article twenty-three of the said Convention of nineteen hundred and eight.

SEC. 3. That the rights and remedies granted by the Act entitled "An Act to Amend and Consolidate the Acts Respecting Copyrights," approved March four, nineteen hundred and nine, and the Acts amendatory thereof shall be, and are hereby, extended to the authors of works of architecture and choreographic works and pantomimes as Class (a) and Class (o) respectively, in the list of classes of copyright works in Section five of the said Act.

SEC. 4. That sections fifteen, sixteen, seventeen, twenty-one (as amended December eighteen, nineteen hundred and nineteen), twenty-two and thirty-one of the said Act of nineteen hundred and nine are hereby repealed, and that the said Act is further amended by striking out from section seven the words "or any foreign country;" by striking out from section nine the words "except in the case of books seeking an *ad interim* protection under section twenty-one of this Act;" by striking out from section twelve the words "which copies, if the work be a book or periodical, shall have been produced in accordance with the manufacturing provisions specified in section fifteen of this Act;" and by striking out from section fifty-five the words "in the case of a book the certificate shall also state the receipt of the affidavit, as provided by section sixteen of this Act, and the date of the completion of the printing, or the date of the publication of the book, as stated in the said affidavit."

SEC. 5. That on and after the date of the President's proclamation as provided in section one of this Act foreign authors not domiciled in the United States, who are citizens or sub-

jects of any country which is a member of the International Copyright Union, or whose works are first published in and enjoy copyright protection in any country which is a member of the Copyright Union, shall have within the United States for the term of copyright prescribed by the said Act of nineteen hundred and nine, including the right of renewal, and beginning upon the date of said proclamation for all of their works in which copyright is subsisting at such date and for all of their works first published thereafter from such date of publication the same rights and remedies in regard to their works which citizens of the United States possess under the copyright laws of the United States, and the enjoyment and the exercise by such foreign authors, not domiciled in the United States, of the rights and remedies accorded by the copyright laws of the United States shall not be subject to any formalities, and they shall not be required to comply with the provisions of the copyright laws of the United States as to notice of copyright, or deposit of copies, and registration: *Provided, however,* That the duration of such rights in the United States shall in no case extend beyond the date at which such works fall into the public domain in such country; and *provided further,* That no right or remedy given pursuant to this Act shall prejudice lawful acts done or rights in copies lawfully made or the continuance of enterprises lawfully undertaken within the United States prior to the date of said proclamation.

SEC. 6. That during the existence of the copyright in any book the importation into the United States of any copies thereof except second-hand copies shall be, and is hereby, prohibited, except with the assent of the proprietor of the United States copyright after deposit of two copies as required in section twelve of the said Act of nineteen hundred and nine, and in the case of a book by a foreign author not domiciled in the United States when such book has been published in this country under an assignment of the United States copyright recorded in the Copyright Office: *Provided, however,* That, except as regards piratical copies, such prohibition shall not apply: (a) to any book published in the country of origin with the authorization of the author or copyright proprietor when imported, not more than one copy at one time, for individual use and not for sale, or when imported for use and not for sale, not more than one copy in any one invoice, in good faith, by or for any society or institution in-

incorporated for educational, literary, philosophical, scientific, or religious purposes, or for the encouragement of the fine arts, or for any college, academy, school, or seminary of learning, or for any State, school, college, university, or free public library in the United States, provided the publisher of the American edition of such book has within ten days after written demand declined or neglected to agree to supply the copy demanded; (b) to books which form parts of libraries or collections purchased en bloc for the use of societies, institutions, or libraries designated in the foregoing paragraph, or form parts of the libraries or personal baggage belonging to persons or families arriving from foreign countries and are not intended for sale; (c) to works in raised characters for the use of the blind; (d) to works imported by the authority or for the use of the United States; (e) to the authorized edition of a book in a

foreign language or languages; (f) to a foreign newspaper or magazine, altho containing matter copyrighted in the United States printed or reprinted by authority of the copyright proprietor unless such newspaper or magazine contains also copyright matter printed or reprinted without such authorization: *Provided further*, That copies imported as above may not lawfully be used in any way to violate the rights of the proprietor of the American copyright or annul or limit the copyright protection secured by this Act and such unlawful use shall be deemed an infringement of copyright.

SEC. 7. That the Supreme Court of the United States shall prescribe such additional or modified rules and regulations as may be necessary for practice and procedure in any action, suit, or proceeding instituted for infringement of copyright under the provisions of this Act.

English Book-Trade News

(From Our London Correspondent)

PEOPLE are beginning to learn something about the "Year Round Bookselling Plan."

Publishers and booksellers are taking notice of this excellent scheme, and most of the trade papers are giving some attention to it. Moreover, the public is being told a little of what is being done in the great cooperative plan. Particulars, and reproductions of the "Why Not Books?" poster and sticker have appeared in such representative mediums as the *Times*, the *Times Literary Supplement*, the *Bookseller*, the *Publishers' Circular*, the *News-agent*, the *Bookman*, the *Evening Standard*, etc., which all means that the value of the idea as a means towards the very laudable end of popularizing the book is beginning to be understood. No doubt next year something on an organized basis will be done. Today the *Times* heads its book advertisement columns with "The Children's Book Week." This is excellent, as it connects with the American week. Joseph Anthony, whose "The Gang," by the way, is doing particularly well, and who was the originator of the "Year Round" idea, is explaining it to the Society of Bookmen. Others are quietly but persistently at work emphasizing the whole scheme. No effort can be spared in the object to bring the man in the street to the bookshop or to take the book into his home.

"Modern Printing and Book Production" was the title of a lecture delivered by C. T. Jacobi, before the members of the Society of Bookmen in Stationers' Hall. Austen Leigh, remarked that there could not be a more appropriate place than the hall to discuss the

question of printing and book production. It was the "spiritual home" of the trade. It was at Stationers' Hall that books were once printed, registered, and if they did not meet with the approval of the Archbishop of Canterbury were consigned to the flames.

Mr. Jacobi said that as an architect designed his plans, so should a printer expend time and thought upon the production of a good book, and the author should properly prepare his MS., so as to avoid mistakes.

This week is election week, and practically very little business is being done, excepting in the way of political literature, of which there has been almost a flood. And next week will not be very much better. That brings us practically to the beginning of the holiday season, which will be like the deluge. Yet we wonder whether we shall suffer the symptoms of exhaustion as a result of the intense electioneering campaign. The public, however, and fortunately for once, has a short memory, and it is more than likely it will hasten to the bookshop for the Christmas present. At least, the stagnation in bookselling has not been so pronounced.

There has been a fair activity, in spite of a general fear that things would be bad. Of course, a number of books have been put over until next year, but we know of several and important ones which are actually being published in December! An instance, or rather two instances, of the increasing British interest in American books, are to be found in the immediate success which has come to "Babbitt" and an able two-column review in

the *Times Literary Supplement* of "Modern American Poets" selected by Conrad Aiken, which Mr. Secker has recently published. Here is one out of many noteworthy sentences: "Edwin Arlington Robinson has without a doubt as much stuff in him as many poets whose names are immortal; his style is based on a masterly application and intensification of conventional forms."

In the case of Sinclair Lewis's "Babbitt," everybody is talking about it and buying it. When people begin to talk about a book, the probabilities of a big sale are very hopeful. It is surely a fine study. This success, coming after the English repudiation of "Main Street," is most gratifying. Mr. Cape, the publisher, is to be congratulated, and we hear that, within a week or two of English publication he was sold 12,000 copies. He adds Sinclair Lewis to his growing list of American authors, which include: Sherwood Anderson, Dorothy Canfield, H. L. Mencken and others.

Grant Richards' advertisements are excellent. His latest is about the wonderfully successful "Last Poems" by A. E. Housman. There was a great rush for the first edition, which was exhausted before publication. Mr. Housman's "Last Poems" have sold to four editions, making a total of 22,000 copies. Possessors of the first edition may care to supply with their own hand two omissions of punctuation: on p. 52 the first line should end with a comma and the second with a semi-colon. These omissions are due to an accident in printing. The success of "Last Poems" has naturally stimulated the demand for "A Shropshire Lad."

We are looking forward to the publication here of Dorothy Canfield's "Rough-Hewn." It is bound to have a good run. She has quite a satisfactory following, which was considerably helped by that most capable earlier novel, "The Brimming Cup."

Simpkin, Marshall, Hamilton, Kent & Co., the great wholesalers, who supply books to every bookseller in Great Britain and the Colonies, have opened an exceedingly good and useful showroom. Their organization is very comprehensive, and deliveries are noteworthy for the quickness with which they reach their destination. It is difficult to see how the bookseller, especially the small man, would fare if Simpkins did not exist. Their stock is tremendous, always up-to-date and kept on the most efficient method. Their clients are to be found in practically every country in the world. And the business has been built up on a sound policy which goes back over a long series of years. The two managing directors, in whose hands the administration of this extensive concern rests, are H. E. Alden and Harold Shaylor, and they control a staff of many hundreds of assistants. The show-

room contains a large range of all the new publications, all new novels and reprints, and they are exhibited for at least six months. At the present moment there is a wonderful array of Christmas books, and a particularly fine display of children's volumes; cheap lines and leather books always find a plan on the shelves. The room is in charge of two experienced assistants.

The estimated number of insured work-people employed in the printing, publishing and bookbinding trades in Great Britain is put at 213,620, of whom 137,850 were males and 75,770 females. Total unemployment reached 12,420, comprising 9,257 males and 3,163 females. The total percentage unemployed stood at 58, a decline of 0.7 compared with August 21st. Systematic short time claimed 321 work-people, 130 being males and 191 females. The total percentage of 0.2 on systematic short time showed no variation from the position a month before.

The Associated Booksellers and Newsagents of Victoria, (Australia) have again this year arranged a joint Advertising Campaign during the month of December. The success of the former years' publicity leads them to anticipate an even greater measure of success this year. The combined efforts of the trade furnish a very strong appeal, and they are able to place big advertisements with the leading journal of Victoria, and to concentrate their efforts in other directions which, individually, would be quite impossible. The methods of advertising are not confined to the Press alone. Railway Stations and hoardings are utilised, Cinema Shows are made use of, and posters and placards are distributed to all members of the trade. In every possible way the incentive to "Buy Books As Presents" is brought to the notice of the general public. No publisher or bookseller is mentioned by name, and thus the trade generally shares in the increased sales which result as the efforts of the combined scheme.

Sir Frederick Macmillan has announced that some members of the committee of the Dickens' Fellowship had purchased the freehold of No. 48, Doughty Street, the first house Dickens ever rented, and in which he wrote "Oliver Twist," "Nicholas Nickleby" and "Barnaby Rudge." At the time of the purchase plans were already in hand for alterations of the building, and the committee were only just in time to save it. They are willing to transfer the house for use as the headquarters of the Fellowship and as a Dickens Museum and Library, conditional on a fund being raised sufficient to buy the lease and to form an endowment fund. Sir Frederick said £10,000 would be needed.

John Wanamaker --- Bookseller

AT fourteen years of age, an errand boy in a bookshop, and at eighty-four, the best known merchant in the country, head of a vast organization and with a personality known far beyond the cities immediately served. That is the record of John Wanamaker, who was born July 11, 1838, and who died at his home in Philadelphia on December 12th.

Because the bookselling departments of his stores have been among the greatest outlets that have developed in this country and have been developed systematically and aggressively thru forty-five years of changing bookselling conditions, the death of this great merchant, who had always put his impress on every department of his store, has particular interest.

After attending public school and working in his father's brick yard, he took a business position in 1852 with Troutman & Hayes, an old Philadelphia publishing concern, then located on Market Street below Fifth. The family removed later to Indiana, but the boy returned soon to Philadelphia and entered the retail clothing store of Bartley Lippincott. While there, he edited, published and sold a small newspaper which he called *Everybody's Journal*. However, the commercial instinct triumphed, and in 1858 he organized the clothing store of Wanamaker & Brown.

The development of the department store with which his name is connected most intimately began in Philadelphia in 1876, the centennial year. The rapidity with which the business grew can be attributed to his unusual merchandising instinct. Two ideas he laid down from the start were revolutionary in that day. One was to have one price to all, and that plainly marked. It is hard to realize fifty years later that this was a revolutionary method of selling, but, in the 70's it was as unusual to sell books so as other merchandise, and for many years afterwards selling by haggling was the common practice. The other principle was to offer a refund on any merchandise purchased if unsatisfactory. With these principles was coupled a tremendous confidence in the power of advertising. One of his first sales when in the clothing business brought in a net profit one day of thirty-eight dollars, and, keeping the change for the next day's business, he put the rest immediately into advertising. John E. Powers, who developed later as head of the advertising of the business, carried out Mr. Wanamaker's ideas in a masterful way.

The entrance of the store into the book field was in 1877, one year after the beginning of the department store in its present location. Writing in the *Philadelphia Press* in 1885, Mr.

Wanamaker tells an interesting story of how his interest in the book business began. In September of that year ten dollars' worth of children's books were put on the stationery counter. Two months later the firm spent a thousand dollars for more children's books and gave them a separate counter. The next fall it repeated this emphasis on children's books on a larger scale, and in January of '79 added a few books for adults. "We shared the common opinion," wrote Mr. Wanamaker, "that no one would ever come to our store for books and that we could only sell such things when unbookish people would buy without persuasion. We remember well the first time we overstepped the low mark set for ourselves and bought a single copy of Taine's 'History of English Literature.' We doubted whether it would ever be sold. Shortly after was published the first volume of 'The American Catalog' of books in print to 1876. We got a copy and began to be ambitious to sell books as thoroly and as intelligently as other merchandise. The largest one day sale that year, 1879, was a trifle over a thousand dollars."

In 1880 William Harris Arnold came to the business as assistant in the department into which books fell, and was given charge of the book counter. The store added that year a Bible counter, and in 1882 it was made a separate department on the first floor, with Mr. Arnold in charge. That year it began the publication of a monthly literary magazine, *Book News*, which was continued until a few years ago. Mr. Wanamaker in his article in the *Press* mentions the fact that by 1884 sales of the largest day of the year came to ten thousand dollars. It is said that when this figure was quoted to Anson D. F. Randolph, the famous New York publisher, he gave the opinion that such a total was impossible in the book field. That busy day showed books bringing in nearly one-tenth of the entire sales of the store. The stores in those days were kept open from early morn until ten at night. In 1883 the firm had begun the handling of French books, pioneers in this field as far as department stores go, and prepared a catalog to promote their sale. In 1887 Mr. Arnold left the department, and by this time it had grown so that it was considered the largest retail outlet for books in the country, a remarkable record of ten years' growth from the first ten dollar purchase.

Mr. Wanamaker's comments at that time on the stock carrying policy of the house are of interest: "While books are sold in twenty or thirty general stores in large cities of the coun-

try, there is not another bookstore such as ours among them all. Only 'popular' books are sold in other general stores. Booksellers have loudly complained that general stores have taken to selling only those books which involve none of the risks and bring most of the profits of bookselling. They say with truth that the general stores rob the book-trade of its means of existence without rendering the book getting service that the public requires. What these general stores are doing is to keep only those books that can be sold advantageously with the least intelligence; and to avoid all the bookseller's risk, study, labors and expenses. Our policy is different. We take upon ourselves the full bookseller's duty, shirking nothing. You who are not booksellers will understand what we mean when we say that there are in the market many more books than any one bookseller can actually keep on his shelves; that there are vastly more than he can profitably keep; and that his function is to know these books, keep in communication with the makers and be ready to get them quickly and to the best advantage when they are wanted."

Warren M. Snyder succeeded Mr. Arnold as manager of the book department, coming to the position from Leggat's in New York. Mr. Snyder had been suggested by Charles T. Dillingham, a leading jobber of that day, when Rollo Ogden, Mr. Wanamaker's partner, came to New York to find a manager. This place he held during twenty-eight years except for a slight interim, when he went to Hilton, Hughes & Company, which succeeded to A. T. Stewart Company in New York, which Mr. Wanamaker bought out in 1896. With Mr. Snyder began the practice of building up the old and rare book business, Mr. Wanamaker's idea being that he should make annual trips to London, and this became a strong feature of the business. One of his famous merchandising feats was the buying of the entire stock of Henry T. Coates & Company, famous Philadelphia publishers, and selling the stock thru the Philadelphia and New York stores.

Mr. Wanamaker's personal interest in books was often evidenced in his daily editorials, a prominent feature of his advertising method. When on occasion he took up and spoke with special enthusiasm of some book, it immediately had an effect not only in his own store but far beyond that area. It was characteristic of his business method that he would visit daily the different departments, to have contact with managers and salesmen. Another characteristic which was appreciated by his managers was his absolute loyalty to them in backing them on positions taken, and Mr. Arnold, first manager of the department, says "no one could imagine a more satisfactory person to work for in this respect."

Mr. Wanamaker has always felt that this department had a very important part in a general program for a large store, and that the influence of a book department in bringing quality trade and in humanizing the store was very great. This accounts for the prominence always given the department and the splendid space allowed to it in both stores. After Mr. Snyder's death in 1919, Walter Cox became general manager for Philadelphia and Frank Smyth for New York, the latter, on his joining the Womrath forces, having been succeeded by George Krian.

Mr. Wanamaker's public services as Postmaster General under Harrison became of special interest because of his championship at that time of the idea of parcel post, which came into actual operation such a long time later and which has been so important for business development. The express companies charged that the parcel post was really a department store subsidy. His interest in churches and Sunday schools has been widely recognized, and for sixty-four years he was superintendent of the Sunday school at the Bethany Presbyterian Church, and at all times he was a strong sponsor of the Young Men's Christian Association and its first salaried secretary in Philadelphia in 1858.

Business Notes

DALLAS, TEXAS.—Anne Buxton has opened a new book store at 3701 Lemmon Street.

EVERETT, WASH.—Mary E. Hightower has succeeded C. L. Taylor.

FORT WAYNE, IND.—Charles W. Sander will erect a new building for his book and stationery business at 3234 Calhoun St., South.

GERMANTOWN, PA.—Mrs. W. H. Elkinton has started a book shop at 6514 Germantown Avenue.

GOSHEN, IND.—The drug and book business conducted by George W. Rule will be known hereafter as the New City Drug Store, under the management of E. J. Erickson.

LANCASTER, OHIO.—Elizabeth Sears and Marie Zarbaugh recently opened a bookshop in this town.

LANCASTER, PA.—The Brown Book Shop on North Duke Street is a new store which Nonna Brown is managing.

LITTLE ROCK, ARK.—The Little Rock Book Shop was recently opened in the Gleason Hotel Building. It will deal chiefly in second-hand books and specialties; wants quotations on all "Arkansas" items.

NEW YORK, N. Y.—The Service Book Store has opened at 1161 Amsterdam Avenue, near Columbia University. Miss C. Green and H. J. Green, formerly with the Columbia University Press Bookstore, are the owners.

The Weekly Record of New Publications

THIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tf. (32mo: 12½ cm.); Ff. (48mo: 10cm.); sq., obl., nar., designate square, oblong, narrow.

Titles beginning with an unimportant word are inverted to be listed under their subject when possible.

Adams, Mrs. Crosby

What the piano writings of Edward MacDowell mean to the piano student. 23 p. S [c. '13] Chic., C. F. Summy Co., 429 S. Wabash Ave. pap. 25 c.

Aitken, William

Automatic telephone systems; 2 v. 297 p. il. pls. Q ['21] N. Y., Van Nostrand \$7.50

Andrews, Mary Raymond Shipman [Mrs. William Shankland Andrews]

Yellow butterflies. 73 p. D c. N. Y., Scribner 75 c.

The story of An Unknown Soldier, patterned from "the finest bit of newspaper work ever done," by the reporter, Mr. Kirk Simpson. One of a series of masterpieces in essay and story form.

Arnett, Alex Mathews

The Populist movement in Georgia; a view of the "Agrarian Crusade" in the light of Solid-South politics. 239 p. (10½ p. bibl.) O (Studies in history, economics and pub. law; v. 104; no. 1; whole number 235) c. N. Y., Longmans, Green pap. \$2.50

Automobile Club of Southern California and California State Automobile Assn.

Report on California state highways; an engineering study conducted jointly by [authors], July, 1920-Jan., 1921. 384 p. il. plans (fold.) maps (pt. fold.) tabs. (pt. fold.) diags. (pt. fold.) Q [c. '21] Los Angeles, Cal., [Author], buck. \$7

Baedeker, Karl

Switzerland, including adjacent portions of Italy, Savoy and the Tyrol; rev. and enlarged. 537 p. maps. plans D (Baedeker handbooks; guide to Switzerland) ['22] N. Y., Scribner \$4

Bartlett, John

A new and complete concordance, or verbal index to words, phrases, and passages in the dramatic works of Shakespeare; with a sup-

plementary concordance to the poems. 1910 p. Q '22 c. '89 N. Y., Macmillan \$12.50

Barton, George Aaron

Jesus of Nazareth; a biography. 17+396 p. O (Great leaders ser.) c. N. Y., Macmillan \$2

Includes Things to be Known Beforehand, The Life of Jesus Before His Ministry, The Ministry of Jesus in Galilee, The Peraean Ministry of Jesus, Jesus Avoiding His Enemies, The Passion and Resurrection.

Bates, Katharine Lee, ed.

Once upon a time; a book of old-time fairy tales; ed. with introd. by [author]; with pictures by Margaret Evans Price. 128 p. front. (col.) il. pls. (col.) Q [c. '21] Chic., Rand, McNally \$2.50

A holiday edition of Beauty and the Beast, Jack and the Beanstalk, Cinderella, The Frog Prince, etc., profusely illustrated and edited by the professor of English literature, Wellesley College.

Baudouin, Charles

Studies in psychoanalysis; an account of 27 concrete cases preceded by a theoretical exposition; comprising lectures delivered in Geneva at the Jean Jacques Rousseau Institute and at the Faculty of Letters in the University; tr. from the French by Eden and Cedar Paul. 24+508 p. (9¼ p. bibl.) O c. N. Y., Dodd, Mead \$3.50

Bell, Clair Hayden

The sister's son in the medieval German epic; a study in the survival of matriliney. various paging (bibl. foot-notes) O (Univ. of Cal. pubs. in modern philology; v. 10; no. 2) '22 Berkeley, Cal., Univ. of Cal. Press pap. \$1.75

Bergengren, Ralph Wilhelm Alexis

Gentlemen all and merry companions; il. by John Sloan. 247 p. il. pls. D c. Bost., B. J. Brimmer Co. \$2

A collection of stories about pirates.

American Press Bureau of the Foreign Language Information Service

A false measure; American legislators and the foreign born, etc. no paging F (Editorial feature service no. 16) '22 N. Y., [Author] pap. apply
The soldiers' bonus; compromise in the bonus

question, etc. no paging F (Editorial feature service no. 8) '22 N. Y., [Author], 119 W. 41st St. pap. apply

To interpret the immigrant to America; Russian plays in New York; eskimo pie; a Maecenas of Czech science, etc. no paging F (Clip-sheet no. 50) '22 N. Y., [Author] pap. apply

Betts, Craven Langstroth

The perfume holder and other poems. 354 p. D [c. '22] N. Y., J. T. White Co., 70 Fifth Ave. \$2

The work of a Canadian poet long resident in New York City, containing songs and lyrics, quatrains, ballads, sonnets, etc.

Bicknell, Edward John

The Christian idea of sin and original sin in the light of modern knowledge; being the Pringle-Stuart lectures for 1921 delivered at Keble College, Oxford. 10+129 p. (bibl. footnotes) D ['22] N. Y., Longmans, Green \$2

Blair, Lawrence E.

Principles and practice of show-card writing. 236 p. il. O ['22] N. Y., McGraw-Hill \$2.50

Blancké, Cecil Trout

Verses for children; with il. by [author]. 80 p. front. (col.) il. pls. O c. Phil., Westminster Press bds. \$1.50

A holiday edition of poems for little children, profusely illustrated.

Borsodi, Ralph

The new accounting; bookkeeping without books of original entry by the use of a natural system of double entry bookkeeping. 10+127 p. front. pls. forms (pt. fold.) O ['22] N. Y., Dodd, Mead \$5

Brett, Edna Payson

Circus day; il. by Garada Clark Riley. 64 p. front. (col.) il. pls. (col.) D [c. '22] Chic., Rand, McNally bds. 75 c.

The story of all the excitements of circus day in the country, and other stories.

A merry scout; il. by Garada Clark Riley. 64 p. front. (col.) il. pls. (col.) D [c. '22] Chic., Rand, McNally bds. 75 c.

Stories for boys and girls that appeal to the best in a child's nature, how a little boy wants to be a Scout and plays the part of a brave soldier, etc.

Brown, Abbie Farwell

The lights of Beacon Hill; a Christmas message [il. with drawings of famous Boston scenes]. 15 p. il. pls. T '22 Bost., Houghton Mifflin pap. 35 c.

Bruno, Guido [Maude Martin, Mildred Meeker, pseud.]

Adventures in American bookshops, antique stores and auction rooms. 125 p. S c. Detroit, Mich., Douglas Book Shop, 4705 Cass Ave \$1.50

Blake, Sidney Fay

Native names and uses of some plants of eastern Guatemala and Honduras. various paging pls. O (Smithsonian Inst., Contris. from the U. S. Nat'l Herbarium; v. 24; pt. 4) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Bonsall, Rev. Edward H.

The young people. 20 p. S ("Best Ways" booklet; no. 7) [c. '22] Phil., Am. Sunday-School Union pap. 10 c.

Brigham, Lyle D.

How to make the vacuum tube wireless receiving sets; contains instructions and diagrams for in-

Byrd, William

Description of Dismal Swamp and a proposal to drain the swamp; ed. by Earl Gregg Swem. 32 p. O (Heartman's historical ser. no. 38) ['22] Metuchen, N. J., C. F. Heartman apply

Candler, Martha

Drama in religious service; il. with photographs. 15+259 p. (21 p. bibl.) front. il. pls. D c. N. Y., Century \$3

A study of a new form of worship, the church drama, which makes of "every church basement a little theater workshop," with the co-ordinated arts of the theater applied to pulpit and chancel, together with sources of religious dramatic material.

Caro-Delvaile, Henri

L'invitation a la vie intérieure. 99 p. S '23 N. Y., Dorbon-Ainé, Inc., 561 Madison Ave. pap. 75 c.

Philosophic speculations with propensity to mysticism by the famous French painter, well-known abroad and in this country, where he has been a resident for the last seven years.

Chalmers-Werner, E. T.

Myths and legends of China. 423 p. (30 p. bibl.) il. pls. O [c. '22] N. Y., Brentano's \$7.50

Chase, Mrs. Agnes

First book of grasses; the structure of grasses explained for beginners. 8+121 p. il. D c. N. Y., Macmillan \$1.25

Written by the Assistant Agrostologist, United States Department of Agriculture.

Chase, Beatrice, pseud. [Parr, Olive Katharine]

Lady Avis Trewithen; a romance of Dartmoor. 212 p. D '22 N. Y., Longmans, Green \$2

The English love story of Lady Avis Trewithen and how she masqueraded at the "West" farm in ancient Dartmoor and how Lord Glencarin met and wooed her.

Chiera, Edward

Old Babylonian contracts. various paging il. pls. Q (Univ. of Penn.; Univ. Mus. pubs. of the Babylonian section; v. 8, no. 2) '22 N. Y., Appleton \$3.50

Clark, G. Hardy, M.D.

A system of character training of children. 85 p. O c. Long Beach, Cal., Seaside Pr. Co. bds. \$1.50

In developing character, stress is laid upon example, "playwork" and the honor system. Divided into six parts for convenience not only in home teaching but in the social welfare work of the city.

stalling the following sets; detector set, two stage amplifier set, radio amplifier set, radio-audio amplifier set, Armstrong regenerative set, Armstrong regenerative set with amplifiers. 64 p. il: pls. diags. (pt. fold.) S [c. '22] Seattle, Wash., Archway Bookstore pap. 50 c.

Coburn, Charles A.

Heredity of wildness and savageness in mice; ed. by John B. Watson and Walter S. Hunter. 71 p. (3 p. bibl.) diags. tabs. O (Behavior monographs; v. 4; no. 5, '22; ser. no. 21) Balt., Md., Williams & Wilkins Co., Mt. Royal & Guilford Aves. pap. apply

Clarke, Archbp. H. Lowther

Walter De Gray, Archbp. of York (1215-1255). 31 p. (bibl. foot-notes) D (Church historical pamphlets; no. 8) '22 N. Y., Macmillan pap. 20 c.

Cole, Herbert

Heraldry and floral forms used in decoration; an outline of heraldry, its uses and its symbols, with many il. from drawings. 243 p. il. O [c. '22] N. Y., Dutton \$4

Coles, Alfred C.

Critical microscopy. 108 p. il. pls. O ['22] N. Y., Van Nostrand \$2.25

Columbus Advisory Council

Central financing of social agencies; a report by W. Frank Persons to the [author]. 284 p. D c. Columbus, O., [Author], 16 S. 3rd St. pap. \$2

Columbia University. Bulletin of Information

Annual report of the President and Treasurer to the Trustees; with accompanying documents for the year ending June 30, 1921. 5+485 p. tabs. O (22nd ser.; no. 10) '22 N. Y., [Author], Morningside Heights pap. apply

Constitution of the state of Texas; adopted by the Constitutional Convention; and the Constitution of the United States and amendments thereto; annotated by J. W. Moffet. 533 p. D c. Austin, Texas, Gammel's Bookstore \$7.50

Coody, Archibald Stinson

Biographical sketches of James Kimble Vardaman. 232 p. front. (por.) pls. (pors.) O c. Jackson, Miss., [Author] pap. \$2

Sketches of the public career of the former Senator and Governor of Mississippi.

Davenport, Eugene, ed.

In memoriam: Cyril George Hopkins [life and work of Dr. Hopkins]. 94 p. O ['22] Urbana, Ill., Univ. of Illinois apply

Defoe, Daniel

The life and adventures of Robinson Crusoe; with il. by Milo Winter. 495 p. front. (col.) il. pls. (col.) D (New juvenile library ser.) [c. '14] Chic., Rand, McNally \$1.25

Devereux, E. R. Price

Things worth thinking out; outlines of a course of instruction suitable to candidates for confirmation and others. 24 p. D [n. d.] N. Y., Macmillan pap. 20 c.

Dibble, Charles Lemuel

A grammar of belief; a revaluation of the bases of Christian belief in the light of modern science and philosophy. 10+208 p. S [c. '22] Milwaukee, Wis., Morehouse Pub. Co. \$1.50

Dunham, George E.

What every citizen should know; questions and answers on the Federal Constitution and laws and on the municipal and state laws of New York; with an introd. by John H. Finley. 8+76 p. S [c. '22] Bost., Ginn 72 c.

Dunn, Fannie Wyche

Teachers' manual. 61 p. S (Everyday classics first reader) c. N. Y., Macmillan pap. 32 c.

Durand, W. F.

Hydraulics of pipe lines. 283 p. il. O ['21] N. Y., Van Nostrand \$4.50

Eaton, Walter Prichard

Boy scouts at Crater Lake; a story of Crater Lake National Park and the High Cascades; il. with photographs by Fred H. Kiser. 292 p. front. il. pls. D (Boy Scouts ser. no. 6) [c. '22] Bost., Wilde \$1.75

Climbing snow-clad mountains in Oregon; how the boys earn their trip West, how they ski on a crater snow-drift in July, adventure on a bear-hunt and finally make the summit of Mt. Jefferson.

Eddy, Sherwood, i.e., George Sherwood

Facing the crisis; a study in present day social and religious problems. 241 p. D [c. '22] N. Y., Doran, Association Press pap. 50 c.

Eldridge, Edward H.

New shorthand dictation exercises [ed. without shorthand outlines]. 240 p. O ['22] N. Y., Am. Book Co. bds. \$1

Elliot, Hugh

Human character. 16+272 p. D '22 N. Y., Longmans, Green \$2.50

An endeavor to penetrate human motives and expose the inner workings of the mind, with chapters on egoism, love, jealousy, morals, religion, "suggestion," genius and its relation to various forms of disease, obsessions, fanaticism, etc.

Elmore, Emily W.

A practical handbook of games; with an introd. by M. V. O'Shea. 15+119 p. il. diagrs. D c. N. Y., Macmillan \$1

Ericksen, Ephraim Edward

The psychological and ethical aspects of Mormon group life. 10+101 p. (bibl. foot-notes) O [c. '22] Chic., Univ. of Chic. Press \$1.50

Cook, Thomas & Son

The voyage of your dreams; a golden jubilee cruise around the world, 1923. 75 p. il. pls., tabs. O c. N. Y., [Author], 245 B'way pap. apply

Damon, Gordon

Suggestions for the teaching of science in Texas high schools. 89 p. tabs. O (bull. no. 136) '22 Austin, Texas, Texas State Dept. of Educ. pap. apply

Dunlop, J. P., and Begeman, F.

Silver, copper, lead and zinc in the Central States in 1921; mines report; mineral resources of the U. S. pt. 1. various paging, tabs. O (Dept. of Interior; U. S. Geol. Survey) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Felt, E. P.

A new cecidomyiid parasite of the white fly. 3 p. O (No. 2444; Proceedings U. S. Nat'l Mus.; v. 61, art. 23) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Financial Publishing Co., comp.

Interest tables for certificates of indebtedness, showing accrued interest on \$1,000 for any number of days from 1 to 184, at coupon rates 2 to 6%, progressing by quarters, etc. 122 p. O ['22] Bost., Financial Pub. Co., 17 Joy St. \$5

Finnemore, John

The yellow pirates and other stories; il. by P. W. Caton Woodville. 7+248 p. front. il. pls. D '22 N. Y., Macmillan \$1.75

Stories for boys, including *The Brigand's Den*, *Rifle and Boomerang*, *The Ruby Hunters*, *Under the Cossack Lash*, etc.

Fisher, Miles Mark

The Master's slave, Elijah John Fisher; a biography by his son [author]; with an introd. by Rev. Lacey Kirk Williams; and an appreciation by the Hon. Martin B. Madden. 12+194 p. front. pls. pors. D [c. '22] Phil., Judson Press \$1.50

Fox, Frances Margaret

Little bear at work and at play; il. by Warner Carr. 72 p. front. (col.) il. pls. (col.) D [c. '20] Chic., Rand, McNally bds. 75 c.

Further adventures, mishaps and drolleries of the funny little fellow.

Little bear's playtime; pictures by Frances Beem. 64 p. front. (col.) il. pls. (col.) D [c. '22] Chic., Rand, McNally bds. 76 c.

The dilemmas and adventures of a lovable little cub right under the eye of Father Bear and Mother Bear.

Freeman, Lewis R.

Down the Yellowstone. 282 p. il. pls. O N. Y., Dodd, Mead \$3.50

A record of a journey thru Yellowstone Park, of a trip down the river, together with descriptions of people and scenes, and many pictures from photographs.

French, George W.

Photography for the amateur. 415 p. il. pls. O [c. '22] N. Y., Falk Pub. Co., 145 W. 36th St. \$3.50

How to eliminate the causes of failure in using a camera.

Fry, Elizabeth Stafford

Bully bull frog and his queer relations; pictures by Frances Beem. 150 p. front. (col.) il. pls. (col.) S (True to nature ser.) [c. '22] Chic., Rand, McNally bds. 60 c.

How Bully, the masterful youngster, decides to form a colony and sends Mr. Lark out to summon his relations, and how he gets many surprises and a lot of information.

Gardner, John W. F.

Earthwork in railway engineering. 164 p. il. O ['21] N. Y., Van Nostrand \$3.50

Gauvin, Marshall J.

One hundred contradictions in the Bible. 40 p. S (Eckler large type ser.) c. N. Y., P. Eckler Pub. Co. pap. 20 c.

Gildemeister, E., and Hoffmann, Frank

The volatile oils; v. 3; 2nd ed.; tr. by Edward Kremers, Madison, Wis. 20+777 p. maps. tab. figs. O ['22] N. Y., Wiley \$10

Gordon, Elizabeth [Mrs. George Edwin Canfield]

Loraine and the little people of the ocean; il. by James McCracken. 64 p. front. (col.) il. pls. (pt. col.) D [c. '22] Chic., Rand, McNally bds. 75 c.

Loraine is one of those lucky little girls who got into the good graces of the fairies, and they uncovered for her many delightful surprises in the ocean depths.

Loraine and the little people of summer; il. by James McCracken. 64 p. front. (col.) il. pls. (pt. col.) D [c. '20] Chic., Rand, McNally bds. 75 c.

Loraine's adventures in the country with the Moss Carpet Weaver and all the other wonder workers of Nature's realms.

Gordon, Samuel G.

The mineralogy of Pennsylvania. 260 p. (15½ p. bibl.) front. il. figs. O (Special pub. no. 1) '22 Phil., Academy of Natural Sciences pap. \$2.75

Grant, Percy Stickney

Essays. 174 p. (bibl. foot-notes) D c. N. Y., Harper \$1.75

Include Is Bernard Shaw an Immortal? Brown-ing's Art in Monologue, The Religion of Shakespeare, Feodor Dostoevsky, The Elegiac Tone in Sculpture, The Last of the Poets.

A Fifth Avenue parade and other poems. 178 p. D c. N. Y., Harper \$1.75

Contains poems published in 1905 in "Ad Matrem," now out of print, and others hitherto unpublished.

Gruenberg, Benjamin Charles, ed.

Outlines of child study; a manual for parents and teachers; ed. by [author] for the Federation for Child Study; with an introd. by Edward L. Thorndike. 20+260 p. (23½ p. bibl.) D c. N. Y., Macmillan \$1.80

Include Health Factors, Instinct and Habit, Toys and Tools, Ambitions and Ideals, Clubs and Gangs, Play, Children's Books and Reading, Sex Education, Adolescence, Choosing an Occupation, Religious Training, Mental Tests, etc.

Hecht, Ben

A thousand and one afternoons in Chicago; design and il. by Herman Rosse. 288 p. front. il. pls. O [c. '21, '22] Chic., Covici-McGee \$2.50

Over sixty short stories in the author's usual style, profusely illustrated.

Foreign Trade Review

Trade conditions in Spain. 4 p. tabs. Q '22 Bost., Nat'l Shawmut Bank pap. apply

Henderson, George J.

Working with other schools. 22 p. S ("Best Ways" booklet; no. 12) [c. '22] Phil., Am. Sunday-School Union pap. 10 c.

Herzberg, Max J., comp.

The world of books; a guide to reading for young people in which may be found volumes of many kinds both grave and gay; 3rd ed. 64 p. O [c. '22] Bost., Palmer Co., 120 Boylston St. pap. 30 c.

Hinkle, Thomas Clark

Jolly White Tail; a jack rabbit in the big green woods; pictures by Frances Beem. 112 p. il. pls. (col.) S (Greenwood ser.) [c. '22] Chic., Rand, McNally bds. 60 c.

The bold adventures of a speedy jack rabbit who finds he must be up and doing to keep abreast of the nimble dwellers in the forest.

Tiny Cottontail; the story of a wee rabbit and his friends; pictures by Milo Winter. 7+120 p. il. pls. (col.) S (Greenwoods ser.) [c. '21] Chic., Rand, McNally bds. 60 c.

How the little fellow ran away from Cap, the Hound, and Spangle, the Silver Fox, and how Jolly White Tail always helped him in his madcap adventures.

Waddy rabbit; a little cottontail who forgot; pictures by Frances Beem. 108 p. il. pls. (col.) S (Greenwoods ser.) [c. '22] Chic., Rand, McNally bds. 60 c.

How happy-go-lucky Waddy became lost in the woods of Wide River Valley and his race for safety when he found Old Mrs. Lynx was on his trail.

Housman, Alfred Edward

Last poems. 79 p. D c. N. Y., Holt \$1.50
A companion volume to "A Shropshire Lad."

Hunton, William Lee

I believe; meditations on the Creed. 81 p. front. (por.) il. pls. D [c. '22] Phil., United Lutheran Publication House 75 c.

Jones, Charles L.

Service station management; its principles and practice. 176 p. il. O ['22] N. Y., Van Nostrand \$2

Judd, Charles Hubbard, and Buswell, Guy Thomas

Silent reading; a study of the various types. 14+160 p. O (Supplementary educa'l monographs; no. 23) [c. '22] Chic., Univ. of Chic. pap. \$1.50

Katzoff, Simon Louis, M.D.

Timely truths on human health. 480 p. D ['21] Bridgeport, Conn., Co-operative Pub. Co., Inc. \$3

An interpretation of health problems and allied issues from an economic and humanitarian standpoint.

Keen, William Williams, M.D.

I believe in God and in evolution. 100 p. D [c. '22] Phil., Lippincott \$1

An enlargement of an address by Dr. Keen, whose surgical operations and experiments have enabled him to substantiate the facts of evolution, yet who has seen clearly the underlying harmony of science and the Scriptures.

Kenyon, Katharine

The shepherds; a Christmas play. 14 p. D '22 N. Y., Macmillan pap. 15 c.

Klumph, Inez, and others

Screen acting; its requirements and rewards; by [author] and Helen Klumph, with the assistance and advice of Lilian and Dorothy Gish, Colleen Moore and others. 243 p. front. pls. pors. O [c. '22] N. Y., Falk Pub. Co., 145 W. 36th St. \$3

Knox, Bp. Edmund Arbuthnott

On what authority? a review of the foundations of Christian faith. 11+284 p. D '22 N. Y., Longmans, Green \$2.50

A simple statement of the grounds of the faith of an Evangelical Churchman, who has remained an Evangelical after giving serious consideration to modern criticism of the Old and New Testaments.

Knox, Joseph

The fixation of the atmospheric nitrogen. 121 p. il. D ['21] N. Y., Van Nostrand \$1.25

Langner, Lawrence

Five one-act comedies; introd. by St. John Irvine. 165 p. D [c. '22] Cin., O., Stewart Kidd \$2

Include *Matinata*, *Another Way Out*, *The Family Exit*, *Pie*, and *Licensed*.

Liddell, Donald M.

Handbook of chemical engineering; 2 v. 1008 p. il. O ['22] N. Y., McGraw-Hill set \$8

Li Po

The works of [author], the Chinese poet, done into English verse by Shigeyoshi Obate; with an introd. and biographical and critical matter tr. from the Chinese. 18+236 p. (21 p. bibl.) O c. N. Y., Dutton \$3.50

Little Bible stories; Jesus and the flowers;

The prodigal son; The good shepherd; Jesus the teacher; Healing the sick; Jesus and little children. no paging. front. (col.) il. pls. (col.) T [n. d.] N. Y., Macmillan pap. 10 c.

Moses; Daniel; Solomon; David; Elijah; Joseph. no paging. front. (col.) il. pls. (col.) T [n. d.] N. Y., Macmillan pap. 10 c.

Locke, John

The educational writings of [author]; ed. by John William Adamson. 7+272 p. (bibl. foot-notes) front. (facsm.) D '22-12 N. Y., Macmillan \$2.50

Logarithmen und antilogarithmen; [four pages of log tables mounted on pasteboard]. 4 p. O ['22] N. Y., G. E. Stechert bds. 20 c.

Louismet, Dom Savinien

The mystery of Jesus [a treatise on mystical theology]. 10+219 p. front. D '22 N. Y., Kenedy \$2

Lovelace, Griffin M.

Analyzing life situations for insurance needs; the Case method; endorsed by the National Assn. of Life Underwriters, Life Underwriters Assn. of Canada. 11+220 p. D (Harper's life insurance library) [c. '22] N. Y., Harper \$2.25

To help the life underwriter who desires to give good service to clients and their beneficiaries and to employ methods that will interest the prospect.

McGregor, James Clyde

The disruption of Virginia. 14+328 p. (bibl. foot-notes) map (fold.) D c. N. Y., Macmillan \$2

The history of Virginia's sectional difficulties, how the Civil War divided the Old Dominion into two parts, the smaller one becoming the State of West Virginia.

MacMillan, Mary Louise

Third book of short plays. 265 p. D [c. '22]
Cin., O., Stewart Kidd \$2.50

Include The Weak-End, The Storm, In Heaven,
When Two's Not Company, Peter Donnelly, An
Apocryphal Episode, Standing Moving.

Martin, Geoffrey

Perfumes, essential oils and fruit essences
used for soap and other toilet articles. 145 p.
il. O ['21] N. Y., Van Nostrand \$4

Masson, Thomas Lansing; ed.

Masterpieces of American wit and humor;
6 v. 192 p. ea. front. (por.) D ['22]
Garden City, Doubleday, Page \$5; lea. \$10

Mavnard, Theodore

Our best poets; English and American.
21+233 p. D c. N. Y., Holt \$2

The British poet, in his criticism of English and
American modern poets, shows himself not only ex-
acting in his demands but also unstinted in his
praise. He makes challenging statements of our
American poets—Frost, Robinson, Lindsay, Amy
Lowell, the Benét's, etc., and English poets as well,
Cheserton, de la Mare, Masefield, Belloc, Yeats, etc.

Miller, Anna Elizabeth

Recollections of James Russell Trumbull;
by his niece [author]. various paging O
(Smith college studies in history; v. 7, no.
4; July, 1922) Northampton, Mass., Smith
College pap. apply

Miller, Park Hays

Heroes of the Church. 71 p. D c. Phil.,
Westminster Press bds. 50 c.

Include Polycarp, Augustine, Wyclif, Luther,
Calvin, Wesley, Shedd, etc.

Milne, Alan Alexander

The acting edition of Belinda; an April
folly in 3 acts. 57 p. il., pls. D (French's
acting ed., no. 745) c. '22 N. Y., S. French
pap. 75 c.

Second plays. 266 p. D '22 N. Y., Knopf
\$2.50

Include five dramas, Make-Believe, Mr. Pim
Passes By, The Camberley Triangle, The Romantic
Age, The Stepmother.

Milne, Peter

Motion picture directing; the facts and
theories of the newest art. 234 p. pls., pors.,
diags. O [c. '22] N. Y., Falk Co., 145 W.
36th St. \$3

Moon, Truman H.

Laboratory manual; biology for beginners.
191 p. il., pls. O [c. '22] N. Y., Holt
\$1.24

Moscow (The) art theatre series of Russian
plays; ed. by Oliver M. Saylor; tr. by
Jenny Covan. ea. 100 p. il., pls. D ['22]
N. Y., Brentano's bds. ea. \$1; 5v. in 1 \$3 (?)

Contains five dramas: Tsar Fyodor Ivanovitch,
by Count Alexei Tolstoy; The Lower Depths (Night
Lodging), by Maxim Gorky; The Three Sisters, The
Cherry Orchard and Uncle Vanya, by Anton Tchek-
hoff; specially illustrated editions.

Moses, Bernard

Spanish colonial literature in South Ameri-
ca. 17+661 p. (65 p. bibl.) front. (por.), il.,
pls. (pt. pors.), facsms., map. S (Hispanic
Am. ser.; no. 1) '22 N. Y., Hispanic Soc.

of Am. apply

A study of the outstanding Spanish colonial authors,
who wrote under the inspiration of their experience
in the new world, whether their contributions were
in the realm of poetry, history, geographical de-
scription or ecclesiastical discussion.

Mulock, Dinah Maria [Mrs. Dinah Maria
Mulock Craik; Miss Mulock, pseud.], ed.

The fairy book; the best popular stories
selected and rendered anew by the author
of "John Halifax, Gentleman"; with many
drawings and decorations by Louis Rhead;
front. and cover by Frank Schoonover. 403
p. front. (col.) il. pls. O [c. '22] N. Y., Har-
per \$1.75

A holiday edition of famous fairy stories, Jack,
The Giant Killer, Cinderella, Beauty and the Beast,
etc., profusely illustrated and made uniform with
the Louis Rhead edition of books for young readers.

Murison, William, ed.

Sir Thomas Browne; "Religio Medici."
26+270 p. S (Pitt press ser.) '22 N. Y.,
Macmillan \$1.50

An attempt to make clear Browne's Biblical and
classical allusions and quotations to a century less
familiar with the Bible and with Greek and Roman
authors.

Nations, Gilbert Owen

Rome in Congress; a handbook; the rec-
ord of national Senators and Representatives
on issues of vital interest to Protestant vot-
ers. 31 p. O [c. '22] Wash., D. C., The
Protestant, 639 F St., N.W. pap. 25 c.

O'Brien, Edward Joseph Harrington [Arthur
Middleton, pseud.]

The best British short stories of 1922; ed.
by [author] and John Cournos. 20+339 p.
D [c. '21, '22] Bost., Small, Maynard \$2

A companion volume to The Best American Short
Stories, affording a basis of comparison between the
work of the short story writers of the two nations.

Oinophilus, Boniface

Ebrietas Encomium; or, the praise of
drunkenness; wherein is authentically, and
most evidently proved the necessity of fre-
quently getting drunk; and, that the practice
of getting drunk is most antient, primitive
and catholic; confirmed by the example of
heathens, Turks, infidels, primitive Chris-
tians, saints, popes, bishops, doctors, philo-
sophers, poets, Free Masons, and other men
of learning in all ages; by [Author] De
Monte Fiascone, A.B.C. 177 p. il. pls. O
['22] N. Y., L. M. Thompson, 24 Stone St.
\$15

Chapters include That One Must be Merry, That
Wine Acquires Friends and Reconciles Enemies, Of
Popes, Saints and Bishops, That Used to Get Drunk,
A Catalogue of Some Illustrious Topers, etc.

Paramananda, Swami

Soul's secret door; poems. 111 p. D [c.
'22] Bost., Vedanta Centre \$2

A group of inspirational poems by the Hindu poet
and founder of the Vedanta Centre, a non-sectarian
movement. The Swami shows a remarkable com-
mand of English, his modern use of vers libre link-
ing the present with the distant past.

Parker, Louis Napoleon

A minuet; a little play in verse. 15 p. S
c. '22 N. Y., S. French pap. 50 c.

Parr, Olive Katharine. See Chase, Beatrice

Peddie, William

Colour vision; a discussion of the leading phenomena and their physical laws. 11+208 p. il. diagrs. O '22 N. Y., Longmans, Green \$4

Pender, Harold

Direct-current machinery. 10+314 p. figs. O ['22] N. Y., Wiley \$3

Price, Edward E.

Atomic form; with special reference to the configuration of the carbonation. 140+8 p. front. (diagr.) il. pls. diagrs. D '22 N. Y., Longmans, Green \$1.75

Purdy, Alexander C.

Pathways to God. 204 p. D c. N. Y., Womans Press \$1.50

A study of Christian fundamentals written with logical convictions and an understanding of the many who are doubting whether Christianity is the religion for the modern world.

Randolph, Berkeley William, D.D.

Devotional thoughts on the Psalms. 11+161 p. S ['22] Milwaukee, Wis., Morehouse Pub. Co. \$1.05

Ransome, Arthur

The soldier and death; a Russian folk tale told in English by [author]. 45 p. S c. N. Y., Huebsch bds. 75 c.

A merry story which will cause the youngsters to gloat over the hearty discomfiture of the wicked devilkings who haunted the Tsar's palace, and in which the grown-ups will find revealed at least one eternal verity.

Richards, Charles Russell

Art in industry; being the report of an Industrial Art Survey conducted under the auspices of the National Society for Vocational Education and the Department of Education of the State of New York. 499 p. tab. O c. N. Y., Macmillan \$2

Robinson, Rodney Potter

De fragmenti Suetoniani de grammaticis et rhetoribus codicum nexu et fide. 193 p. Q (Univ. of Ill. in languages and literature; v. 6; no. 4) [c. '22] Urbana, Ill., Univ. of Ill. Press pap. \$2

Robinson, Sanford

John Bascom, prophet. 11+53 p. front. (por.) D c. N. Y., Putnam \$1

A monograph outlining the processes whereby Dr. Bascom anticipated the modern passion for Truth, for knowledge of things spiritual, of man's relative freedom and immortality.

Rudwin, Maximilan

Supernaturalism and Satanism in Chateaubriand; submitted in partial fulfillment of the requirements for the degree of Doctor of Philosophy, in the Faculty of Philosophy, Columbia Univ.; reprinted from the Open Court; v. 36. 50 p. (bibl. foot-notes) O c. Chic., Open Court Pub. Co. pap. 75 c.

Ryan, Franklin W.

The cotton mill sale-note; an analysis from the viewpoint of bank credit administration. 57 p. (1 p. bibl.) forms. diagrs. D '21 Lansdowne, Pa., Robert Morris Associates pap. \$2.50

A study undertaken to discover the defects of the sale-note, if any, its legal intent and meaning, the position of the cotton mill, cotton merchant and the bank in sale-note transactions, and how the situation can be improved.

Sanderson, Dwight

The farmer and his community. 7+252 p. D [c. '22] N. Y., Harcourt, Brace \$1.25
Defines and describes the rural community and the new conditions determining its work and development, primarily for the use of rural leaders and progressive farmers.

Saville, Marshall H.

Turquoise mosaic art in ancient Mexico. 18+109 p. front. (fold. pl. col.) il. pls. (pt. fold., pt. col.) Q (Contribs. from the Mus. of Am. Indian Heye Found., v. 6) '22 N. Y., Museum of Am. Indian Heye Found., B'way at 155th St. \$5

Sawyer, Reuben Herbert

The truth about the Invisible Empire, Knights of the Ku Klux Klan; a lecture delivered at the Municipal auditorium in Portland, Ore., on Dec. 22nd, 1921, to six thousand people. 16 p. O c. '22 Portland, Ore., Pacific Northwest Domain, 326 Pittock Block pap. apply

Sayler, Oliver M.

The Russian theatre; introd. by Norman Hapgood. 346 p. il. pls. (pt. col.) D ['22] N. Y., Brentano's \$3

The entire panorama of the busy stages of Moscow and Petrograd which have sent us Balieff's Chauve-Souris and The Moscow Art Theatre.

Sherman, Charles P.

Roman law in the modern world; 3 v.; 2nd ed. 1305 p. O ['22] New Haven, Conn., New Haven Law Bk. Co., P. O. Box 1175 \$14
Comparative modern European, Latin-American and Anglo-American law as affected by Roman law.

Sigmund, Jay C.

Frescoes [verse]. 8+57 p. D c. Bost., B. J. Brimmer Co. \$1.50

Sloane, Thomas O'Connor

Motion picture projection. 303 p. il. diagrs. O [c. '22] N. Y., Falk Pub. Co., 145 W. 36th St. \$5

Smoot, Thomas Arthur

The start and finish of a day. 55 p. D c. Nashville, Tenn., Lamar & Barton pap. 50 c.
Helpful suggestions for Opening Up the House, Keeping the Soul Alive, Rest for a Tired Heart, The Loving-Kindness of the Morning and The Finish of a Day.

Souza, Baretto de [Count de Souza]

Elementary equitation; principles of horseback-riding; il. under the author's direction with photographs and with numerous drawings by Victor Nickol. 14+338 p. front. (pors.) il. pls. (pors.) O [c. '22] N. Y., Dutton \$3.50

Based on eighteen years' experience as a riding-master in New York City, laying down rules which beginners must understand in order to learn correctly and attain perfection of style.

Steiner, W. H.

The mechanism of commercial credit; terms of sale and trade acceptances. 15+375 p. (bibl. foot-notes) tabs. D c. N. Y., Appleton \$3

Stevens, Walter C.

Vistas. 10+129 p. front. il. pls. facsms. maps D c. N. Y., Menteith Bk. Co., 456 W. 22nd St. \$2.50

A collection of sketches portraying life in France, scenic perspectives of Paris, Bordeaux, Marseilles.

Stradling, James M.

His talk with Lincoln; being a letter written by [author]; with a preface by Lord Charnwood; introd. by Leigh Mitchell Hodges. 34 p. S [c. '22] Bost., Houghton Mifflin lim. ed. \$3

Sumner, S. Clayton

Supervised study in mathematics and science. 16+241 p. (2¼ p. bibl.) form D c. N. Y., Macmillan \$1.40

Sutherland, J. G.

At sea with Joseph Conrad; il. from photographs. 150 p. il. pls. ['22] Bost., Houghton Mifflin lim. ed. \$5

Sweesy, Lauretta V., and Howard, Josephine

Music primer; music by [1st author]; words by [2nd author]; il. by Frances C. Shrewsbury. 84 p. il. pls. (col.) music O [c. '22] Bost., Ginn 72 c.

Swire, H. L. R.

A bibliography of the works of Joseph Hergeheimer. 39 p. front. (por.) D c. Phil., Centaur Book Shop apply

Terry, Earle M.

Advanced laboratory practice in electricity and magnetism. 262 p. il. O ['22] N. Y., McGraw-Hill \$3

Thomson, Jeannie B.

An experiment in number-teaching. 7+86 p. il. pls. diags. D '22 N. Y., Longmans, Green 80 c.

Includes The Contribution of the Montessori Method, Sequence v. Syllabus, Measurement and Games, Guiding Principles, etc.

Thralls, Zoe A.

The geography of Pennsylvania. 110 p. il. pls. maps (pt. col.) O '22 N. Y., Macmillan 80 c.; pap. 48 c.

Van Arsdale, May Belle, and others

Our candy recipes. 202 p. front. il. pls. D c. N. Y., Macmillan \$1.50

Viardot, Louis

Reasons for unbelief; tr. from the French with the approval of the author. 77 p. (bibl. foot-notes) S '22 N. Y., P. Eckler Pub. Co. pap. 25 c.

Walton, Perry

Concord; a pilgrimage to the historic and literary center of America; il. by reproductions of photographs which show the natural beauty of Concord and its historic landmarks; together with a brief history of the town and an account of the incidents and people that have made it famous. 26+11 p. front. il. pls. (pt. pors.) map Q c. '22 Bost., [Author], 88 Broad St. \$1.50; pap. 75 c.

Webb, Walter Loring

Railroad construction; theory and prac-

tice; 7th ed. rev. and enl. 17+847 p. pls. figs. S ['22] N. Y., Wiley \$5

Webster, Noah

Webster's new international dictionary of the English language, based on the International dictionary of 1890 and 1900; now completely revised in all departments including also a dictionary of geography and biography; being the latest authentic quarto ed. of the Merriam ser.; with a reference history of the world by Albert B. Hart; 442,000 vocabulary words and phrases, 6,000 il.; W. T. Harris, ed. in chief; F. Sturges Allen, general ed. 92+2620+256 p. front. (por.) il. pls. (pt. col., pt. double) maps Q Springfield, Mass., G. & C. Merriam Co. apply

Wertenbaker, Thomas Jefferson

The planters of Colonial Virginia. 250 p. O ['22] Princeton, N. J., Princeton Univ. Press bds. \$2.50

A description of the people who settled the colony of Virginia, including the complete rent rolls for the year 1704, showing just how much land each colonist owned.

Weston, Frank, Bp. of Zanzibar

In His will; retreat addresses; [The will of God: first day; The passion of Jesus: second day; God who is love: third day]. 182 p. S (Manuals of the inner life) '22-'14 N. Y., Macmillan bds. \$1.40

Wiggin, Parker E., and Weir, James W. H.

The radio library; a complete radio course; designed to be of assistance to the new American radioist. 23 p. il. pls. diags. O c. Pittsburgh, Pa., Radio Pub. Co., 1427 Liberty Ave. pap. 30 c.

Williams, Frank Backus

The law of city planning and zoning. 15+738 p. (22¼ p. bibl.) O (Citizen's library of economics, politics and sociology—new ser.) c. N. Y., Macmillan \$5

Mr. Williams has acted as the representative of New York City abroad and the consultant of many cities in this country. Of interest to the student of civics and land economics, the city official, architect, builder, owner, lawyer, etc.

Williamson, G. G.

Behind my library door; some chapters on authors, books and miniatures. 208 p. il. D [c. '22] N. Y., Dutton \$3

Workers Education Bureau of America

Workers education in the U. S.; report of proceedings Second National Conference on Workers Education in the U. S., held at the New School for Social Research, New York City on April 22nd and 23rd, 1922. 196 p. O (Workers education bur. ser.) c. N. Y., [Author], 465 W. 23rd St. pap. 50 c.

A human document of the aspirations of the American worker for more education and a better understanding of the problems of our modern industrial society.

Wright, William Lord

Photoplay writing. 228 p. pls. pors. O [c. '22] N. Y., Falk Pub. Co., 145 W. 36th St. \$3

Title Index to the "Weekly Record"

Does not include the material listed in smaller type

- Acting edition of Belinda, The. Milne, A. A. 75c *S. French*
 Advanced laboratory practice in electricity and magnetism. Terry, E. M. \$3 *McGraw*
 Adventures in American bookshops, antique stores and auction rooms. Bruno, G. \$1.50 *Douglas Bk. Shop*
 Analyzing life situations for insurance needs. Lovelace, G. M. \$2.25 *Harper*
 Annual report of the President and Treasurer to the Trustees. *Columbia Univ.*
 Art in industry. Richards, C. R. \$2 *Macmillan*
 At sea with Joseph Conrad. Sutherland, J. G. \$5 *Houghton*
 Atomic form. Price, E. E. \$1.75 *Longmans*
 Automatic telephone systems; 2 v. Aitken, W. \$7.50 *Van Nostrand*
 Behind my library door. Williamson, G. G. \$3 *Dutton*
 Best British short stories of 1922. The. O'Brien, E. J. H. \$2 *Small, Maynard*
 Bibliography of the works of Joseph Hergesheimer, A. Swire, H. L. R. *Centaur Book Shop*
 Biographical sketches of James Kimble Vardaman. \$2 *A. S. Coody*
 Boy scouts at Crater Lake. Eaton, W. P. \$1.75 *Wilde*
 Bully bull frog and his queer relations. Fry, E. S. 60c *Rand, McNally*
 Central financing of social agencies. \$2 *Columbus Advisory Council*
 Christian idea of sin and original sin in the light of modern knowledge. The. Bicknell, E. J. \$2 *Longmans*
 Circus day. Brett, E. P. 75c *Rand, McNally*
 Colour vision. Peddie, W. \$4 *Longmans*
 Concord. \$1.50; 75c *P. Walton*
 Consitution of the state of Texas. \$7.50 *Gammel's Bookstore*
 Cotton mill sale-note, The. Ryan, F. W. \$2.50 *Robert Morris Associates*
 Critical microscopy. Cloes, A. C. \$2.25 *Van Nostrand*
 De fragmenti Suetoniani de grammaticis et rhetoribus condicum nexu et fide. Robinson, R. P. \$2 *Univ. of Ill. Press*
 Description of Dismal Swamp and a proposal to drain the swamp. Byrd, W. *C. F. Heartman*
 Devotional thoughts on the Psalms. Randolph, B. W. \$1.05 *Morehouse Pub. Co.*
 Direct-current machinery. Pender, H. \$3 *Wiley*
 Disruption of Virginia, The. McGregor, J. C. \$2 *Macmillan*
 Down the Yellowstone. Freeman, L. R. \$3.50 *Dodd*
 Drama in religious service. Candler, M. \$3 *Century*
 Earthwork in railway engineering. Gardner, J. W. F. \$3.50 *Van Nostrand*
 Ebrietatis Encomium; or, the praise of drunkenness. Oinophilus, B. \$15 *L. M. S. Thompson*
 Educational writings of John Locke. \$2.50 *Macmillan*
 Elementary equitation. Souza, B. de \$3.50 *Dutton*
 Essays. Grant, P. S. \$1.75 *Harper*
 Experiment in number-teaching. An. Thomson, J. B. 80c *Longmans*
 Facing the crisis. Eddy, S. 50c. *Doran, Association Press*
 Fairy book, The. Mulock, D. M. \$1.75 *Harper*
 Farmer and his community, The. Sanderson, D. \$1.25 *Harcourt*
 Fifth Avenue parade and other poems. A. Grant, P. S. \$1.75 *Harper*
 First book of grasses. Chase, Mrs. A. \$1.25 *Macmillan*
 Five one-act comedies. Langner, L. \$2 *Stewart Kidd*
 Fixation of the atmospheric nitrogen, The. Knox, J. \$1.25 *Van Nostrand*
 Frescoes. Sigmund, J. C. \$1.50 *Brimmer Co.*
 Gentlemen all and merry companions. Bergen-gren, R. W. A. \$2 *Brimmer Co.*
 Geography of Pennsylvania, The. Thralls, Z. A. 80c; 48c *Macmillan*
 Grammar of belief, A. Dibble, C. L. \$1.50 *Morehouse Pub. Co.*
 Handbook of chemical engineering; 2 v. Liddell, D. M. \$8 *McGraw*
 Heraldry and floral forms used in decoration. Cole, H. \$4 *Dutton*
 Heroes of the Church. Miller, P. H. 50c *Westminster Press*
 His talk with Lincoln. Stradling, J. M. \$3 *Houghton*
 Human character. Elliot, H. \$2.50 *Longmans*
 Hydraulics of pipe lines. Durand, W. F. \$4.50 *Van Nostrand*
 I believe. Hunton, W. L. 75c. *United Lutheran Pub. House*
 I believe in God and in evolution. Keen, W. W., M.D. \$1 *Lippincott*
 In His will. Weston, F. \$1.40 *Macmillan*
 In memoriam; Cyril George Hopkins, Davenport, E. *Univ. of Ill.*
 Interest tables for certificates of indebtedness, etc. \$5 *Financial Pub. Co.*
 Jesus of Nazareth. Barton, G. A. \$2 *Macmillan*
 John Bascom, prophet. Robinson, S. \$1 *Putnam*
 Jolly White Tail. Hinkle, T. C. 60c. *Rand, McNally*
 L'invitation á la vie intérieure. Caro-Delvaile, H. 75c. *Dorbon-Ainé*
 Laboratory manual. Moon, T. H. \$1.24 *Holt*
 Lady Avis Trewithen. Chase, B. \$2 *Longmans*

- Last Poems. Housman, A. E. \$1.50 *Holt*
 Law of city planning and zoning, The. Williams, F. B. \$5 *Macmillan*
 Life and adventures of Robinson Crusoe, The. Defoe, D. \$1.25 *Rand, McNally*
 Lights of Beacon Hill, The. Brown, A. F. 35c *Houghton*
 Little bear at work and at play. Fox, F. M. 75c *Rand, McNally*
 Little bear's playtime. Fox, F. M. 76c *Rand, McNally*
 Little Bible stories. 2 v. ea. 10c. *Macmillan*
 Logarithmen und antilogarithmen. 20c. *G. E. Stechert*
 Loraine and the little people of summer. Gordon, E. 75c. *Rand, McNally*
 Loraine and the little people of the ocean. Gordon, E. 75c *Rand, McNally*
 Masterpieces of American wit and humor. 6 v. Masson, T. L. \$10; \$5 *Doubleday*
 Master's slave, Elijah John Fisher, The. Fisher, M. M. \$1.50 *Judson Press*
 Mechanism of commercial credit, The. Steiner, W. H. \$3 *Appleton*
 Merry scout, A. Brett, E. P. 75c. *Rand, McNally*
 Mineralogy of Pennsylvania, The. Gordon, S. G. \$2.75 *Academy of Natural Sciences*
 Minuet, A. Parker, L. N. 50c *S. French*
 Moscow art théâtre series of Russian plays, The. ea. \$1; 5v. in 1 \$3 (?) *Brentano's*
 Motion picture directing. Milne, P. \$3 *Falk Pub. Co.*
 Motion picture projection. Sloane, T. O. C. \$5 *Falk Pub. Co.*
 Music primer. Sweesy, L. V. and Howard, J. 72c *Ginn*
 Mystery of Jesus, The. Louismet, Dom S. \$2 *Kenedy*
 Myths and legends of China. Chalmers-Werner, E. T. \$7.50 *Brentano's*
 New accounting, The. Borsodi, R. \$5 *Dodd*
 New and complete concordance, or verbal index to words, phrases, and passages in the dramatic works of Shakespeare. Bartlett, J. \$12.50 *Macmillan*
 New shorthand dictation exercises. Eldridge, E. H. \$1 *Am. Book Co.*
 Old Babylonian contracts. Chiera, E. \$3.50 *Appleton*
 On what authority? Knox, Bp. E. A. \$2.50 *Longmans*
 Once upon a time. Bates, K. L. \$2.50 *Rand McNally*
 One hundred contradictions in the Bible. Gauvin, M. J. 20c *P. Eckler Pub. Co.*
 Our best poets. Maynard, T. \$2 *Holt*
 Our candy recipes. Van Arsdale, M. B. and others. \$1.50 *Macmillan*
 Outlines of child study. Gruenberg, B. C. \$1.80 *Macmillan*
 Pathways to God. Purdy, A. C. \$1.50 *Womans Press*
 Perfume holder and other poems, The. Betts, C. L. \$2 *J. T. White Co.*
 Perfumes, etc. Martin, G. \$4 *Van Nostrand*
 Photography for the amateur. French, G. W. \$3.50 *Falk Pub. Co.*
 Photoplay writings. Wright, W. L. \$3 *Falk Pub. Co.*
 Planters of Colonial Virginia, The. Wertenbaker, T. J. \$2.50 *Princeton Univ. Press*
 Populist movement in Georgia, The. Arnett, A. M. \$2.50 *Longman*
 Practical handbook of games, A. Elmore, E. W. \$1 *Macmillan*
 Principles and practice of show-card writing. Blair, L. E. \$2.50 *McGraw*
 Psychological and ethical aspects of Mormon group life, The. Erickson, E. E. \$1.50 *Univ. of Chic. Press*
 Radio library, The. Wiggin, P. E. and Weir, J. W. H. 30c *Radio Pub. Co.*
 Railroad construction. Webb, W. L. \$5 *Wiley*
 Reasons for unbelief. Viardot, L. 25c. *P. Eckler Pub. Co.*
 Recollections of James Russell Trumbull. Miller, A. E. *Smith College*
 Report on California state highways. \$7 *Automobile Club of Southern Cal.*
 Roman law in the modern world 3 v. Sherman, C. P. \$14 *New Haven Law Bk. Co.*
 Rome in Congress. Nations, G. O. 25c *The Protestant*
 Russian theatre, The. Sayler, O. M. \$3 *Brentano's*
 Screen acting: its requirements and reward. Klumpf, I. and others. \$3 *Falk Pub. Co.*
 Second plays. Milne, A. A. \$2.50 *Knopf*
 Service station management. Jones, C. L. \$1 *Van Nostrand*
 Shepherds, The. Kenyon, K. 15c. *Macmillan*
 Silent reading. Judd, C. H. and Buswell, G. T. \$1.50 *Univ. of Chic.*
 Sir Thomas Browne. Murison, W. \$1.50 *Macmillan*
 Sister's son in the medieval German epic, The. Bell, C. H. \$1.75 *Univ. of Cal. Press*
 Soldier and death, The. Ransome, A. 75c *Huebsch*
 Soul's secret door. Paramananda, S. \$2 *Vedanta Centre*
 Spanish colonial literature in South America. Moses, B. *Hispanic Soc. of Am.*
 Start and finish of a day, The. Smoot, T. A. 50c *Lamar & Barton*
 Studies in psychoanalysis. Baudouin, C. \$3.50 *Doe*
 Supernaturalism and Satanism in Chateaubriand. Rudwin, M. 75c *Open Court Pub. Co.*
 Supervised study in mathematics and science. Summer, S. C. \$1.40 *Macmillan*
 Switzerland, including adjacent portions of Italy, Savoy and the Tyrol. Baedeker, F. \$4 *Scribner*
 System of character training of children, The. Clark, C. H. \$1.50 *Seaside Pr. Co.*
 Teacher's manual. Dunn, F. W. 32c *Macmillan*
 Things worth thinking out. Devereux, E. 15c *Macmillan*
 Third book of short plays. MacMillan, M. \$2.50 *Stewart Kie*

Thousand and one afternoons in Chicago, A. Hecht, B. \$2.50 *Covici-McGee*
 Timely truths on human health. Katzoff, S. L. \$3 *Co-operative Pub. Co.*
 Tiny Cottontail. Hinkle, T. C. 60c *Rand, McNally*
 Truth about the Invisible Empire, Knights of the Ku Klux Klan, The. Sawyer, R. H. *Pacific Northwest Domain*
 Turquoise mosaic/art in ancient Mexico. Saville, M. H. \$5 *Mus. of Am. Indian Heye Found.*
 Verses for children. Blancké, C. T. \$1.50 *Westminster Press*
 Vistas. Stevens, W. C. \$2.50 *Menteith Bk. Co.*
 Volatile oils, The. v. 3. Gildemeister, E. and Hoffman, F. \$10 *Wiley*
 Waddy rabbit. Hinkle, T. C. 60c *Rand, McNally*

Walter De Gray, Archbp. of York (1215-1255) Clarke, Archbp. H. L. 20c *Macmillan*
 Webster's new international dictionary of the English language, etc. Webster, N. *G. & C. Merriam Co.*
 What every citizen should know. Dunham, G. E. 72c *Ginn*
 What the piano writings of Edward MacDowell mean to the piano student. Adams, Mrs. C. 25c. *C. F. Summy Co.*
 Workers education in the U. S. 50c. *Workers Education Bur. of Am.*
 Works of Li Po. \$3.50 *Dutton*
 World of books, The. Herzberg, M. J. 30c *Palmer Co.*
 Yellow butterflies. Andrews, M. R. S. 75c *Scribner*
 Yellow pirates and other stories, The. Finmore, J. \$1.75 *Macmillan*

Rare Books, Autographs and Prints

THE Brooklyn Society of Etchers will begin its seventh annual exhibition December 19.

George H. Sargent writes about "Christmas Books of the Great Victorians" in the December number of *Antiques*.

A collection of Rembrandt etchings containing impressions of the finest quality is now on view at the galleries of Arthur Harlow & Company.

Robert H. Dodd announces the publication of Vol. IV of the "Iconography of Manhattan Island" by I. N. Phelps Stokes. A fifth volume will complete the work.

The Brick Row Book Shop, Inc., announces its entry into the publishing field under the imprint "Edmond Byrne Hackett; The Brick Row Book Shop, Inc."

The original diaries in the handwriting of Captain James Cook on his journeys to Australia, New Zealand and other parts of the South Seas will be sold at Sotheby's in London in March.

What is claimed to be the earliest unpublished manuscript of Rudyard Kipling is being offered for sale by Sothern of London. It is twelve pages in length and is entitled "At the Pit's Mouth. Personal Recollections of Duncan Parrenness. Translated by R. K." It is a satire on Anglo-Indian society in 1884.

A new Dickens manuscript has been discovered in London. It is the original draft of a prolog to "The Lighthouse," a play written by Dickens and Wilkie Collins and produced in the school room of Tavistock

House, Dickens taking the part of the chief lighthouseman and Wilkie Collins that of his son.

The October issue of *Book Notes*, its first number, published by Edward Valentine Mitchell of Hartford, received many words of praise. The Christmas number is a great advance, however, and leads us to expect much from this new periodical.

The library of the late Hamilton Easter Field of Brooklyn with additions, comprising monographs of famous artists, art publications and library sets of American and English authors, was sold at the American Art Galleries November 30, 329 lots bringing \$3,852.50. Blake's "Works," 3 vols., London, 1893, brought \$105. The eleventh edition of the "Encyclopaedia Britannica," 29 vols., quarto, india paper, \$110; a collected set of the first editions of William Dean Howells, 86 vols., 1866-1919, \$180; and a collected set of the first editions of Henry James, 66 vols., 1875-1920, \$140.

In the League of Nations Building at Geneva the first international library of research is being formed. Into these archives are gathered original documents from all nations, official gazettes, reports from individual departments of each state—army, navy, treasury and commerce. In the last two years 40,000 volumes have been received. The library serves, in addition to the secretariat and the commissions, the assembly representatives of fifty-two nations, and a large number of inquirers, scholars and writers who are seeking information on old familiar problems from the revealing angle of international values.

Part II of Vol. 31 of the Proceedings of the American Antiquarian Society has been issued and contains four papers of interest and historical value. Charles Francis Jenny writes on "The Fortunate Island of Monhegan;" James Benjamin Wilbur on "The Making of the Republic of Vermont;" Charles Evans on "Oaths of Allegiance in Colonial New England" and William McDonald on "A New American Constitution." Mr. Wilbur relates a nearly forgotten chapter of American history—the establishment of an independent republic in New England, and Mr. Evans tells in graphic language how he did not find the long-sought piece of first printing in America, "The Freeman's Oath."

The extra illustrated books from the collection formed by the late Dr. Thomas Addis Emmet of this city, choice English literature from the library of James S. Hardy of Chicago, association books from the library of Mrs. Julie Le Gallienne, and first editions of Kipling and Stevenson from the library of S. H. Taylor of Philadelphia, with additions, were sold at the Anderson Galleries, December 4 and 5, 485 lots bringing \$40,653.50. There were many high prices and plenty of bargains. However, taken altogether the sale was a successful one. A few of the most interesting lots and the prices realized were the following; the original manuscript of Borrow's "Expedition to the Isle of Man in the Year 1855," 25 pages, unpublished until 1915, \$130; Sir Thomas Browne's "Religio Medici," 1642, first unauthorized edition, \$125; original manuscript of Burns's song "Lassie Wi' the Lintwhite Locks," 1 page folio, \$250; William Daniell's "Voyage Round Great Britain," 8 vols., in 4, London, 1814-25, \$375; Dickens's "Sketches by Boz," London, 1837-39, first octavo edition in the original parts, \$200; the same author's "Christmas Books," 5 vols., levant by Riviere, London, 1843-48, first editions, \$180; Hampton L. Carson's "The Supreme Court of the United States," 2 vols. extended to 4 by Dr. Emmet, \$950; "The Journal of the Proceedings of the Congress of 1774," containing the autographs of every member of this Congress with one exception, \$525; Ford's "Life of Washington," 2 vols. extra-illustrated by Dr. Emmet, \$1,800; Garden's "Anecdotes of the Revolutionary War," one volume extended to 3 by Dr. Emmet, \$1,075; Lossing's "The Pictorial Field Book of the Revolution," 2 vols. extended to 14 by Dr. Emmet, \$1,200; Moore's "Diary of the American Revolution," 2 vols. extended to 6 by Dr. Emmet, \$1,550; Sargent's "Life of André," 1 vol. extended to 5 by Dr. Emmet, \$2,050; Sanderson's "Signers," 1 vol. extended to 8 by Dr. Emmet, including a complete set of the autographs of the Signers, \$19,750; a

collection of the first editions of Hawthorne 27 vols. 1837-83, \$160; autograph manuscript of Lafcadio Hearn's "Out of the Street," 5 octavo pages, \$450; autograph manuscript of Holmes' "Old Ironsides," one page, \$240; Irving's "History of New York," London, 1821, presentation copy, \$150; *La Libre Belgique* from its commencement to its final number and three supplements, 1915-18, \$125; a series of three autograph letters signed by Abraham Lincoln written by George B. Kinkhead of Lexington, Ky., on matters affecting his integrity as a lawyer, 1853-54, \$1,200; A. L. S. of Martin Luther, 2 pp. folio, 1543, \$1,200; a superb letter written by Lord Chatham against war with America, 3 pp. folio, \$1,550; Stevenson's "The Hanging of the Judge," written in collaboration with his wife, small 4to, Edinburgh, 1887, one of only four copies, \$2,150; a collected set of the first editions of Thackeray, together with books about him, 12 vols., v. p. v. d. \$825.

F. M. H.

Auction Calendar

Wednesday, Thursday, Friday afternoons, December 20th, 21st, 22nd, at 2.30. Books from the libraries of the late Dr. George T. Stevens of New York City and other private owners. (Items 753.) The Anderson Galleries, 489 Park Avenue, New York City.

Thursday morning, December 28th, at 10.45. Rare Americana, including many important and valuable items. (No. 146; Items 245.) Charles F. Heartman, 612 Middlesex Avenue, Metuchen, N. J.

Catalogs Received

Books, old and new. (No. 438; Items 516.) Francis Edwards, 83, High Street, Marylebone, London W. 1, England.

Books, scarce, first editions, etc. (No. 2; Items 152.) The Centaur Book Shop, 1224 Chancellor Street Philadelphia, Pa.

LIBRAIRIE J. TERQUEM

1, RUE SCRIBE, PARIS

Export Booksellers and Bookbinders
Agents for Universities, Public Libraries and
Institutions in America

Special ability for second-hand items

Correspondence solicited

HENRY GEORGE & BARRON

16-20 Farringdon Avenue
London, E. C. 4, England

London Agents for American Booksellers
and Universities

Are YOU represented? Write for Terms!

LUZAC & CO. 46 GT. RUSSELL ST.
LONDON, W. C. 1

DEALERS IN ORIENTAL BOOKS

Write for our Catalogue, stating subject.
Catalogues available—Egypt, India, China,
Sanskrit, Arabic, Persian, etc.

Libraries bought. Indian and Persian
Paintings and Mss.

Issued Every Saturday

The Publishers' Weekly

62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

Subscription Rates

in Zones 1, 2, 3, 4, and 5	\$5.00
in Zones 6, 7, and 8	5.50
To Canada	5.50
To Foreign Countries	6.00
Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.	

Advertising Rates

Front Section (full pages only)	\$60.00
Back Section—	
One page	\$50.00
Quarter page	15.00
Half page	\$30.00
Eighth page	7.50
The above rates are unspecified positions.	
Higher rates for Summer Reading, Educational Number, Christmas Bookshelf and Book Review supplement.	

The Weekly Book Exchange

Books Wanted and For Sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. To insure prompt replies each title should begin on a separate line. Grouped titles in a solid paragraph not allowed. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED

A. B. C., Care of Publishers' Weekly.

Hunt's Merchant's magazine, complete; vols. 1 to 63, or shorter run.
The Commercial & Financial Chronicle, any or all prior to vol. 16 of 1873.

Abraham & Straus, Inc., Brooklyn, N. Y.

Songs of Alcohol Days, W. J. Foley, Doubleday, Page & Co.
Unto Caesar, D'Orczy, Doran & Co., 2 copies.
The Big Little Person, R. L. Eastman, Harper Co.
Tite Lucretii Cari, Barbon Press, engraved by Duflos.

Adairs Bookstore, 1715 Champa, Denver, Colo.

Works of Aristotle complete or, Physics and Metaphysics, in Greek.
H. Emanuel, Precious Stones.
Grove's Enc. and History of Music.

Alcove Book Shop, 936 Broadway, San Diego, Calif.

Blavatsky, Theosophist, Lucifer, S. Doctrine.
Judge, Wm. Q., The Path.

American Baptist Publication Society, 125 N. Wabash Ave., Chicago, Ill.

Fairweather's Fundamental Characteristics of Judaism.

The American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.

The Earliest Gospel, Menzies, 2 copies.
Introduction to the New Testament, Julicer, 2 copies.
Beginners of Christianity, Wernle, 2 copies.
Synoptic Gospels, Montefiore, 2 copies.

American Geographical Society, Broadway at 156 St., New York City.

Galdames, Jeografia Economica de Chile, 1911.
Hart, Foundations of American Foreign Policy.
Hejret, J., Czechs and Poles in Tesin Silesia, 1919.
Jourdanet, Influence de la Pression de l'air, 1876.
Kadlec, Magyars et Tcheco-Slovaque, 1919.
Kelly, American Catalogue of Books Pub. in the U. S. from 1861-1871.

Oswald, Treaties on the Geology of Armenia, 1906.
Peru, Resumen del Censo General, 1876, Lima.
Seton-Watson, Boheme et le Pangermanisme, 1919.
Shaler & Davis, Illus. of the Earth's Surface, pt. 1.
U. S. Special Agents Div. Rept. of Fur-Seal Invest. 1896-97, pt. 5, 1899.
U. S. Revenue-Cutter Service, Work of, Reed, 1909.

American Geographical Society—Continued

U. S. C. & G. Survey, Pacific Coast Pilot, Coast and Islands of Alaska, 1870.

U. S. Weather Bureau Bull. A, B, C, D, O, U.

Wm. H. Andre, Suite 607 Kittredge Bldg., Denver, Colo.

Mahan's Archaeological Writings of the Sanhedrim, Talmud.

D. Appleton & Co., 29 W. 32nd St., New York City.
Marquis, Cruise of the Jasper B.

Aries Book Shop, 116 Delaware Ave., Buffalo, N. Y.

Thayer, Life and Times of Cavour, 1st ed., H. M. & Co.
Gilliard, Thirteen Years at Russian Court, Doran, new.

L. S. Ayres & Co., Inc., Indianapolis, Ind.

Thomas Wright's Life of Sir Richard Burton.

Bailey's Book Store, Vanderbilt Sq., University Block, Syracuse, N. Y.

The Little Nugget, Wodehouse.

Wm. M. Bains, 1213 Market St., Philadelphia, Pa.
My Garden Doctor, Doubleday or Grosset ed.

Baker & Taylor Co., 354 Fourth Ave., at 26th St., New York City.

Hurst, J. F., Literature of Theology.

Wm. Ballantyne & Sons, 1409 F St., N.W., Washington, D. C.

Chestnut, Diary from Dixie.
Cockerill, The Major in Washington City.

Barnes & Noble, 76 Fifth Ave., New York City.

Grabau & Shimer's North American Index Fossils, vol. 1 only, pub. by Seiler.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass.

St. Gaudens, Cortissoz.
Under Colonial Rooftops, Harrington.

Betterton's Book Store, 939 6th St., San Diego, Cal.
Noticias de California, F. Palon, J. T. Doyle, 4 vols., 1874, San Francisco.

The Bell Book and Stationery Co., Inc., 914 E. Main St., Richmond, Va.

Catalogs of all publishers, also dealers in second hand books, namely Virginia, Civil War, Southern Authors and others.

BOOKS WANTED—Continued

C. P. Bensinger Cable Code Book Co., 15 Whitehall St., New York City

Universal Lumber, A B C 5th Improved.
Meyer's Cotton 30th, Samper's Code.
Western Union, Lieber's, 5-letter Code.
Any American-Foreign Language Code.

Bibliophile, 1350 College Ave., New York City.

Merbonius, Treatise on the Use of Flogging in Venereal Affairs.
North, Life of Steuben.
Sinistrari, Peccatum Mutum.

The Bobbs-Merrill Co., 185 Madison Ave., New York City.

Captains of Adventure, Pocock.

The Book Shelf, 112 Garfield Place, Cincinnati, O.

Seventy Years in Congress, Senator Hoar.
Round the World With a King, Armstrong.
Book or Works, Justice Holmes.
Bearings and Their Lubrication, L. P. Alford.
Over Bemertons, E. V. Lucas.

E. P. Boyer, Bourse Bldg., Philadelphia, Pa.

Stutterheim, Battle of Austerlitz.
Clausewitz, Campaign of 1812.
Berthier, Campaign in Egypt.

Brentano's, Fifth Ave. & 27th St., New York City.

History of German Immigration in the U. S.
Selections from German Poets, pub. 1854, Alfred Backerville.

Voice of the Machines, Gerald Lee.

Travels and Life in Ashanti, A. Freeman.

Political Parties, Robt. Michels.

The Healer, Robt. Herrick.

Julia E. Ford's Simeon Solomon, An Appreciation,

1908, Sherman.

How to Live a Century, J. M. Peebles.

Tennyson, Ruskin, Mill and Other Literary Estimates, Fred Harrison.

Color Music, Wallace Rimington.

Expansion of Russia, F. H. Skrine.

Slavonic Europe, R. N. Bain.

History of Standard Oil, Ida Tarbell.

Set Novels of Henry Seton Merriman.

Recipe for Diamonds.

One Braver Thing, Dehan.

Breathless Moment, Muriel Hine.

English History Told by English Poets, 1911, Bates & Caman.

Riddle of the Sands, Erskine Childers.

Field, Factory and Work Shop, Kropotkin.

Cloud Upon the Sanctuary, Von Eckartshausen, trans. by Waite.

The Unknown Philosopher—Life and Doctrines of Louis Claude de St. Martin.

Katherine Walton, Gilmore Simms.

The Art of Worldly Wisdom, Gracian, 2 copies.

Positive Theory of Capital, E. Bohm-Bawer, trans. Smart.

Letters of Edwin Booth to His Daughter and Friends.

The Study of Poetry, Matthew Arnold.

Recollections of a Long Life, Mary Cady Sturges.

Strathmore Ouida.

Leonardo de Vinci Notebooks, 1914.

Maine's Popular Government.

Diary of a Pilgrimage, Jerome K. Jerome.

Mistress of Men, Flora Anna Steel.

Women in the Fine Arts, Clara Erskine Clement.

Radium Terrors, Albert Dorrington.

Forty Years Among the Julus, Tyler.

Sir Nigel, Conan Doyle.

Locks and Hardwarde, Henry R. Towne.

When the Sun Moves Northward, Cook 2 copies.

Soap Bubbles and the Forces That Mould Them, C. B. Boys.

Tragedy of Man, Madock.

Small Book of Biographical Sketches of Gen.

Nathaniel Massie, Gen. McArthur and Capt. Wells

and Simon Kenton, John McDonald.

Science of Thought, 2 vols., Max Muller.

Lecture on Origin and Growth of Religion, Max Muller.

A Miracle in Stone, J. A. Seiss.

The Complete English Tradesman, Daniel Defoe.

Brentano's—Continued

Edward Carpenter, Edward Lewis.

Dona Perfecta, English.

The Backwoodsman, Sir C. F. L. Wraxhall.

Questioned Documents, Osborn.

Theory and Practice of Rational Breeding, Sir E.

Millias.

Two Gentlemen of Kentucky, Allen James Lane.

A Russian Gentleman, Aksakoff.

Years of Childhood, Aksakoff.

A Belle of the Fifties, James Cooper, 2 copies.

The Grange, Its Origin, Progress and Educational

Purposes, Aiken.

Co-operation in New England, Publications of Ameri-

can Economic Association, Vol. 1, No. 5, Bemis

The Sovereigns of Industry, Chamberlain.

The Co-operative Store in the United States, I. B.

Cross.

Co-operative Stores in the United States, E. Cum-

ings.

Convention of Co-operators at Lewiston, B. C.

Flower.

The Co-operative Franco-Belge of Lawrence, J. Ford

Origin and Progress of the Order of the Patrons of

Husbandry in the United States, 1866 to 1873, O.

H. Kelley.

History of the Grange Movement, J. D. MacCabe

How to Co-operate, H. Myrick.

A Plan for the Organization and Management of

Co-operative Stores and Boards of Trade Under

the Auspices of the Order of Sovereigns of Indus-

try, J. Orvis.

The Co-operative Association of America, H. Vroo-

man.

Co-operative Distribution in Massachusetts, C. D.

Wright.

Manual of Distributive Co-operation, C. D. Wright

A Book on Denmark, abridged English ed., Hebble

The Brick Row Book Shop, Inc., 19 E. 47th St.,

New York City.

First eds. of Frank Harris.

Bridgman's Book Shop, 108 Main St., Northampton

Mass.

Tucker Genealogy, Ephraim Tucker.

Italy's Protection of Art Treasures and Monuments

Sir Fillippo de Filippi.

Cambridge Natural History, S. F. Harmer and A. E.

Shapley, Vols. 1, 2, 3, 7 and 9, Mac.

Woodward's Vertebrate Paleontology.

Sidgwick's Process of Argument.

Selected Articles on the Restriction of Immigration

Phelps.

Three Lectures on Aesthetics, Bosanquet.

Oxford Lectures on Poetry, A. C. Bradley.

Aesthetics, B. Croce, tr. Douglas Ainslee.

Plato and Platonism, Porter.

Gentle Art of Making Enemies, Whistler.

Morris H. Briggs, 5113 Kimbark Ave., Chicago, Ill.

Wanted, Roosevelt Items of All Kinds in any Lan-

guage, preferably first eds., books, pamphlets, mag-

azines, on, by, or referring to T. R.; books with

introductions by Roosevelt, signed books, photos,

campaign badges, buttons, speeches, memorial ser-

mons, newspapers, campaign literature. Quotation

given immediate attention; cash paid same day,

books received.

Albert Britnell, 815 Yonge St., Toronto, Ont. [Cash]

The Witch, trans. of a Danish play, Little Brown

Co.

Brookline Public Library, Brookline, Mass.

Birmingham, Spanish Gold, 2 copies.

Gasquet, Last Abbot of Glastonbury and His Com-

panions.

King, Clarence, Helmet of Mambrino.

The Burrows Bros. Co., 633-637 Euclid Ave., Cleveland,

land, O.

Timber Framing, Dewell.

Silver Tones, song book.

John Byrne & Co., 715 14th St., N. W., Washington

D. C.

American Journal International Law and Supple-

ment, October, 1920.

The Federalist, Lodge.

Langdell, Summary of Equity Pleading, 2 copies.

BOOKS WANTED—Continued

- Campion & Co., 1313 Walnut St., Philadelphia, Pa.**
 Ridding, Badmington Library.
 Coates, Child's Book of Poetry.
- Gerard Carter, 12 S. Broadway, St. Louis, Mo.**
 Bourke, On the Border with Crook, Scrib., 1891.
 nman, Old Santa Fe Trail, McMillan, 1898.
 Violin Making, books on.
- C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.**
 nman, Strange Religions.
 Nat. Geog. Mag., Vols. 1 to 20, or odd vols.
 Banks, Autobiography of a Newspaper Girl.
- The Centaur Book Shop, 1224 Chancellor St., Philadelphia, Pa.**
 Any Books by Sir Hugh Clifford.
 James Gibbon Huneker, Steeplejack, 1st ed.
 Villa Cather, O Pioneers! new state.
- Chicago Medical Book Co., Congress and Honore Sts., Chicago, Ill.**
 Sims, J. Marion, The Story of My Life.
 Fresh, Examination of Waters and Water Supplies.
- The Arthur H. Clark Co., 4027-4037 Prospect Ave., Cleveland, O.**
 Northend, Historic Homes of N. E.
 Jay, Poet in Exile, ed. by Ticknor, Boston, 1910.
 Fiske, John, Destiny of Man, 1st ed.
 Jay, John, Complete Poetical Works, intro. by C. L. Jay, Boston, 1916.
 outel's Jl. of LaSalle's Last Voyage.
 mer. Nation, 28 vols.
 Peterson, Military Heroes of War of 1812, 2 vols.
 Holmes, Humorous Poems, 1st ed., 1865.
 peer, Oldest and Newest Empire.
 age, Thos. Nelson, Marse Chan; Red Rock, 1st eds.
 Langford, Vigilante Days and Ways.
 Forbes, Hounds, Gentleman, Please.
 MacChesney, Tribute of a Century.
 Quarterly Register of Current History, Detroit, ed. Johnson, 1890-1900.
 efferson, Thos., Works, ed. Putnam.
 Magellan, Voyage Around World, ed. Pigafetta, 4 vols., 1906.
 Holmes, O. W., any items, 1st eds.
 Early Peace Soc. Pubns., set or vols. of any.
 Anti-Slavery Soc. Pubns., any.
 Colonization Soc. Pubns., set or vols.
 Old Furniture, early and valuable books on.
 Advocate of Peace, Worcester, Mass., ed. Burritt, 1846, complete.
 Wood, Note Book of An Attache.
 Merwin, Henry Is Twenty.
 Natural History, important works or sets relating to.
 Trees, important and scientific works relating to,
 not amateur or popular works.
- The John Clark Company, 1783 E. 11th St., Cleveland, O.**
 Roger Allier, by his parents.
 Blatch, Mrs. H. S., Mobilizing Woman-Power.
 Corning, Wm. McKinley, a Biographical Study.
 Curtin, The Mongols, a History.
 Davidge, F., The Misfit Crown.
 Davidge, F., The Game and the Candle.
 Davidge, F., Leonora.
 Diaz, Mrs. Abbey M., Story-Book for the Young Folks, 1875.
 Ferguson, Technic of Modern Operations for Hernia.
 Gleason, A. H., Golden Lads.
 Hodges and Reichert, Administration of An Institutional Church.
 Halkett and Laing, Dictionary of Anonymous Literature, any vols.
 Kahn, Otto, Right Above Race.
 Luys, Text Book on Gonorrhoea, 2nd ed., 1917.
 Mayo, Katherine, Justice to All; Story of the Pennsylvania State Police.
 Paine, Captain Bill McDonald, Texas Ranger.
 Raemaekers, Louis, Century Edition de Luxe of Raemaekers' War Cartoons.
 Survey, Title and Index to Vol. 9.
 School Review, Jan. and Feb., 1920.
 Smith, Logan, Pearsall, Little Essays.
 Shaw, Lincoln in Contemporary Caricature.
- The John Clark Co.—Continued**
 Shakespeare's Henry V., Hudson ed., green leather binding.
 Science of Man, 1st ed.
 Smith, Troubadours at Rome.
 Smith, Court Harman Girls.
 Sayler, Airship Boys.
 Sayler, Airship Boys in Finance.
 System, Vol. 3, No. 1.
 System on the Farm, Vol. 1, Nos. 6, 7, 11, 12.
 Stephenson, History of Roman Law.
 Thompson's Bank Note Detector.
 Teachers' College Record, March, 1917.
 Thompson, The Hand of God in American History.
 Tarbell, Madame Roland, a Biographical Study.
 Torrey Botanical Club Bulletin, Jan., 1888.
 Winslow, E. S., Universal Modern Cambyst.
 Winslow, E. S., Machinist's and Mechanic's Calculator.
 Winslow, E. S., Comprehensive Mathematics.
 Winslow, E. S., Computist's Manual.
 Weller, Neglected Neighbors; Life in the Alleys, etc., of the National Capitol.
- James H. Collins, 70 Fifth Ave., New York City.**
 Rowell's Forty Years An Advertising Agent.
 Lippincott's Gazetteer.
 Phillips Dictionary of Biographical Reference.
- Colonial Society, Box 343, Richmond, Va.**
 Babbington's Sporting Items.
 Carlyle, good low priced set.
 David Copperfield, engravings for 1st ed., set or odds.
 Howison, Criminal Trials, pamphlet.
 Renan's Works.
 Twain, Autobiography and First Romance, 1871.
 Virginia Histories, any.
 Va. Maga. and William and Mary Qrtly., lots.
- Columbia University Library, New York City.**
 Peters, J. P., Early Hebrew Story, Putnam, 1904.
 Metcalf, M. M., Outline of the Theory of Organic Evolution, Macmillan.
 Muscio, Bernard, Lectures in Industrial Psychology, latest ed., Dutton.
 Masson, J. Lucretius, Epicurean and Poet, Dutton, 2 vols.
 Dickinson, Ed., Music in the History of the Western Church, Scribner.
 Palmer, F. H. E., Russian Life in Town and Country, Our European Neighbors, Putnam.
 Chretien de Troyes, Eric and Enid, Everyman's Library, Dutton, 1913.
 Thomas, Roman Life Under the Caesars, Putnam.
 Flick, Rise of the Mediaeval Church, Putnam, 1909.
 Shahan, T. J., Leo XIII and The Hague Conference, Wash., D. C., New Century Press, 1902.
 Cramer, F., Talks to Students on the Art of Study, Baker, Taylor, 1903.
 Muther, History of Painting, 2 vols.
- Congregational Publishing Society, 14 Beacon St., Boston 9, Mass.**
 Aspects of Infinite Mystery, Gordon, Houghton Mifflin Co.
- Court Square Book Store, Inc., 7 Elm St., Springfield, Mass.**
 Willcocks, Wingless Victory.
 Gribb, Greylake of Mallerby.
- Dartmouth College Library, Hanover, N. H.**
 Vaughan, H., Socialism from the Christian Standpoint.
- Samuel Dauber, 83 Fourth Ave., New York City.**
 Adams, Public Debts.
 Menger, Theory of Value.
 Burton, City of the Saints.
 Strindberg, Confessions of a Fool.
 Thucydides, Jowett's Translation.
 Herodotus, Rawlinson's Translation.
 Frazer's Golden Bough, 12 vols.
 Hermetic Museum, 2 vols.
 Herman Melville, 1st eds.
 Quote all good modern 1st eds., all good items on the fine and applied arts, all good books on anthropology, folklore, history of religions, primitive society, philosophy, occultism, alchemy, magic.
 Mertz, History of Thought in the 19th Century.

BOOKS WANTED—Continued

Samuel Dauber—Continued

Brandes, Main Currents of Literature.
Fullerton, System of Metaphysics.
Eucken, Main Currents of Thought.
James, Henry, 1st eds.
Encyclopedia Britannica, 11th ed.
Book of Knowledge.
Harvard Classics.

Davis & Nye, 112-114 Bank St., Waterbury, Conn.
Chimes from a Jester's Bells, R. J. Burdette.

Dellquest's Book Shop, 2913 S. Vermont Ave., Los Angeles, Cal.

Clarke, Penal Settlement of Australia.
Beckmann, History of Inventions, 2 vols., Bohn.
Strabo, Geography, Bohn ed.
Marshall, Epigrams, Bohn.
Donnelly, Ragnarok.
Iconographic Cyclopaedia.
Scien. American Monthly, Jan., 1920, Vol. 1, No. 1.
A. D. 2000.
Tyler, Hist. Colonial Literature, Vol. 2 only.
Any titles by Adolph Steiner.
National Geographic, May, 1904.

Detroit Public Library, Detroit, Mich.

Baird's Manual of American College Fraternities, 1920.

DeWitt's Book Store, 620 14th St., Oakland, Cal.

Warwick, The Unknown Woman, pub. Lane.
Vol. 25, 11th ed. Britannica, any ed.
Hampton, Dynamic Thought.
Carver, Brother of Third Degree.
Cities of the Sun.
Woodbury, Talks With Emerson.
Bacon, Madness of Philip, D. P. & Co.
Realf, Richard, Poems of.
Memoirs of Monsieur Claude.
Alice's Adventures in Wonderland, Rountree, illus.
Eye Talker, Interest Tables, Calendar, 3 copies.

DeWolfe & Fiske Co., 20 Franklin St., Boston, Mass.

Marryatt, There Is No Death.
Pride and Prejudice, ill. by Brock.
Moorehead's The Stone Age.

Dixie Business Book Shop, 140 Greenwich St., New York City.

C. P. A. Problems, 1914 and 1915.
Greendlinger Acctcy. Problems, Vol. 1.

James F. Drake, Inc., 4 W. 40th St., New York City.

Carroll, Alice in Wonderland, N. Y., 1898.
Dana, Two Years Before the Mast, 1840.
Dreicer, A Traveller at Forty, 1913.
French, Old American Silversmiths.
Harte, Frontier Stories, 1890.
Hergesheimer, Gold and Iron, 1918.
Hergesheimer, The Happy End, 1919.
Hergesheimer, Java Head, 1919.
Hergesheimer, Lay Anthony, 1914.
Hergesheimer, Linda Condon, signed ed.
Hergesheimer, Three Black Pennys, 1917.
Longfellow, Courtship of Miles Standish, 1858.
Melville, Clarel, 2nd vol., 1876.
Whitman, Leaves of Grass, 1st ed.

E. P. Dutton & Company, 681 Fifth Ave., New York.

Beckford, Thoughts on Hunting, Bohn or other reprint.
Brewer, History of France.
Chapman's Bird Studies with a Camera.
Clapham, Arithmetic for Engineer.
Cabell, Branchiana, 1st ed.
Chanute, Octave, Aerial Navigation, 1891.
Cornwallis Essays, ed. by Greenslet.
Chimney Tops of Old Haddam.
Colonial Houses of Eastern Shore.
Cabell, Virginia Genealogy.
Church, D. W., Idea and Vision of Lincoln, etc., a pamphlet.
Davis, Physical Geography of Southern New England.
Dau, New York Blue Book, any ed. to 1890.
Dunlop, W., Life of William Guthrie, 1796.
Dunlop, W., The Virgin of the Sun, New York, 1800.
Dunlop, Darby's Return, New York, 1787.

E. P. Dutton & Co.—Continued

De Candoll, Origin of Cultivated Plants.
Duff, J. W., Literary History of Rome.
Deshumbert, An Ethical System Based on the Laws of Nature, 3 copies.
Dole, The Bibliophile's Dream, 1904.
Dawson, Life of W. H. Harrison.
D'Aulnoy, Baroness, Memoirs of
Housman, Shropshire Lad, 1st ed.
Heyking, Lovers in Exile.
Harris, Uncle Remus, 1st ed.
Golden Horde.
Kingsley, West African Studies, 2 copies.
Livingston, L. S., Auction Prices of Books, 4 vols.
London, Martin, Eden, 1st ed.
London, Children of the Frost, 1st ed.
Malet, Sir Richard Calmady.
McGuffey, 1st ed. of all readers.
Picturesque Brattleboro, 1894.
Russians in Central Asia.
Thurston, Sally Bishop.
Tract Primer, The, pub. 60 years ago.
Vanity Fair Magazine, complete set or long run.
Whyte, Melville, Market Harborborough.
Winters, J. S., Works, any titles.
Wyllarde, Exile, 2 copies.

Edw. Eberstadt, 25 W. 42nd St., New York City.
California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Geo. Fabyan, Riverbank Laboratories, Geneva, Ill. or Walter M. Hill, 22 E. Washington St., Chicago.
Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language, Cryptography. Ancient Symbolic Steganography, Signs, and other unusual characters in writing.

Charles Feleky, 508 W. 114th St., New York City.

Neutrality? S. Ivor Stephen, 1918.
St. Louis Exposition, Fine Arts Catalogue, 1904.
Naphegyi's The Grand Review of the Dead, 1869.
Cass, Speech in Senate, Jan. 4, 1850.
Harney's Anti-Turkish Crusade, 1876.
Douglas, Remarks in Senate, Dec. 11, 1851.
Ellet's Scenes in Life of Joanna of Sicily, 1840.
Dr. Adolph Hübsch, Biography, 1885.
American Printer, April, 1915; Feb. 20, 1916.
Bookman, Oct., Nov., 1914.
Green Book, Nov., Dec., 1914.
International, May, June, Dec., 1915; May, Aug. Nov., 1916.
Pearson's, Feb., 1920.
University of Chicago Mag., July, 1914.
North Amer. Review's War Weekly, Oct. 12, 1918.

H. W. Fisher & Co., 327 E. Walnut Lane, Germantown, Philadelphia, Pa.

Maryland Colonial Eastern Shore, Earle Swepson, Baltimore, 1916.
Browning, Philos. and Relig. Teacher, Jones, Macmillan.
Fowler Brothers, 747 S. Broadway, Los Angeles, Cal.
Dope Doctor.
Need for Art in Life, Stoughton Holbon, 2 copies.
Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.
Genealogy of the Paine Family.
Odd vols. Audubon's or Wilson's Birds of America in 7, 8 or 9 vols. of early eds.
Vol. 4, Bonaparte's Quarto, continuation of Wilson's Ornithology, Phila., 1833.
Holbrook's Herpetology, set or odd vols.

Friedmans', 53 W. 47th St., New York City.

Fosdick, French Blood in America.
Hogg, Master Builders of the Nile.
Mark Twain, Celebrated Jumping Frog, 1867.
Mark Twain, Sketches, Old and New, 1875.
Mark Twain, Adventures of Tom Sawyer, 1876.
Mark Twain, A True Story, 1877.

Gardenside Bookshop, 280 Dartmouth St., Boston, Mass.

Our Western Border 100 Years Ago.
A Tight Squeeze.
Boynton, History of West Point.
Ingersoll, History of the War Department.
Hilliard, The Last Men of the Revolution.

BOOKS WANTED—Continued

Gardenside Bookshop—Continued

- North, Life of Steuben.
 Force's American Archives, pub. by Government 1833, 4th and 5th ser.
 Regulations for Order and Discipline of Troops of U. S., 1779, pub. in Phila. by order of John Jay, Pres. of Congress, 1779.
 Field's Trumpet and Drum, New York, 1892.
 de Berneaud, Thiebaut, Vine Dresser's Manual, etc., Phila., 1829.
 Howison, G. H., Limits of Evolution, 1st or 2nd ed. Godey's, volume complete with plates, 1868.
 The Ivy Leaf.
 American Annals of Sisters of Mercy.
 Book containing poem, The Babes in the Woods.
 Clopton, Mrs. Virginia C., Belles of the Sixties.
 Doyle, A. C., Exploits of Gerard.
 Duployan, On Stenography, System and Sign Words.
 Eckel, E. C., Portland Cement Industry from a Financial Standpoint, 1908.
 Einsiedeln in the Dark Wood, 1883.
 Harris, Frank, The Man Shakespeare.
 Higginson, Thos. Wentworth, The Procession of the Flowers.
 Ledyard's Journal, chart attached, Conn., 1783, original ed.
 Loti, Pierre, Rarahue, in English.
 Lawrence, D. H., The Rainbow.
 Meditations of An Autograph Collector.
 Mirbeau, Octave, The Garden of Tortures, Eng. ed., contained in copy of Current Literature, June, 1911-12.
 Madeleine, Autobiography.
 Nevelson, Henry W., The Plea of Pan.
 One Hundred Games of Solitaire.
 Pacific and Hawaiian Islands, books, prints, etc., pertaining to.
 Scottish Chiefs, 1st ed.
 Swishhelm, Mrs. Jane Grey, Letters to Country Girls.
 St. Felix, Marie, A Little Game with Destiny.
 Stevenson, Paul Eve, A Deep Water Voyage.
 Schweitzer, Bach, translated by Ernest Newman.
 Symons, Studies in the Seven Arts.
 Tschakowsky, Life and Letters of.
 Thomas, W. H., Life in Australia, 1870.
 Talks on Autographs.
 Tobacco, Its Uses and Abuses, historical books on.
 Parley, Peter, Parley's Present.
 Porter's Spirit of the Times, Vol. 7, 8, 9, 10, 11, 1858-1862.
 Valentine, Mrs., Nursery Rhymes, illus.
 Wales, Hubert, The Yoke.
 Wilke's Spirit of the Times, Vol. 7, 8, 9, 10, 1862-1864.
Miss Gardes Book Shop, 502 Park Ave., New York.
 The Light of Scarthy, Edgerton Castle.

Ernest R. Gee & Co., Inc., 442 Madison Ave., New York City.

- Greville Memoirs, 8 vols., 8 vo.
 Madame De Genlis Memoirs, 1824.
 American Art Annuals, Vols. 2 and 4.
 Conway, Sport of Collecting.
 Winchester Chart.
 Georgione, Cook.
 Through Italy by Car and Camera, Platt.
 Lewis Day's Anatomy of Pattern.
 Benson's Etchings and Drypoints.
Gimbel Brothers, Market, Chestnut, 8th and 9th Sts., Philadelphia, Pa.
 Montesquieu, John Davidson, 2 vols., etchings by Ed. de Beaumont, London.
 Daphnis and Chloe, London, Vizetelly.
 Corat, C. J., The Kisses, Les Baisers, London, Vizetelly.
 Shirley, James, The Plays of, unexpurgated ed., London, Vizetelly.
 Uzanne, Octave, The Fan, illus. by Paul Avril, London, J. C. Nimmo and Bain.

- Ginsburg's Book Shop, 1839 Pitkin Ave., Brooklyn, N. Y.**
 Anderson, Norse Mythology.
 Jones, Grammar of Ornament.
 Porter's Spirit of the Times.
 Peck Genealogy.
 Portland Cement Industry from a Financial Standpoint.

Ginsburg's Book Shop—Continued

- Parley's Present.
 Valentine, Nursery Rhymes, Camden ed.
 Wilke's Spirit of the Times.
Gittman's Book Shop, 1225 Main St., Columbia, S. C.
 Smith, Our Inheritance in the Great Pyramids.
 Osborne, Questioned Documents.
 Irving, The South Carolina Jockey Club.
 Richmond, The Soul in Human Embodiments.
 Grahame, The Wind in the Willows.
Alfred F. Goldsmith, 42 Lexington Ave., New York.
 Whitman, Walt, Leaves of Grass, Washington, 1871.
 Any book by or about Walt Whitman.
 Nursery Rhymes, Tales and Jingles, Camden ed., compiled by Mrs. Valentine, New York, N. D.
Laurence Gomme, Inc., 34 E. 48th St., New York City.
 Squire, Mound Buildings of Mexico.
 Furnival, Leadless Decorative Tiles.
 Table Decorations and Delicacies, House Beautiful.
 Bowie, Japanese Prints.
 O'Neill, Hairy Ape, 1st ed.
 Chancellor, London Squares.
Goodale's Book Store, 14 E. 7th St., Kansas City, Mo.
 Evolution of a Theologian, S. K. Szymonowski.
Goodspeed's Book Shop, 5A Park St., Boston, Mass.
 Brady, Hohenzollern.
 Harris, Uncle Remus, old ed.
 Everett, Poets of Our Grandfathers.
 Hobson, Chinese Pottery and Porcelain.
 Stuart, Hist. of Prince Edward Island, 1789.
 Burritt, Atlas of the Heavens.
 Eaton, Barn Doors and Byways.
 Eaton, Bird House Man.
 Eaton, Green Trails and Upland Pastures.
 Grolhier Club, Historic Printing Types.
 Hare, Life of A. J. C., Vol. 1.
 Hay, The Breadwinners, 1st ed.
 Hay, Pike Co. Ballads, illus. by Wyeth.
 Moore, Songs and Stories from Tennessee.
 Janvier, Embassy to Province.
 Martindale, Bibliography of Kipling.
 Sedgwick, Italy in 13th Century, 1912.
 Spedding, Life of Bacon.
 Thelson, The Last Three Soldiers.
 Washington After Revolution, 1898.
 White's Selbourne, illus. by New, Lane.
 Whitefield, Homes of Our Forefathers.
 Woodbury, Life of Dorothy Quincy.
 Woolf, The Voyage Out.
 Yonge, Christian Names.
 Genealogies:
 Book of Family Crests, 2 vols., London, 1854.
 Byers Family of Pa.
 Chapman, 1893 and 1878.
 Gifford, 1896.
 Meyer, 1905.
 Pierson.
 Rexford, 1891.
 Rogers, Underwood.
 Stag.
 Stout, 1823.
 Tompkins, 1893.
 White, J. B., 1878.
 Wilder, 1878.
Gotham Book Mart, 128 W. 45th St., New York City.
 Belasco, Girl of the Golden West.
 Mencken, Man Vs. Men.
 Mencken, George B. Shaw.
 Cather, April Twilight.
 Jones, Owen, Grammar of Ornament.
 Racinet, Le Costume Historique.
 Tissot, New Testament, Eng.
Grant's Book Shop, Inc., 127-129 Genesee St., Utica, N. Y.
 Dix, Master Painters and Stories of Their Romantic Lives.
 Simms, Frontiersman of New York.
 Reid, Mohawk Valley.
 Molnar, The Devil.
Alexander Greene, 816 Cass St., Chicago, Ill.
 Heretics, Chesterton.
 Leaves of Grass, india paper, Ed. Kennerley, 1914.
 In Re Walt Whitman.

BOOKS WANTED—Continued

Alexander Greene—Continued

Walt Whitman, Dr. Bucke.
Walt Whitman, l'Homme et son Oeuvre, Bazalgette.
Thrène, Ville-Griffin.
The New Spirit, Ellis.
Iphigenia Choruses, translated by H. D.
Pamela and Clarissa Harlowe, 1st or early eds.
Embers, Maurine Hathaway, several copies.
Egoists and other Huneker items.
Anything about Whitman.
Aratos' Phenomena, any translation.

The Halle Bros. Co., Euclid Ave., Cleveland, O.
Belloc, H., any collection of poems or essays.

Hall's Book Shop, 361 Boylston St., Boston 17, Mass.
Club of One, Addison P. Russell.
One Braver Thing.

Hampshire Bookshop, Inc., 192 Main St., Northampton, Mass.

Balzac's Fame and Sorrow, pocket ed., limp morocco, Little, Brown.

Henry T. Harper, 35 S. 18th St., Philadelphia, Pa.
Reaper of the Whirlwind, V. Tweedale.
Giotto's Sheep, E. M. Waller, 3 copies.
Bierce.
Jepson, Admirable Tinker.
Chris. Morley, Eighth Sin.
Life of Drake, Justin Curtin.
Lady from Oklahoma, Jordan.
Any 1st ed. of books by Lizette Woodworth Reese.
Mystic Rose, Crawley.
Encyc. of Draughts, Kear and Alexander.
The Great God Success, D. G. Phillips, 1st ed.
Worth of a Woman, John Graham, 1st ed.
Mother Light, Kama Shurtra, 1st ed.
Eustace, Creole Cook Book.
Untrodden Fields of Anthropology.

The Harrison Company, 42-44 E. Hunter St., Atlanta, Ga.

When Railroads Were New, Chas. Frederick Carter.

Harvard Coöperative Society, Harvard Square, Cambridge, Mass.

C. V. Boys, Soap Bubbles and the Powers That Mould Them.
Roger Ascham, The Schoolmaster.
Tatlock, Chronology and Development of Chaucer's Poetry.
S. Van Renselaire, Art Out of Doors.
Bohn, Bawerk, Positive Theory Capital.
Falkenberg, Modern Philosophy, any American ed.
Norman W. Henley Pub. Co., 2 W. 45th St., New York City.

Locomotive Up to Date, McShane, 1918 ed. or earlier.
One Thousand Pointers for Machinists and Engineers, McShane.

Himebaugh & Browne, Inc., 471 Fifth Ave., New York City.

Famous Songs, Hobbe.
Shadow of the Czar, John R. Carling.
Audubon's Birds, Kate Greenaway, 1st ed.
Johnson & Fanny Burney, Prof. Tinker.
Coaching Days and Coaching Ways, large ed., cloth.
Light Feet of Goats, S. O'Shell.
Kate Sanborn's Book on Old Wallpaper.
Abelard & Heloise, fine ed.
Letters to Dead Authors.
Life of Bernard Shaw.
History of Sullivan County, Quinlan.
God, A Present Help.
Encyclopedia Britannica, limp Morocco.
Chronicles of America, Yale Press.
Pickwick Papers in Original Parts.

Hochschild, Kohn & Co., Inc., Howard & Lexington Sts., Baltimore, Md.

Sword of the Old Frontier, Parrish.
One Day, Glyn.
Stories from the Fairie Queen, Spenser, pub. by Crowell.

Hochschild, Kohn & Co., Inc.—Continued

History of American Sculpture, Taft, Macmillan.
Aegean Archaeology, H. R. Hall.

Honolulu Distributing Co., 186 S. King St., Honolulu, Hawaii.

Harvard Classics, vols. 17 and 25, maroon cloth.
Encyclopedia Britannica, 11th ed., vol. 29 only, Index, India paper, any binding.

C. S. Hook, Weymouth Apts., Atlantic City, N. J.
Acts and Laws of All States.
House and Senate Journals of All States.
Constitutional Convention Items.
Compilations and Digests of Laws.
(No U. S. Laws or Acts of Congress wanted.)

B. W. Huebsch, Inc., 116 W. 13th St., New York City.

Tridon's The New Unionism, cloth or paper.

The H. R. Hunting Co., Inc., 29 Worthington St., Springfield, Mass.

Buck, Boy's Self Governing Clubs.
Whitechurch, Concerning Himself.
Boutetde Monvel, Joan of Arc, Century ed.
Deane, Mounted Police Life in Canada.
Haggard, King Solomon's Mines, Funk ed.
Haydon, Trooper Police of Australia.
Journal of Capt. Scott.
Maskell & Gregory, Old Country Inns of England.
Bates, English History Told by English Poets.
Nasby, Story of a White Slave.
Wilkins, Evalina's Garden.
Barr, Beau's Comedy.

Illinois Book Exchange, 202 S. Clark St., Chicago, Ill.

Geographic Magazines, 1st issue to 1905, any.
Gray, Restraint of Alienation, 2nd ed.
Terry, Anglo-American Jurisprudence.

G. A. Jackson, 20 Pemberton Square, Boston, Mass.
English trans. of Las Siete Partidas, an old Spanish Law Code.
Constitutions Several States, 1782 ed. imperfect copy may do.
Mullin Leipzig Trial.
Trials for Title, Land Cases, Reports, etc., on Western Lands.

Geo. W. Jacobs & Co., 1628 Chestnut St., Philadelphia, Pa.

Soft Side, Henry James.
A Monk of Fife.
Friend to Friend Cable Code Books, 2.

Jersey City Free Public Library, Jersey City, N. J.
Gissing, By the Ionian Sea.
Schurrer, History of the Jewish People in the Time of Christ.

Jobst-Farnworth, 801 Lathrop Bldg., Kansas City, Mo.
Elizur Wright's Politics and Mysteries of Life Insurance, quote price.

The Edw. P. Judd Co., New Haven, Conn.
Civilization Ancient Egyptians, Gosse.

The Kautz Stationery Co., Indianapolis, Ind.

Roosevelt, Winning of the West.
Roosevelt, War of 1812.
Roosevelt, Letters to His Children.
De Wolf Honor, Memoirs of Hostess.
James, William, Letters.
Hubbard, Little Journeys.

Kroch's Bookstore, 22 N. Michigan Blvd., Chicago, Ill.

Frankau, Peter Jameson.
Parsons, Principles of Adv. Arrangement.
Reade, Martyrdom of Man.
Bielschowsky, Goethe, Putnam, 3 vols.
Wodehouse, Something New.
Pratt, Myths of Old Greece, complete.
Diderot, The Nun.
Pillow Book of Poetry.

BOOKS WANTED—Continued

Lamar & Barton, Agts., 810 Broadway, Nashville, Tenn.

Life of Nell Gwynn, F. Frankfort Moore.

Charles E. Lauriat Co., 385 Washington St., Boston 3, Mass.

Ravenshoe, 3 vols.

John Norton, Trapper, Murray.

Home Life of Borneo Head Hunters, Furness, Lipp.

Under Wellington's Command, Henty.

Golfer's Alphabet, Sutphen.

Golficides, Sutphen.

19th Hole, Sutphen.

Vicar of Bullhampton, Trollope.

American Senator, Trollope, Tauchnitz ed., paper.

Theologia Germanica, Golden Treas. Ser.

Literary History of American Revolution, 2 vols., Tyler.

Lemcke & Buechner, 32 E. 20th St., New York City.

Lummis, King of Broncos.

Cushing, Zuni Folk Tales.

Munk, Arizona Sketches.

Whitson, John Wingate, Ranchman.

C. F. Liebeck, 849 E. 63rd St., Chicago, Ill.

Sabin's Dictionary, Americana, any parts.

Little Book Store, 31 E. 60th St., New York City.

Bowl of Love, Elsa Barker.

The Lord & Taylor Book Shop, Fifth Ave. at 38th St., New York City.

The Song of the Infinite, Frank Crane, Pilgrim Press.

Little Novels of Italy, Maurice Hewlett, pub. Scribner.

Grim Tales Made Gay, Carryl, H. & M., 1912.

Book of London, J. K. Bell, McBride Nast.

Louisville Free Public Library, Louisville, Ky.

Lanciani, Ancient Rome, Boston, Houghton Mifflin, last ed.

Lowman & Hanford Co., Seattle, Wash.

Thomas Burke, London Lamps.

Du Chaillu, Viking Age.

McOrhouse, Nelson's Lady Hamilton.

McDevitt-Wilson's Inc., 30 Church St., New York City.

Hewlett, Little Novels of Today.

G. A. England, Darkness and Dawn, Small, Maynard.

Bullen, The Call of the Deep.

Waters, Ferns, Holt.

Century Encyclopedia of Names, regular paper ed., 1914.

John Jos. McVey, 1229 Arch St., Philadelphia, Pa.

Newcomb, Compendium of Spherical Astronomy, Mac.

Thomas F. Madigan, 8 W. 47th St., New York City

Autograph Letters, Manuscripts and Documents of

Presidents of the United States, particularly

Lincoln wanted. Will also buy letters and MSS.

of noted Authors, Generals, Statesmen, etc.

Prompt cash.

L. S. Matthews & Co., 3563 Olive St., St. Louis, Mo.

Cooper, History of the Rod.

Maxwell Book Store, 384 Osborn St., Brooklyn, N. Y.

Ivan Mestrovsk, A Monograph.

Herold's Manual of Legal Medicine.

Einsiedeln in the Dark Wood, Buris & Oates, 1883.

The Medical Standard Book Co., 301 N. Charles St., Baltimore, Md.

Bachelor's Blunder, Norris.

Walter Reed and Yellow Fever, Kelly.

The Methodist Book Concern, 420 Plum St., Cincinnati, O.

Thomas DeWitt's Talmadge Sermons.

The Missouri Store Co., Columbia, Mo.

Century Encyclopedia of Proper Names.

Edwin V. Mitchell, 27 Lewis St., Hartford, Conn.

Beau Brummel.

Sonnets, George Santayana.

Journal Captain Scott.

Ballads and Other Verse, A. H. Beesly, Longmans, Green.

Fly Rods and Fly Tackle.

Rhymes Real Children, Sage.

Disease of the Tongue, Butler & Spencer.

Beautiful Children, McFall, 2.

Pierre Vinton, Venable.

Partners of Providence, Stewart.

Stevenson's Attitude to Life, Genung.

H. A. Moos, 1017 Ave. C, San Antonio, Texas.

A Western Warwick, S. G. Blythe.

The Morris Book Shop, 24 N. Wabash Ave., Chicago, Ill.

High Life Below Stairs.

German Element in U. S., vol. 1.

Noah F. Morrison, 314 W. Jersey St., Elizabeth, N. J.

Va. Magazine of History and Biography, nos. 3 and 4 of vol. 16; nos. 3 and 4 vol. 20.

The H. C. Murray Co., 699 Main St., Willimantic, Minn.

When a Man's a Man, leath. binding.

Daniel H. Newhall, 154 Nassau St., New York City.

Dale, The Great Wet Way, Dodd, Mead.

Kirkland, The Evening Book.

Root & Connelley, The Overland Stage.

Visscher, Pony Express.

Cash with order if quoted postpaid.

Learned, Lincoln, An American Migration.

The Old Corner Book Store, Inc., 27 Bromfield St., Boston, Mass.

The New Alice in Old Wonderland, Lippincott.

Girl's Life Eighty Years Ago, Scribner, 1887.

Felt's Annals of Salem, 2nd ed.

Brittanny and the Bretons.

Rathbone, Jewelry.

Pearlman's Book Shop, 933 G St. N.W., Washington, D. C.

Kipling, Jungle Book, illus. by Delmold.

McCutcheon, Purple Parasol.

Singleton, Famous Paintings Seen Described Writers.

Laza, Author Unknown, not play form.

Sewall, A Virginia Cavalier.

Oppenheim, Wild Oats.

Any Modern Book on Photomicrography.

Hudson, Psychic Phenomena.

Hudson, Scientific Demonstration of Future Life.

Dwight's Mythology.

McGuffey's Readers, any.

Butler's Readers, any.

The Wonder World, vol. 9.

Watson, P. S. G., Mark of the Beast.

Belden. Book on Mausoleums.

Wieck, Girlhood of Clara Schumann.

Modeste Tchaikowsky, Life, Letters, Peter Tchai-

kowsky.

Goodman, Dolly Madison.

John Riley and His Colleen Bawn.

Pennsylvania Terminal Book Shop, Pennsylvania Terminal, New York City.

Selfridge, H. G., The Romance of Commerce, Lane, '18.

2 copies, New Book on Etiquette for Ladies and Gentlemen, Royal Pub. Co.

Philadelphia Book Co., 17 S. 9th St., Philadelphia, Pa.

Swank, Iron in All Ages, 2nd ed.

Pioneer Book Co., 226 Washington St., Portland, Ore.

Rise of the Dutch Republic, Motley, vol. 2 only.

Dent, London, Dutton, U. S. Everyman's Library, red leather.

The Charles T. Pownner Co., 26 E. Van Buren St., Chicago, Ill.

Unusual Items, Art and Architecture.

BOOKS WANTED—Continued

The Charles T. Powner Co., 62 W. Madison St.,
Chicago, Ill.
Science and Health (early edition).

The Charles T. Powner Co., 177 W. Madison St.,
Chicago, Ill.

Middle Western Histories and Travels.

The Charles T. Powner Co., 406 W. Superior Ave.,
Cleveland, O.

Remainders, bargains, etc., in Technical and Scientific books.

The Charles T. Powner Co., 335 Grand River West,
Detroit, Mich.

Unusual Occult Items, Theosophy and Spiritualism.

The Charles T. Powner Co., 542 South Spring St.,
Los Angeles, California

Ceramics and Costumes; Unusual Art Works.

Presbyterian Board of Publication, Witherspoon
Bldg., Philadelphia, Pa.

From Gladstone to Lloyd George.

Presbyterian Board of Publication, 411 N. 10th St.,
St. Louis, Mo.

Knighting of the Twins, Fitch.

Presbyterian Board of Publication, 278 Post St.,
San Francisco, Cal.

Story of the Mormons, Linn.

Presbyterian Book Store, 711 Church St., Nashville,
Tenn.

Hanna, Scotch Irish in America.

Legge, Empress Eugenie & Her Son.

Sargent, Empress Eugenie.

Pember, Great Prophecies Concerning Churches.

Pember, Church, Churches and Mysteries.

Set, Hasting's Great Texts of Bible, 2nd hand.

Presbyterian Book Store, Sixth Ave. & Wood St.,
Pittsburgh, Pa.

Famous Men of New Testament, M. B. Wharton.
Famous Women of the Old Testament, M. B. Wharton.

Princeton University Library, Princeton, N. J.

Arnold, Outline History of Education.

Brooks, Markets and Rural Economics.

Cheney, The Art Theatre.

Cheney, The New Movement in the Theatre.

Hopkins, How's Your Second Act.

Patterson, How to Comply with the Income Tax

Law Relating to Tax on Interest.

Peabody, An Architect's Sketch Book.

Sisson, The Essentials of Character.

Putnams, 2 W. 45th St., New York City.

Annals and Memoirs of the Court of Peking.

Audubon, Western World.

Bruce, W. C., Benjamin Franklin, Self-Revealed.

Crapsey, Way of the Gods.

Crocker, B. M., Pretty Miss Neville.

Couleivain, Heart of Life.

Dawes, A. L., Charles Sumner.

Dawes, A. L., How We Are Governed.

Doyle, A. C., Exploits of Brigadier Gerard.

Hakluyt, Voyages, 8 vols., Everyman ed., colth.

Hannah, The Scotch-Irish Book.

Hough, Magnificent Adventure.

Jones, Spiritual Ascent of Man.

Jusserand, Literary Hist. of English People, vol. 2.

Keats, Thomas A., Imitation of Christ, Edith Cavell ed., 2 copies.

Lyttleton, Alfred, Life of.

My 75.

Parsons, The Family.

Prescott, Mexico, 3 vols., large type, 8vo.

Prescott, Peru, large type.

Shakespeare, Anthony & Cleopatra, 1st folio ed.

Crowell.

Spriggs, England's Recovery.

Stonehenge on the Dog.

Taylor, Roger Ludlow, the Colonial Lawmaker.

Carroll, Louis, Rhyme? and Reason?

Hough, The Way Out.

Inquívendo Island, Putnam.

Bernard Quaritch, Ltd., 11 Grafton St., London,
W.1, England.

Howell, Flora of N. W. America, 1903.

Saint Nicholas, Dec., 1915; Sept. & Dec., 1918.

Sargent, Andreana, 1865.

Schmoller, Mercantile System.

Scudder, Winnipeg County, 1886.

Seligmann, Medieval Guilds of England.

Shufeldt, Photographic Time.

Byerly, Elements of Integral Calculus, Boston,
1881.

Queen City Book Co., 43 Court St., Buffalo, N. Y.

Cross, Life's Shop Windows.

Dreiser, Genius.

French, Differential Diagnosis, latest, cheap.

Huysman, La Bas & La Cathedrale.

Livingstone's Last Letters and Journal.

Marsh, History of English Language.

Mulford, Orphan and Outlaw.

Pounting, The Great White South.

Sanskrit Grammars and Reader, Lanman's, Whitney's, Perry's Primer.

Williamson, Differential and Integral Calculus.

Salmon's Conic Section.

Peck's Practical Calculus.

Loomis, Differential and Integral C.

Geike's Textbook Geology.

Davis, Dictionary of Mathematics.

Kennedy, What Words Say, part. 2.

Long's Classical Atlas.

Rare Book Co., 99 Nassau St., New York City.

New Jersey as Colony and State, Lee, 4 vols.

Conover's Journals of the Military Expedition of

General Sullivan, 1887.

Life of Jefferson Davis, by His Wife, 2 vols.

Flush Times in Miss. and Ala., Baldwin.

The Royal Path of Life.

Robinson's University Astronomy.

Science and Health, Mrs. Eddy, from the 1st to

50th eds.

Christian Science Series, 2 vols.

Christian Science Journals and Sentinels.

Early Pamphlets by Mrs. Eddy.

Science of Man, any ed.

The Rare Book Shop, 723 17th St., Washington, D. C.

Wise, The Gray African Parrot.

Wise, Los Gringos.

St. Clair-Tisdall, Modern Persian Conversation

Grammar.

Stanard, The Dreamer.

Belle Boyd in Camp and Prison.

Hergenrother, Anti-Janus.

Ryland, Chronological Outlines of Eng. Lit.

Book of Knowledge.

The Peter Reilly Co., 133 N. 13th St., Philadelphia,
Pa.

Vol. 1, Plutarch's Miscellanies, Little, Brown & Co.

Trumbull, The Blood Covenant.

Simms, Partisans.

Paul R. Reynolds, 70 Fifth Ave., New York City.

Saturday Evening Post, Jan. 24, 1920.

Collier's Weekly, Oct. 27, 1917.

E. R. Robinson, 410 River St., Troy, N. Y.

Allen, Woman's Part in Government.

Avery, Recollections of Alexander Stephens.

Ashley, J. A., Valley Campaign.

Bernhardi, Germany and the Next War.

Campbell, University Text Book of Botany.

Draper, Intellectual Development of Europe.

Dickens, Old Curiosity Shop, Cassino ed.

Dumas, Three Musketeers, Winston ed.

De Long, Voyage of the Jeannette.

Edwards, J. N., Biography, Memoirs, Reminiscences,
etc.

Englishwoman in Paris.

Frank Leslie's Illustrated Magazine, 1869-80.

French, S. G., Two Wars.

Grout, Memoir of Gen. Grout.

Grant, Superstitions, Demonology, Witchcraft, and

Popular Delusions.

Garnett & Gosse, English Literature, 1903, vol. 4,
or complete.

Hay, Castilian Days.

Heitman, Historical Register of Officers of the

BOOKS WANTED—Continued

E. R. Robinson—Continued

Continental Army.
 Howells, W. D., Life of R. B. Hayes.
 Harriman, Alaskan Expedition.
 Johnson, Family History of Dea. E. G. Johnson.
 Jeaffreson, Brides and Bridals.
 Kirkwood, D., Astronomy.
 Lea, History of Sacredotal Celibacy.
 Lounsbury, A., Guide to Wild Flowers.
 McDougal, Experimental Plant Physiology.
 Millman, History of Latin Christianity.
 Mordecai, Richmond in Bygone Days.
 Mason, Dr. Wm., Memoirs of a Musical Life.
 Maginn, Fraserian Papers.
 Mathews, Coinage of the World.
 Mills, Gen. A., My Story.
 New Franklin Second Reader.
 Naumann, Central Europe.
 North, Recreations of Christopher North, British Essayist ed.
 Polley, Hood's Texas Brigade.
 Porter, Spirit of the Times, vols. 7-11.
 Roosevelt, R. B., Superior Fishing.
 Robinson, Descendants of Pocahontas.
 Stow, Survey of London, orig. ed.
 The Lady Who Smoked Cigars.
 Warbusse, J. P., Conquest of Disease Through Animal Experimentation.
 Waterman, N., Poems.
 Watson, Life and Speeches of Thos. E. Watson.
 Wilke, Spirit of the Times, vols. 7-10.
 Weaver The Lightning Doctor.
 Edwards, Analytical First and Second Readers.
 H. Taylor Rogers, 57 Haywood St., Asheville, N. C.
 By Conduct and Courage, Henty.
 In the Irish Brigade, Henty.
 The Rosenbach Co., 1320 Walnut St., Philadelphia, Pa.
 Amiel Journal, 1st ed.
 Crane, The Open Boat.
 Crane, The Monster.
 Frost, Stuff and Nonsense.
 Encyclopedia Britannica.
 Harrington's Nugae Antiqua.
 St. Paul Book & Stationery Co., 55 E. 6th St., St. Paul, Minn.
 Clement's Hand Book of Modern Japan.
 On the Border with Crook.
 Twenty Years Among Our Hostile Indians.
 Schulte's Book Store, 80 Fourth Ave., New York City.
 Archko Volume.
 Mast and Tail in Europe and Asia.
 Kent, Railway Enterprise in China.
 Stearns, Faith of our Forefathers.
 Pears of New York.

Scrantom's, Inc., Rochester, N. Y.

Will to Power.
 Bagot, My Italian Year.
 Mary E. W. Freeman, Wind in the Rosebush.
 Jackson, Bits of Talk in Verse and Prose for Young Folks.
 Fields, Yesterdays With Authors, Holiday illus. ed.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York City.

American Slavery As It Is, pub. in 1839.
 Day, Red Lane, Harper.
 Paine, Liverpool Jarge and Other Sea Yarns, Boston.
 Parker, T., Discourse on Matters Pertaining to Religion.
 Stewart, Symbolic Teaching.
 Ward, French Architecture of the Renaissance, 2 vols.
 Adams, H., Volume IV only of History of the United States.
 Adams, Lyon, Continuous Creation, Houghton.
 Adams, Myron, Creation of the Bible, Houghton.
 Budge, Dwellers on the Nile.
 Crowe & Cavalcaselle, Raphael, 2 vols., cloth, Murray.
 Crowe & Cavalcaselle, Titian, 2 vols., cloth, Murray.

Charles Scribner's Sons—Continued

Cumming, Wild Men and Wild Beasts.
 Dore Bible, illus. by Gustav Dore.
 Ewing, Jackanapes, illus. by Caldecott.
 Ferguson, Stealthy Terror, Lane.
 Glass, M., Potash & Perlmutter, Doubleday.
 Hennepin, Louis, Description de la Louisiana, trans. and ed. by J. G. Shea.
 Hughes, Dictionary of Islam, pub. 1885, Allen, London.
 James, H., Golden Bowl.
 Kuhns, O., A One-Sided Autobiography.
 London Punch, June 21, 1922; Oct. 25, 1922.
 Lucas, E. V., Over Bemerton, Mac.
 O'Callaghan, E. B., History of New Netherlands.
 O'Callaghan, E. B., Jesuit Relations.
 Pickell, Some Plain Hints to Life Insurance Solicitors, Spectator Co.
 Sirens, Leonardo, Yale Univ. Press.
 Stanley, How I Found Livingston.
 Stuck, Ten Thousand Miles With a Dog Sled.
 Taylor, Robt., Devil's Pulpit.
 Tuer, Forgotten Children's Books.
 Tuer, Stories from Old-Fashioned Children's Books.
 Walker, Creeds and Platforms of Congregationalism.

The Sequoia Book Shop, 525 Emerson St., Palo Alto, Calif.

Chester, The Jingo.

Charles Sessler, 1314 Walnut St., Philadelphia, Pa.
 Naturalist in Western China.
 Dr. Johnson and Fanny Burney, Tinker.

Shaw Book Shop, 41 Monroe Ave., Grand Rapids, Mich.

Ellis, Chess Sparks, Longmans.
 Hill, McAllister Grove, Appleton.
 Higgins, Chinese Nusamatic Puzzle.
 Kenealy, Book of Enoch.
 McCarty, The Great Pyramid of Jezzah.
 Mencken, Damn.
 Neitzsche, Ecco Homo.
 Stillman, The Brownies.
 Scott, Modern Painter.
 Blavatsky, Secret Doctrine, English ed.
 Hall, Aurora the Magnificent, Century.
 Scripture, Stuttering and Lipping, Macmillan.
 D. G. Phillips, Plum Tree, Appleton or G. & D.

Sherwood's, 24 Beekman St., New York City.

McClue, Stag's Horn.
 Philips, Fashionable Adv. of Joshua Craig.
 Kester, Just and Unjust.
 Rice, My Adv. with Your Money.
 Adams, Making a Rock Garden.
 Stevenson, Deep Water Voyage.
 Godey's Lady Book.
 Hichens, Barbary Sheep.
 Lawson, Frenzied Finance.
 Lewis, The Boss.
 Arnold, Phra the Phoenician.
 Gernsbeck, Wireless Telephone.
 Kennelly, Wireless Telephony and Telegraphy.
 Mogran, Wireless Construction for Amateurs.
 Book of Knowledge.
 Harvard Classics.
 Encyc. Britannica, 11th ed.

S. D. Siler, 930 Canal St., New Orleans, La.

Benson, The Silent Isle.

Estate of George D. Smith, 8 E. 45th St., New York City.

Allen, William A., Adventures with Indians and Game, Chicago, 1903.
 Bannon, A. H., Summer in the Yukon, Columbus, 1911.
 Boynton & Mason, Journey Through Kansas, Cinn., 1855.
 Brayman, J. O., Thrilling Adventures, New York, 1858.
 Brewerton, G. D., War in Kansas, New York, 1856.
 Buchanan, J., Filibustering Expedition, Wash., 1858.
 Limantour, Claim to Land in San Francisco, San Francisco, 1853.
 Weston, S., Life in the Mountains, Providence, 1854.

BOOKS WANTED—Continued

Estate of George D. Smith—Continued

- Cannon, M., Wailatpu, Boise, 1915.
 Carstarphen, Trip to California, Louisiana, Mo., n. d.
 Cartwright, D. W., Western Wild Animals, Toledo, 1875.
 Cattermole, E. G., Famous Frontiersman, Chicago, 1886.
 Chase, O., Shipwreck of Essex, New York, 1821.
 Cole, C., Memoirs, New York, 1908.
 Cordier, A. H., Big Game Hunts, Kansas City, 1911.
 Cornwall, B., Life and Adventures, San Francisco, 1906.
 Crockett, D., Exploits, London, 1837.
 Davis, C. C., Olden Times in Colorado, Los Angeles, 1916.
 De Wolf, J. H., Pawnee Bill, n. p., 1902.
 Dunn, J. P., Massacres of the Mountains, New York, 1886.
 Egan, H. R., Pioneering in the West, Richmond, Utah, 1917.
 Edwards, J. N., Shelby's Expedition, Kansas City, 1872.
 Gould, E. W., Fifty Years on the Mississippi, St. Louis, 1889.
 Love, N., Life, Los Angeles, 1907.
 Allen, W. A., Sheep Eaters, New York, 1913.
 Price, Capt. G., Across the Continent, New York, 1883.
 Ripley, Hand-Clasp, n. p., n. d., Denver, 1914.
 Hardin, J. W., Life of, Seguin, Texas, 1896.

The Smith Book Company, Suite 914, Union Central Building, Cincinnati, O.

- Ford, P. L., Two George Washingtons.
 Rush, Washington in Domestic Life.
 Schurz, Abraham Lincoln.
 Arnold, Life of Lincoln.
 Gideon Well's Diary.
 Lloyd, J. U., Drugs and Medicines of N. America.

G. E. Stechert & Co., 151-155 W. 25th St., New York.

- Anderson, Artillery Officer in Mexican War.
 Bolland, Iron Founder, Wiley.
 Brisbane, Trees and Tree Planting.
 Britton, Manual Flora No. States and Can.
 Clay, Belle of the Fifties.
 Colburn, Locomotive Boilers of European Railways.
 Curwood, Great Lakes, Putnam.
 Dunant, Origin Red Cross, Winston.
 Duncan, Wa yof the Sea, 1903, N. Y.
 Elder, Biography Dr. E. K. Kane, Phila.
 Flanders, Chief Justices U. S. Supreme Court.
 Flather, Rope Driving, Wiley.
 Follett, Speaker House Representatives, Lgms.
 Franklin, History Naturalization U. S., Chicago.
 Ganguliet, Uniform Flow of Water, Wiley.
 Gordy, Political Parties U. S., 4 vols.
 Griffin, Rise and Devel., Gerrymannder.
 Hall, Paleontology, N. Y. Nat. Hist. Survey.
 Hockett, Geneva Tribunal, Houghton.
 Holly, Art of Saw Filing, Wiley.
 Ireland, Far Eastern Tropics, Houghton.
 Ireland, Tropical Colorization, Mac.
 Jones, Brewster Genealogy, 2 vols., N. Y.
 Journal Physical Chemistry, 1912 and foll., any.
 Kelly, Medical Gynecology, 2nd ed., appl.
 Kelly, W., Reed and Yellow Fever.
 Kidd, Control of Tropics, Mac.
 Lewis & Clark, Expedition, 3 vols., Barnes.
 Luther, Conversations, tr. Smith and Gallinger.
 Malory, Story Holy Grail, Jacobs.
 McCaleb, Aaron Burr Conspiracy.
 McCall, Business of Congress, N. Y.
 N. Y. Micros. Soc. Journal, vols. 14 and 15 or odd numbers.
 Nothangel, Practice of Medicine, Saunders.
 Osler, Chorea and Choreiform Affections.
 Poincare and V., Wireless Telegraphy, McGraw.
 Preissig, Polit. Institutions Old World, Mac.
 Reinsch, Colonial Administration, Mac.
 Richardson, Disciples Aecalapius, Hoerber.
 Rickard, Pyrite Smelting, McGraw.
 Rideal, Sewage and Bacterial Purification.
 Schuyler, Reservoirs for Irrigation, Wiley.
 Scott, Constitutional Liberty, Putn.

G. E. Stechert & Co.—Continued

- Severn, Makers of Bible, Judson.
 Smythe, Conquest Arid America, Mac.
 Swank, Hist., Manufacture Iron, Phila.
 Thorpe, Constit. Hist. Am. People, Harper.
 Thurston, Materials of Engineering, Wiley.
 Tyler, Letters and Times of Tylers, 3 vols.
 Venner, Masterpieces of Painting, Lincoln.

E. Steiger & Co., 49 Murray St., New York City.

- Power, No. of Nov. 22, 1921.
 Annals of Mathematics, 1st ser., Vol. 5, No. 3.

W. K. Stewart Co., Indianapolis, Ind.

- Moonlight Boy, E. W. Howe.
 Set Britannica, large cloth, india paper, 11th ed., 29 vols.

W. K. Stewart Co., Louisville, Ky.

- Sykes, The Caliph's Heritage.
 His Hour, Elinor Glyn.
 Midst Pleasures and Palaces.
 The Hungry Heart, David Graham Phillips, 2 copies.
 Fitch, Geo. H., Comfort Found in Good Old Books.

Harry Stone, 137 Fourth Ave., New York City.

- Stoker Dracula.
 Jorrocks Letters, any others.
 Puck, original Vols. 1, 2, 3, quote others.
 Knickerbocker, New York, Vol. 1, English ed.
 Voltaire, Philosophical Dictionary, set.
 Autograph Letters, Taft, Roosevelt, Wilson.
 Currier and Ives, all subjects.
 Old sets French and Italian Classica in original bindings.

Guy Stonestreet, 507 Fifth Ave., New York City.

- Chinese Literature, pub. Dodd, Mead & Co. of
 Harper about 25 years ago.

Stratford & Green, 642-44 S. Main St., Los Angeles Cal.

- Black Blood, G. M. Fenn.
 The Studio Book Shop, 408 N. 20th St., Birmingham Ala.

Nile Note, George W. Carter.

- Nietzsche, complete set.
 The Sunwise Turn, 51 E. 44th St., New York City
 Sanatyana, Sonnets, Stone and Kimball ed.

Syracuse University Book Store, 303 University Pl. Syracuse, N. Y.

- Rhoda Broughton Belinda.
 Tyrwhitt Hugh Heron, Christ Church.

- Tacoma Public Library, Tacoma, Wash.
 Bensusan, Lawrence, Masterpieces in Colour Ser.
 Furst, Durer, Masterpieces in Colour Ser.
 Reed, Modern Eloquence, v. 10.
 Thompson, Municipal Ownership.

Nic Tengg, San Antonio, Texas.

- With the Border Ruffians, R. H. Williams, 1908.
 Three Years in a Mad House, Fleming, E. B.
 Chicago, 1893.

Three Months in the Southern States, Freemantle Lt. Col., New York, 1864.

- Narrative of the Texas Santa Fe Expedition, Geo.
 Wilkins Kendall, 2 vols., New York, 1844.

Five Years a Cavalryman, McConnell, H. H. Jacksboro, 1888-89.

- Recollections of a Virginian in the Mexican, Indian and Civil Wars, Maury, D. H., New York, 1874.

History of Secession Times in Texas, Newcomb Jas. P., San Francisco, 1863.

- Five Years in Texas, North T., Cincinnati, 1875.
 The Texas Almanac for 1879-9, 1860-1873.

Bracht, Dr. Victor, Texas im Jahre 1848, Elberfeld, 1849.

- Buschmann, J. C. E., Texas und Alt-Californien i vollstaendiger Bearbeitung, 1857, Philadelphia.

Carl, Prinzen zu Solms-Braunfels, Texas, Ein Handbuch fuer Auswanderer nach Texas, Frankfurt, 1846.

- Ehrenberg, Hermann, Texas und seine Revolution Leipzig, 1843.

BOOKS WANTED—Continued

Nic Tengg—Continued

Ehrenberg, Hermann, *Der Freiheitskampf in Texas im Jahre 1836*, Leipzig, 1844.
 Ehrenberg, Hermann, *Fahrten und Schicksale eines Deutschen in Texas*, Leipzig, 1845.
 Froebel, Julius, *Aus Amerika, Erfahrungen, Resien und Studien*, 2 Bde., Leipzig, 1857-58.
 Gatschet, Albert S., *Zwölf Sprachen aus den Süd-westen Nord Amerikas*, Weimar, 1876.
 Horff, Dr. von, *Die Geregelte Auswanderung des deutschen Proletariats mit besonderer Beziehung auf Texas*, Frankfurt, 1850.
 Matthes, B., *Reisebilder aus Texas*, Dresden, 1861.
 Ostermeyer, Heinrich, *Tagebuch einer Reise nach Texas im Jahre 1848-49*, Biberach, 1850.
 Roemer, Dr. Ferdinand, *Texas mit besonderer Ruecksicht auf deutsche Auswanderung und die physischen Verhaeltnisse des Landes nach eigener Beobachtung geschildert*, Bonn, 1849.
 Rosenberg, Wm. von, *Kritik der Geschichte des Vereins zum Schutze der Deutschen Auswanderer nach Texas*, Austin, 1894.

Lewis Thompson, 24 Stone St., New York City
 English Notes, Boston Daily Mail Office, 1842.

Wm. Tyrrell & Co., Ltd., 780 Yonge St., Toronto, Can.

Rainsford, *Sermons Preached at St. George's*, 1887.
 Rainsford, *Land of the Lion*, 1909, Doubleday.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y.
 Three Men on Wheels, Jerome.

University Book Store, 3474 University Ave., Los Angeles, Cal.

Böhm & Bawerk's *Positive Theory of Capital*, Smart's trans.
 Böhm & Bawerk's *Capital and Interest*, Smart's trans.

University of California Library, Berkeley, Cal.
 Brooks, *Handbook of Invertebrate Zoology*.
 Coleman, *Successful Houses*.

Egeling and Ehrenberg, *Fresh Water Aquarium and Its Inhabitants*.

Underwood, *Moulds, Mildews and Mushrooms*.
 Wheeler, *How to Make Rugs*.
 Bonner, *Child's History of Rome*.
 Funck-Brentano, *Legends of the Bastille*.
 Lucas, *Life of Charles Lamb*, 4th ed. in 1 vol., 1907.
 Mabie, *University Debaters' Annuals*, Vol. 2, 1915-16.
 Oregon Industrial Welfare Commission, *Biennial Report*, 1919-20.

Parrott, *Pagant of English Literature*.
 Pirate's Own Book, Portland, Me., Francis Blake, 1859.

Ribot, *Essay on the Creative Imagination*.
 Sawyer, *Teutonic Legends in the Nibelungenlied*.
 Sleeman, *Thugs or Phansigars of India*.
 Williams, *Geological Biology*.

University of Illinois Library, Urbana, Ill.
 Gage, M. J., *Woman, Church and State*.

University of Oregon Library, Eugene, Ore.
 The Osprey, vols. 1-6, any or all.
 Habington, William, *Castara*.

University of Pennsylvania Library, Philadelphia, Pa.

General Grant, *the Star of Union*.
 Mill, *Principles of Pol. Economy*, Ashley ed.
 Young, *Woman's Wiles*.
 Davis, *Field for Social Service*.
 U. S. Education Bur. *Bulletins*, 1908, Nos. 2, 4, 7.

A. F. Von Blon, 416 Franklin Ave., Waco, Texas.
 Wootten or Scharf, *Comprehensive History of Texas*.
 Essig, *Railway Through the World*.
 Texas items at any time.

A. C. Vroman, Inc., 329 E. Colorado St., Pasadena, Cal.

Sayce, *Social Life Among the Assyrians*, Revell.
 Godfrey, Jack *Collerton's Engine*, Little, Brown Co.
 Holder, *Adventures of Torqua*, Little, Brown.

W. Care of Publishers Weekly [Cash]

Rivet in Grandfather's Neck, Cabell, 1st ed.
 Spoon-River Anthology, Masters, 1st ed.
 Walden Book Shop, 307 Plymouth Court, Chicago, Ill.

Unemployment, Beveridge.
 Beauties of Nature, Sir John Lubbock.
 Business Cycles, W. Mitchell, cloth ed.
 Rumford, *Fireplaces and How They Are Made*, Gillespie.

John Wanamaker, Book Store, New York City.
 Pride of Jennico, Castle.
 Bubbling Teapot, Champrey.
 Narratives and Battles of the French and Indian Wars, about \$5.
 Two Great Art Epochs, Emma Louise Parry, pub. Putnam, 4 copies.
 Lure of the Tropics, Atkins.
 De La Ramee, Louise, *Ouida, Moths or Ticitin*.
 Diary or Recollections of a Forty-niner, Contains the Story of Sam Ward, by one of the last of the Forty-niners.

Washington Square Book Shop, 27 W. 8th St., New York City.

The Flock, Mary Austin.

Edgar H. Wells & Co., 41A E. 47th St., New York.
 Cunningham, *Hand-book of London*.
 Colvin, *Life of Keats*.
 Thompson, *Life of St. Ignatius*.
 Hamerton, *Life of Turner*.
 Life and Letters of Savonarola.
 Life of George W. Russell.
 Journal of John Woolman.
 Mackail, *Life of William Morris*.
 J. Knight, *Life of D. G. Rossetti*.
 Johnson, *Life of George MacDonald*.
 Newman, *Apologia*.
 Stanley, *How I Found Livingston*.
 Mungo Park, *Travels in Africa*.
 Childs, *On Foot Through as a Minor*.
 The American Handbook of the Daguerrotype, 1858.
 Hunt's Manual of Photography, 1854.
 Allen, *Photo-electricity*, 1913.
 O. Optic, *Riverdale Stories*, 2 sets.

The Westminster Press, 125 N. Wabash Ave., Chicago, Ill.

Guglielmo Ferrero, *Ancient Rome and Modern Amer*,
 Hanna's *Scotch-Irish in America*.

R. H. White Company, Boston, Mass.
 Ransome's *Life of Poe*, Kennerly.
 Star King, *White Hills*.
 Harvard Classics, new.

Frank J. Wilder, 28 Warren Ave., Somerville, Boston 42, Mass.

Any book or pamphlet by Rhodes-Rhoads, authors.
 Sheet music by Rhodes-Rhoads, composers.
 Prints or engravings by Rhodes-Rhoads.
 Any genealogical book or pamphlet.

C. Witter, 19 S. Broadway, St. Louis, Mo.

Romances of the Renaissance Chateaux, Champrey.
 A. R. Womrath, Inc., 42 Broadway, New York City.
 Lucas, *Conversations with Christ*.
 Thompson, *Oil Field Development and Petroleum Mining*.
 Woodcock, *Anatomy of a Railroad Report*.
 Portraits of Edward Carpenter and Horace Traubell.

Woodworth's Book Stores, 1311 E. 57th St., Chicago, Ill.

Henry Adams *History of United States*, set or 1st 2 vols.

Your Community Book Shop, 35 Boylston St., Cambridge, Mass.

Leslie, Stephen, *History of English Thought in the 18th Century*.
 Mitchell, *Business Cycles*, latest ed.
 Talfourd, Sir Thomas, *Tragedies, with Sonnets and Verses*.
 Talfourd, Sir Thomas, *Works*, any.
 Horace Walpole, *Castle of Otranto*.
 Lewis, *The Monks*.
 Brown, Edgar Huntley.
 Godwin, Caleb Williams.

The New List of PRIVATE BOOK COLLECTORS

revised, and extended, is now in the bindery and will be ready for delivery December 15. Only 300 copies will be issued and of these 256 have already been ordered. Price, \$15.

Here is a very live list of real buyers of old and rare books, at a cost of less than a cent a name. If you issue lists or catalogs of old books, get a copy of this list before it is too late.

The Publishers' Weekly.

BOOKS FOR SALE

A. B. C., Care Publishers' Weekly.

Odd vols. of The American Railroad Journal in the 30's and 40's, possibly later.

Allsup & Stanley, 63 Fishergate, Preston, Eng. Wish buyers' lists of wanted out of date books. Immense stock gathered over 50 years by Collector and at Book Auctions.

Clearing out. To save time and secure, state your prices for special wants.

Wiley Britton, Kansas City, Kan.

The Union Indian Brigade in the Civil War, octavo, 476 pages, \$5, just out.

Library, Federal Reserve Bank, Philadelphia, Pa. Hazard's Register of Pennsylvania, Vols. 1-8, 16.

C. S. Freeman, Box 52, Sta. O, New York City. Freeman's History of Cape Cod, new, complete, well-bound, limited number only.

BOOKS FOR SALE—Continued

C. W. Goodwin, 24 Willow Ave., Toronto, Ont. Dominion Law Reports, 67 vols., buckram. Canadian Magazines, 58 vols. Canadian Criminal Cases, 37 vols.

L. W. Trager, 2643 De Soto St., New Orleans, La. Harvard Classics, 50 vols., fabriccord, new, \$62, express paid.

Young's Book Exchange, 135 W. 135 St., New York City.

Rare collections of books and pamphlets by Negro authors and pertaining to Africa from the 17th Century to the present. Send list of wants.

BOOK-TRADE OPPORTUNITIES (Twenty Cents a Line)

BUSINESS FOR SALE

A WIDELY KNOWN and long established book store in a flourishing Southern tourist city; substantial money-making business. Stock and fixtures for sale at a discount—a real bargain. Finest climate in the U. S. Owner to retire, having interests in the West. Write us quick. Rare Opportunity. C, Care of Publishers' Weekly.

OLD ESTABLISHED Book and Stationery Store in Missouri; doing good business and a money maker. G. F. S., Publishers' Weekly.

BUSINESS OPPORTUNITIES

DEVELOP YOUR ability, better your career. Write, Hanlons' Patent-Industrial Lawyers, 156 Broadway, New York City.

POSITIONS OPEN

CHICAGO PUBLISHING House wants best salesman procurable to cover eastern and middle west territory. In reply state experience and salary wanted. L. C., care Publishers' Weekly.

WANTED, Salesman acquainted with Book and Department Store Trade to travel United States. Will pay liberal salary. Confidential, M. B., care of Publishers' Weekly.

IS THIS YOUR OPPORTUNITY? A large and well known publishing house is looking for a representative with wide acquaintance with the trade east of Chicago, who has had experience in selling jobbing and retail accounts in the larger cities. Applications treated with strict confidence. Address W. C., Publishers' Weekly.

POSITIONS WANTED

AN aggressive, enthusiastic and successful book salesman—one who is not readily turned away—desires new connection. B. H., care Publishers' Weekly.

YOUNG MAN, 20, two years' experience, desires position with book store in small town. F. E., care Publishers' Weekly.

YOUNG MAN, 20, two years' experience as order clerk, desires position with chance for advancement. Address E. G., care Publishers' Weekly.

EXPERIENCED Traveller, 16 years covering U. S., calling on jobbers and retailers, desires position. T. H., care Publishers' Weekly.

PROFESSIONAL SERVICE

EDITING. Indexing, Cataloguing for publishers, dealers, authors and libraries. Estelle Liebmann, 280 Broadway, New York City.

REMAINDERS

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, 32 Union Square, New York City. Stuyvesant 4387.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

A GIFT FOR BOOK COLLECTOR AND DEALER

**Adventures in American
Book Shops, Antique
Stores and Auction Rooms**

BY GUIDO BRUNO

EDITION LIMITED TO 1000
copies, bound in cloth, of which
460 are offered for sale at one
dollar fifty cents each post paid

THE DOUGLAS BOOK SHOP
1208 Cass Avenue, Detroit, Mich.

**Best Book On Healing
and Healing Power**

Why Did Jesus Fast?

Applied Psychology of Jesus.
Psychic Development by Fasting.

\$250.00 in prizes to readers, for reviews, experiences, etc.

\$1.00 retail; 75c. to dealers, prepaid for cash with order.

PSYCHOLOGY COMPANY
West Chester, Ohio.

Booksellers Who Advertise in The Library Journal

BAKER & TAYLOR
ALBERT BONNIER
BRENTANO'S
ARTHUR H. CLARK CO.
JOHN CLARK CO.
DORBON-AINE, INC.
FREDERICK J. DRAKE
EAU CLAIRE BOOK & STA. CO.
JOHN HOWELL
P. J. KENEDY & SONS
LEMCKE & BUECHNER
A. C. McCLURG & CO.
McDEVITT-WILSON'S, INC.
MORRIS BOOK SHOP
CHAS. T. POWNER CO.
PUTNAM'S
C. V. RITTER
CHAS. SCRIBNER'S SONS.
SPON & CHAMBERLAIN
F. C. STECHERT & CO.
SCHULTE'S BOOK STORE
THOMS & ERON
ARTHUR R. WOMRATH, INC.

Paid circulation 3000, in a field
that is growing rapidly. Low
advertising rate.

Sample copy on request

The Library Journal
62 W. 45TH ST. NEW YORK

Wholesale Book Service To You

From the following

DISTRIBUTING BRANCHES

The American News Company, Inc.
9-11-13-15 Park Place, New York

EASTERN

- The Eastern News Company**
67-69 Union St., Portland, Maine
The New England News Company
93 to 101 Arch St., Boston, Mass
The Rhode Island News Company
50½ Weybosset St., Providence, R. I.
The Springfield News Company
25-27 Fort St., Springfield, Mass.

CENTRAL

- The Northern News Company**
15-17 3rd St., Troy, N. Y.
The Albany News Company
508-510 Broadway, Albany, N. Y.
The Syracuse News Company
236-238 West Washington St., Syracuse, N. Y.
The Rochester News Company
19 to 27 Church St., Rochester, N. Y.
The Buffalo News Company
52 E. Mohawk St., Buffalo, N. Y.
The Central News Company
S. Washington Sq., Phila., Pa.
The Pittsburgh News Company
300-308 Ferry St., Pittsburgh, Pa.

SOUTHERN

- The Baltimore News Company**
227 N. Calvert St., Baltimore, Md.
The Washington News Company
313 Sixth St., N. W., Washington, D. C.
The Georgia News Company
85 Walton St., Atlanta, Ga.
The New Orleans News Company
214 Decatur St., New Orleans, La.
The Texas News Company
710 Main St., Dallas, Texas

WESTERN

- The Cleveland News Company**
1552 3rd St., N. W., Cleveland, O.
The Cincinnati News Company
127-129 Shillito Pl., Cincinnati, O.
The Detroit News Company
86 W. Larned St., Detroit, Mich.
The Western News Company
21-29 E. Austin Ave., Chicago, Ill.
The Indiana News Company
110 North Senate Ave., Indianapolis, Ind.
The St. Louis News Company Inc.
1008-1010 Locust St., St. Louis, Mo.
The Minnesota News Company
10-21 W. 3rd St., St. Paul, Minn.
The Omaha News Company
14-17 Davenport St., Omaha, Neb.
The South West News Company
313 E 16th St., Kansas City, Mo.
The Colorado News Company
1444 Arapahoe St., Denver, Colo.
The Utah News Company
39-41 Post Office Place, Salt Lake City, Utah

PACIFIC

- The Puget Sound News Company**
1931 2nd Ave., Seattle, Wash.
The Oregon News Company
440 Gilson Street, Portland, Ore.
The San Francisco News Company
747 Howard St., San Francisco, Cal.
The Los Angeles News Company
201-203 No. Los Angeles St., Los Angeles, Cal.



ORGANIZED TO SERVE THE TRADE ONLY

A country-wide distribution service is behind every bookseller in America and Canada. Whatever your requirements are this service is available to you.

You can save time and expense, keep your stock up to date, without overloading, by making full use of our nearest distribution point.

Eighty conveniently located distribution points are prepared to care for any of your needs in books, periodicals and stationery.

Our facilities are at the command
of publishers, manufacturers
and dealers everywhere.

THE AMERICAN NEWS COMPANY, Inc.

AND BRANCHES

Publishers' Agents

9-11-13 & 15 Park Place,

New York City

New York Uptown Salesroom

Second Floor

110-114 WEST 32nd STREET

Opposite GIMBEL BROS.

THE PLANT COMPLETE

The Proof

of a well-made book is the care given to EVERY detail in its manufacture. Good paper, excellent printing and tasty binding are of no avail if the *proofreading* is careless and inaccurate.

An author's appreciation of the careful work of our Proofreading Department is shown by the following :

November 16, 1922.

J. J. Little & Ives Company.

Gentlemen:

* * * * *

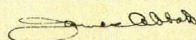
The author of **AN INTRODUCTION TO WORLD POLITICS** writes us as follows:

"Dr. Alexander Souter of the University of Aberdeen, who read the book carefully for errors, said that he had rarely seen a book so free from typographical errors or slips of the pen, and that it would do credit to the copy-readers and proof-readers and pressmen of the Clarendon Press at Oxford. This is a high compliment."

Yours very truly,

THE CENTURY CO.

JA-EER



J. J. Little & Ives Company

Typesetting :: Electrotyping :: Printing

Binding :: Editorial Service

425-435 East 24th Street, New York

THE WELL-MADE BOOK COSTS NO MORE

PUBLICATIONS OF R. R. BOWKER CO

Office of THE PUBLISHERS' WEEKLY

62 West 45th Street, New York

The Publishers' Weekly (Established 1872) The American Book Trade Journal

Recognized as the representative journal of the bookselling and publishing interests in the United States. Contains full weekly record of American publications, all the news of interest concerning the book trade; discussions of vital problems, lists of "Books Wanted" and "Books for Sale," etc., etc. Subscription, \$5 a year in zones 1-5; \$5.50 a year in zones 6-8 and Canada; to foreign countries \$6 a year.

The Publishers' Trade List Annual

Containing the catalogs of upwards of 400 American publishers, contributed by themselves and arranged alphabetically by the firm-names, with smaller lists in the front of the volume. Indispensable to every one who has any interest in the sale or purchase of current books. Thick 8vo, thumb index, cloth, \$4.50.

Whitaker's Reference Catalog of Current Literature, 1920

Containing the catalogs of British publishers bound in two volumes with a separate Index volume. The set of 3 vols. bound in half leather, \$12. Issued at irregular periods, the previous set in 1913, the next probably in 1924.

English Catalog of Books (Annual)

Containing a complete index list of all the books published in Great Britain and Ireland in the calendar year. 8vo, cloth, \$4.

English Catalog of Books 1916-1920

The latest five-yearly cumulative volume. 8vo, half morocco, \$42.50.

The American Educational List

Contains a price-list of the school textbooks in use in the United States, arranged alphabetically by author's or editor's name, and a detailed subject-index referring from each specific subject to authors of books on that subject. Bound in leatherette boards, red edges, \$1.

The Bookman's Manual: A Guide to Literature

By Bessie Graham. An introduction to book knowledge with discussions of editions and their makers. Founded on the series of

"Home School of Bookselling" that appeared in THE PUBLISHERS' WEEKLY. 12mo cloth, \$2.50. Out of print.

The Bookman's Journal and Print Collector (Monthly)

An illustrated magazine of literature relating to rare books and prints. Issued jointly in London by the Bookman's Journal Company, and in New York by the R. R. Bowker Co. Single copies, 50 cents; Subscription, \$6 a year.

American Book Trade Manual 1922

Containing directories of Publishers and Booksellers in the United States; a list of Booksellers in Canada; lists of trade papers and organizations, best papers for reviewing books, etc. 8vo, cloth, \$5.

Directory of Book Publishers

In the United States (in "The American Book Trade Manual"), \$5.

Directory of Booksellers

In the principal towns of the United States and Canada (in "The American Book Trade Manual"), \$5.

The Literary Year Book

An English *vade mecum* especially designed for Authors, Editors and Bookmen; an omnibus in which is gathered an extremely useful array of important facts, information, data and suggestions not obtainable in any other work of reference. Thick 8vo, cloth, 1922 edition, \$3.

Private Book Collectors in the United States 1922

The addresses of more than 2000 private book collectors with their hobbies mentioned, etc. 8vo, half cloth, \$15.

The Library Journal (Established 1876)

The representative periodical in the field of library work and development. Published twice-a-month. Subscription, \$5 a year; \$5.50 to foreign countries; single numbers, 25 cents.

Special subscription rate for small libraries.

The American Library Directory

(Succeeding the American Library Annual) The volume in preparation will be dated 1922 and will contain lists of public and special libraries in the U. S. and Canada. 8vo, cloth. Ready in January.